

## The satellite exhibition of MEDICA

**4** Featured Zones





Manufacturing





IVD Zone

International Expansion Zone



**7**Concurrent Forums

120 Speakers

1300 Forum Audiences



Focus on innovation, covering the entire medical industry chain!



15,000 sqm Exhibition Space

300 Exhibitors

From 5
Countries & Regions

China | Germany Singapore | Canada Taiwan |

www.medicalfair.cn



16,317

Visits\*

From 35

**Countries & Regions** 

Increase 44%



## BEST FEEDBACK

Excellent Trade Fair Result for Exhibitors

**85%** were satisfied

80% would recommend



Excellent Trade Fair Result for Visitors

90%

were satisfied

85%

would recommend MFC



## 2025 Medical Fair China

21-23 August, 2025 Suzhou International Expo Center, China





Websit

## Post-show data analysis

Exhibition Space (sqm)	15,000 m <sup>2</sup>
Total Exhibitors	300
Total Visits*	16,317
Visitors by Country	35
Exhibitors by Industry	
Medical Consumables	35%
Raw Materials & Accessories	15%
IVD & POCT	13%
Medical Electronic Equipment	8%
Home & Wearable Medical Equipm	nent 6%
Smart Medical	5%
Minimally Invasive & Implantable	4%
Others(Innovation Service)	14%

Top 5 Countries of Overseas Visitors**	
Korea	17.4%
Singapore	9.7%
Kazakhstan	5.8%
Brazil	4.8%
Japan	4.2%

Visitors by Company Industry	
Hospitals and Medical Institutions	29.2%
Medical Device Dealers & Retail Traders	17.7%
Medical Device R&D Institutions and Manufacturers	16.84%
Purchasers and Suppliers of Medical Equipment Rawmaterials, Components, Accessories, Software Products	15.02%
Online Health Platform	6.19%
Industrial Parks	5.31%
Government Agencies and Associations	3.54%
Investment Companies	2.65%
Universities and Research Institutions	2.05%
Others	1 77%

Products of Interest to Visitors	
Medical Electronic Equipment	50.44%
IVD & POCT	33.63%
Raw Materials & Accessories	24.78%
Medical Consumables	24.78%
Home & Wearable Equipment	23.01%
Minimally Invasive & Implantable	15.93%
Smart Medical	15.04%
Others	5.31%

Visitors by Job Function	
Purchasing	16.81%
Sales / Distributor / Trade / Import & Export	16.23%
R&D	15.93%
Marketing / PR	11.5%
Top Management (CEO, Chairman, President, GM etc.)	10.62%
Consultancy	9.17%
Manufacturing / Producing / Processing / Equipment	6.19%
Engineer / Technician	5.31%
Design / Creative	3.54%
HR / Admin / Finance	2.65%
Quality Control / Check	1.77%
Stock / Logistics / Transport	0.88%
Business Development	0.84%
Education / Training	0.83%

Visitors by Company Size	
54.87%	
23.89%	
9.73%	
7.96%	
3.54%	

Visiting Purposes	
To acquire latest market trends / product information	57.52%
Purchase products	29.2%
Sales/Distribution	26.55%
To seek manufacture	16.81%
To learn, exchange and network	15.04%
To seek upstream product suppliers	14.16%
To attend conferences & seminars	11.5%
To seek solutions to specific problems	7.96%
To know more about competing compan	ies <b>7.08</b> %
Evaluate the prospects for future exhibit	ing 6.5%
Others	0.5%

Decision-Makers	
Decisive	15.93%
Crucial	30.09%
Advisory	38.05%
No Participation	15.93%

Overall Rating	
Exhibitor Satisfaction	85%
Exhibitor Recommendation	80%
Visitor Satisfaction	90%
Visitor Recommendation	85%
Concurrent Forums Satisfaction	95%
Willing to Visit MFC 2026	88%

\* Include REHACARE CHINA 2025 Visits

\*\* Basis: Overseas countries

