

06 07 08 JUNE 2024

Hall 4, Bombay Exhibition Center
Mumbai, India

www.instoreasia.in



International Application Form

Powered by



Registration deadline
30th April 2024



Messe
Düsseldorf
India

Application as Main Exhibitor Group Stand Organiser

Page 1 of 2

Please complete the form in capital lettering


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 Inspiration. Innovation. Transformation.

6-8 June 2024

Hall 4, Bombay Exhibition Center
Mumbai, India

For use by Messe Düsseldorf India only:	
Customer Code	<input type="text"/>
Application registered	<input type="text"/>
Application approved	<input type="text"/>

Please send the original to:

Organiser**Messe Düsseldorf India Pvt. Ltd.**
 20th Floor, Tower A, Building No. 5
 DLF Cyber City, Phase II
 Gurugram - 122002, India
 Tel.: +91 (0)124 4544 500
 Email: info@md-india.com
Registration Deadline: **30th April 2024**
www.instoreasia.in
International Contact:**Mr. Julians Bolz**
 Senior Project Manager
 Tel.: +49 (0) 211 45 60 7282
 BolzJ@messe-duesseldorf.de
Indian Contact:**Ms. Neetu Sharma**
 Senior Project Manager
 Tel.: +91 (0)124 4544 514
 Mob.: +91 9910797111
 SharmaN@md-india.com

1	Legal name and address (contract partner/service recipient* of Messe Düsseldorf India Pvt. Ltd.)
	<p>! Messe Düsseldorf India will contact you regarding your catalogue/website presentation in good time</p> <p>Company Name <input type="text"/></p> <p>Address <input type="text"/></p> <p>Post Code <input type="text"/> City <input type="text"/> Country <input type="text"/></p> <p>Phone <input type="text"/> Fax <input type="text"/></p> <p>E-Mail <input type="text"/></p> <p>Internet/Website <input type="text"/></p> <p>Our parent company is located (country) <input type="text"/></p>
1.1	Company registration details*
	<p><input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Registered Company <input type="text"/></p> <p>Registration No. <input type="text"/> City <input type="text"/></p> <p>VAT ID <input type="text"/></p> <p>I herewith confirm that the company (= exhibitor) is an entrepreneur and that all future services of Messe Düsseldorf India Pvt. Ltd. will exclusively be purchased for our business. In addition only for companies within EU: I herewith confirm that all future services of Messe Düsseldorf India Pvt. Ltd. will be purchased under the explicit use of the VAT-ID No. above mentioned.</p> <p>Legal (corporate) structure <input type="text"/></p>
1.2	Owner contact details*
	<p><input type="checkbox"/> M <input type="checkbox"/> F</p> <p>Name <input type="text"/></p> <p>Designation (CMD / MD / Director / Partner / Proprietor) <input type="text"/></p> <p>Mobile <input type="text"/></p> <p>E-Mail <input type="text"/></p>

* Mandatory

1.3	Exhibition administration contact details*	<input type="checkbox"/> M <input type="checkbox"/> F
	Name <input type="text"/>	
	Designation <input type="text"/>	
	Mobile <input type="text"/>	
	E-Mail <input type="text"/>	

2	Application for stand space														
	The following details under 2.1, 2.2, 2.3 and 2.4 can only be taken into account where feasible and cannot be regarded as a condition of participation.														
	<table border="1"> <thead> <tr> <th rowspan="2">Area in m² approx</th> <th colspan="2">Width in metres</th> <th colspan="2">Depth in metres</th> </tr> <tr> <th>min.</th> <th>max.</th> <th>min.</th> <th>max.</th> </tr> </thead> <tbody> <tr> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> </tr> </tbody> </table> <p>Maximum height limit bare space 4 meter • No construction allowed in shell scheme</p>	Area in m ² approx	Width in metres		Depth in metres		min.	max.	min.	max.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Area in m ² approx	Width in metres		Depth in metres												
	min.	max.	min.	max.											
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>											
2.1	Stand space inside exhibition hall (booth no.) <input type="text"/>														
	<p><input type="checkbox"/> Space without stand fitting Raw space only – Minimum size 24m² € 250 per sqm* Price for space only</p> <p><input type="checkbox"/> System stand – Basic Package Space including stand fitting – Minimum size 12m² € 275 per sqm* Details for furnishing and design (form C) Stand construction Incl. netsurfaces Price</p>														
	Surcharges														
	<p><input type="checkbox"/> Corner stand – 2 sides open 10% of Stand Fee</p> <p><input type="checkbox"/> End of block – 3 sides open 15% of Stand Fee</p> <p><input type="checkbox"/> Island site – 4 sides open 20% of Stand Fee</p> <p><input type="checkbox"/> We request customized stand construction proposal instead of standard construction</p>														
2.2	Registration fee € 410*														
2.3	Co-exhibitor fee € 910*														
	<p>Terms of payment: • 100% before 30th April 2024 • All prices/costs are Exclusive of GST</p>														
2.4	Management fees														
	All contractors other than the official contractors will be required to pay a management fee of €8,-/sqm for on-site co-ordination, design approval and construction debris disposal (further details to be obtained from the Technical Manual).														
3	No. of proposed Co-exhibitors/ Group stand participant <input type="text"/>														

Please turn over

Application as Main Exhibitor Group Stand Organiser

Page 2 of 2

Please complete the form in capital lettering



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6-8 June 2024

Hall 4, Bombay Exhibition Center
Mumbai, India

Please re-enter details

Company	
Post Code, City	

4 Third party authorized signatory for all legally binding actions for the exhibitor
Third party authorized signatory cannot however be considered as the exhibitor.
To be completed only if different from company address above.

Company Name M F

Contact Person

Address

Post Code City Country

Phone Fax

E-Mail

Internet / Website

5 Invoicing (choose only one)

Electronic invoicing:
(pursuant to clause 11 of the General Terms of Participation)
We would like to receive Messe Düsseldorf India Pvt. Ltd. invoices electronically via e-mail as PDF attachments. For GST regulatory reasons invoices will always be issued to the exhibitor listed under item 1.
The exhibitor guarantees proper invoice processing by the recipient.
Please send the electronic invoice to us at the following e-mail address:

via e-mail to _____
or
 Invoicing by mail:
We prefer receiving the invoice by mail. For GST regulatory reasons invoices will always be issued to the exhibitor listed under item 1.
 to the address of the exhibitor listed under item 1
 to the following billing address

Company

Street

Post Code City

Country

To be filled by main exhibitor only*

6 Code nos. of products to be exhibited according to the List of Exhibits (Form D) *
Please note that product codes are not automatically listed in the catalogue
please note that only one main area of presentation will be listed in the catalogue free of charge!

• **Main area of presentation (list one only)** _____
Other areas of presentation _____

Details of main exhibit:

Height	Width	Length	Weight

Max. concentrated load in kg/m2 (max. 1.2 t) _____ machines in operation (yes/no) _____

• **We exhibited at the last show** Stand No. _____

6.1 International target markets

Africa Asia Europe India
 Indonesia Middle East Russia South America
 USA Others

6.2 Target groups from the following segments:
Please specify your main target group (group number) _____

Fashion Architects & Design Firms
 FMCG & Supermarkets Shop Fitting
 Home & Lifestyle Consulting
 CDIT Others: Please Specify.....

6.3 We are a/an

Manufacturer Importer Exporter Wholesaler
 Institution Trader Sales organisation Association
 Service provider Trade Media Commercial representative

• **Member of the following trade associations:**

7 Comments

** The basic entry in the catalogue and on the Internet includes company name, address, and contact information, as well as the main area of presentation mentioned. You will receive additional catalogue and portal entry options from Messe Düsseldorf India Pvt. Ltd. after notification of admission.
*** after notification of admission by Messe Düsseldorf GmbH / Messe Düsseldorf India Pvt. Ltd.
Data protection regulations see refer conditions of participation- point no.10

By signing this application we accept as binding the Conditions of Participation and the Terms of Business as issued by Messe Düsseldorf India Pvt. Ltd., New Delhi.
The place of performance and jurisdiction for all mutual obligations is New Delhi or, at the request of Messe Düsseldorf India Pvt. Ltd., the jurisdiction of the exhibitor's place of business.

Name of the signatory M F

Designation

Place Date

Company stamp and legally binding signature

* Mandatory



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Gurugram - 122002, India
Tel.: +91 (0)124 4544 500
Email: info@md-india.com

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1 Legal name and address
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! Messe Düsseldorf India will contact you regarding your catalogue/website presentation in good time

Company Name

Address

Post Code City Country

Phone Fax

E-Mail

Internet/Website

Our parent company is located (country)

1.1 Company registration details*

Yes
 No

Registered Company

Registration No. City

VAT ID

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1.2 Owner contact details*

M
 F

Name

Designation (CMD / MD / Director / Partner / Proprietor)

Mobile

E-Mail

1.3 Exhibition administration contact details*

M
 F

Name

Designation

Mobile

E-Mail

2 Company and address of the Main exhibitor/ Group stand organiser
The Main exhibitor / Group stand organiser takes care of passing on this registration to Messe Düsseldorf India Pvt. Ltd.

Company Name*

Address

Post Code City Country

Phone * Fax*

E-Mail *

Internet/Website

Booth details: Hall no. Stand no. M
 F

Name of the signatory

Designation

Place* Date*

Legally binding signature and company stamp of the main exhibitor*

3 We are aware that we are required to pay as

Co-exhibitor
Registration fees € 410*
Co-exhibitor fees € 910*

Group stand participant
Registration fees € 410*

Terms of payment: • 100% before 30th April 2024 • All prices/costs are Exclusive of GST

* Mandatory

Please turn over



6-8 June 2024

Hall 4, Bombay Exhibition Center
Mumbai, India

Please re-enter details

Company	
Post Code	City

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Third party authorized signatory cannot however be considered as the exhibitor.
To be completed only if different from company address above.

Company Name	<input type="checkbox"/> M <input type="checkbox"/> F	
Contact Person		
Address		
Post Code	City	Country
Phone	Fax	
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Internet / Website		

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to the address of the exhibitor listed under item 2

to the following billing address

Company	
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Please note that product codes are not automatically listed in the catalogue
please note that only one main area of presentation will be listed in the catalogue free of charge!

• **Main area of presentation (list one only)**

Other areas of presentation

--	--	--	--

Details of main exhibit:

Height	Width	Length	Weight

Max. concentrated load in kg/m2 (max. 1.2 t) machines in operation (yes/no)

• **We exhibited at the last show** Stand No.

6.1 International target markets

<input type="checkbox"/> Africa	<input type="checkbox"/> Asia	<input type="checkbox"/> Europe	<input type="checkbox"/> India
<input type="checkbox"/> Indonesia	<input type="checkbox"/> Middle East	<input type="checkbox"/> Russia	<input type="checkbox"/> South America
<input type="checkbox"/> USA	<input type="checkbox"/> Others		

6.2 Target groups from the following segments:
Please specify your main target group (group number)

<input type="checkbox"/> Fashion	<input type="checkbox"/> Architects & Design Firms
<input type="checkbox"/> FMCG & Supermarkets	<input type="checkbox"/> Shop Fitting
<input type="checkbox"/> Home & Lifestyle	<input type="checkbox"/> Consulting
<input type="checkbox"/> CDIT	<input type="checkbox"/> Others: Please Specify.....

6.3 We are a /an

<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Importer	<input type="checkbox"/> Exporter	<input type="checkbox"/> Wholesaler
<input type="checkbox"/> Institution	<input type="checkbox"/> Trader	<input type="checkbox"/> Sales organisation	<input type="checkbox"/> Association
<input type="checkbox"/> Service provider	<input type="checkbox"/> Trade Media	<input type="checkbox"/> Commercial representative	

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	<input type="checkbox"/> M <input type="checkbox"/> F
Name of the signatory	
Designation	
Place	Date
Company stamp and legally binding signature	

* Mandatory

Stand Building



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Mumbai, India

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Post Code
City

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Registration Deadline: **30th April 2024**

www.instoreasia.in

Anshuman Bhagwat

Director Technical Services
Tel.: +91 (0)124 4544 506
E-mail: BhagwatA@md-india.com

Service included in the 12sqm package price

Stand assembly and dismantling including all ancillary expenses

- Covering the entire floor area of the booth with carpet (grey)
- Stand partition walls to the neighbouring booths, 250 cm high, Octanorm system, white
- One fascia **with lettering** at the aisle (without logo)

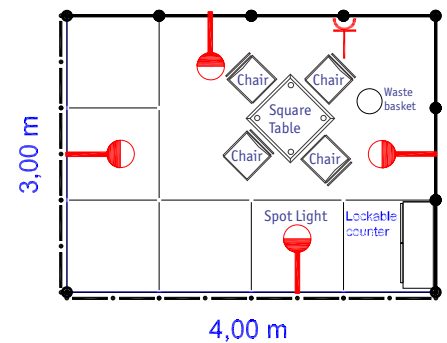


€ 275
per sqm

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

Equipment for stall / Package inclusions

Item	Area, sqm	12	18	27	36
Stand partition walls, grey Carpet, laminated Fascia 330 mm high, with Company name in the English (White lettering)					
Table, 700 x 700mm, white & chrome legs (One per 9 sqm)		1	2	3	4
Chairs (One per 3 sqm)		4	6	9	12
Information counter (One per 9 sqm)		1	2	3	4
Spotlights, 100W (One per 3 sqm)		4	6	9	12
Power point, 15A, up to 500W (One per 9 sqm)		1	2	3	4
Waste basket (One per 9 sqm)		1	2	3	4



* image is for reference purpose only

Text for fascia board

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
---	---	---	---	---	---	---	---	---	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----

Additional taxes as applicable (Currently 18% GST is applicable)

For additional lighting, outlets etc. it is necessary to order a separate electric main connection.

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

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Designation	_____
Place	_____
Date	_____
Company stamp and legally binding signature	

* Mandatory

6–8 June 2024

Hall 4, Bombay Exhibiton Center
Mumbai, India
www.instoreasia.in

List of products/exhibits

1 Shop Fitting & Store Design**1.1 Shop Fitting & Store Design**

- 1.1.1 Shop architecture and store design
- 1.1.2 Shop planning
- 1.1.3 Project management
- 1.1.4 Seating
- 1.1.5 Merchandise presentation tables
- 1.1.6 Mirrors and mirror systems
- 1.1.7 Garment display racks, display stands
- 1.1.8 Fitting rooms
- 1.1.9 Sales containers
- 1.1.10 Sales counters
- 1.1.11 Showcases, display cases
- 1.1.12 Wall systems
- 1.1.13 Shelf systems
- 1.1.14 Heavy-duty shelving
- 1.1.15 Packaging equipment
- 1.1.16 Indoor playrooms
- 1.1.17 Free standing fixtures
- 1.1.18 Customer guidance Systems

1.2 Materials & Surfaces

- 1.2.1 Flooring
- 1.2.2 Floor-cleaning equipment
- 1.2.3 Surface materials
- 1.2.4 Wall coverings
- 1.2.5 Ceiling systems
- 1.2.6 Building materials
- 1.2.7 Armatures
- 1.2.8 Acoustic solutions

1.3 Shopping trolleys and baskets

- 1.3.1 Shopping trolleys
- 1.3.2 Shopping baskets
- 1.3.3 Shopping trolley parking boxes
- 1.3.4 Cleaning of shopping trolleys
- 1.3.5 Castors and wheels for shopping trolleys
- 1.3.6 Shopping trolley conveyors
- 1.3.7 Accessories for shopping trolleys

2 Visual Merchandising

- 2.1 Mannequins/figures
- 2.2 Display heads and busts
- 2.3 Torsos
- 2.4 Body frames, hangers

- 2.5 Accessories for mannequins and figures
- 2.6 Decorating and visual merchandising services
- 2.7 Visual merchandising software

3 Lighting**3.1 Lights**

- 3.1.1 Exterior lighting
- 3.1.2 Lights for accent lighting
- 3.1.3 Lights for general or ambient lighting
- 3.1.4 Façade lighting

3.2 Lamps

- 3.2.1 Operating equipment for lamps
- 3.2.2 LED Lamps

3.3 Lighting planning and lighting systems**3.4 Lighting control systems****4 Food Service Equipment**

- 4.1 In-store bakery points
- 4.2 Baking and pizza ovens
- 4.3 Deep fat fryers
- 4.4 Combination steam cookers
- 4.5 Microwave ovens
- 4.6 Rotisseries and grills
- 4.7 Stoves
- 4.8 Dishwashers
- 4.9 Packaging machines
- 4.10 Coffee machines
- 4.11 Ice cream makers
- 4.12 Food service machines/slicing machines
- 4.13 Kneading machines
- 4.14 Peeling- and cutting machines
- 4.15 Lettuce and vegetable washing machines
- 4.16 Juice extractor
- 4.17 Kitchen appliances
- 4.18 Cutlery/dishes/glasses
- 4.19 Extraction units
- 4.20 Airhygiene
- 4.21 Other

5 Refrigeration & Energy Management

- 5.1 Refrigeration systems/Refrigeration cabinets

List of products/exhibits

- 5.1.1 Refrigeration cabinets, deep-freeze units
- 5.1.1.1 Refrigeration cabinets (shelves, island units, chests)
- 5.1.1.2 Deep-freeze units cabinets (shelves, island units, chests)
- 5.1.1.3 Ready-to-connect refrigeration units and deep-freeze units
- 5.1.1.4 Refrigerated counters
- 5.1.1.5 Accessories
- 5.1.2 Frozen food display cabinets, refrigeration systems, heat recovery systems
- 5.1.3 Refrigerated and deep-freeze storage
- 5.1.4 Cold rooms, deep-freeze rooms
- 5.1.5 Equipment for refrigerated and deep-freeze storage
- 5.2 Building service engineering and energy management**
- 5.2.1 Heating, ventilation and air conditioning
- 5.2.2 Doors, door systems
- 5.2.3 Air curtain systems
- 5.2.4 Building automation and control systems
- 5.2.5 Renewable energies (systems and equipment)
- 5.2.6 Waste disposal, recycling, cleaning
- 5.2.6.1 Waste containers, containers for recycled raw materials
- 5.2.6.2 Waste compactors and grind
- 5.2.7 Energy management/Energy monitoring
- 6 Retail Marketing**
- 6.1 Digital marketing solutions**
- 6.1.1 Loyalty management solutions
- 6.1.2 Mobile marketing solutions
- 6.1.3 Mobile couponing
- 6.1.4 In-store navigation
- 6.1.5 Location based services
- 6.1.6 Smartphone apps
- 6.1.7 Smart fitting rooms
- 6.1.8 Digital signage solutions
- 6.1.9 Screens and LED walls
- 6.1.10 Customer screens for checkouts and scales
- 6.1.11 POS kiosk systems
- 6.1.12 Customer feedback terminals
- 6.1.13 Content management for digital POS media
- 6.1.14 In-store audio solutions
- 6.2 Fragrance marketing**
- 6.3 POS/POP displays**
- 6.3.1 Acrylic and plastic
- 6.3.2 Cardboard

- 6.3.3 Paperboard, corrugated paperboard
- 6.3.4 Permanent displays
- 6.3.5 Temporary displays
- 6.3.6 Thematic displays
- 6.4 Printing/signage/decoration**
- 6.4.1 Animation, revolving stages
- 6.4.2 Danglers
- 6.4.3 Plastic films, adhesive lettering
- 6.4.4 Graphic decoration elements
- 6.4.5 Light boxes
- 6.4.6 Neon signs
- 6.4.7 Illuminated signs
- 6.4.8 Illuminated decorations and accessories
- 6.4.9 Poster printing, large-format printing
- 6.4.10 Seasonal decorations, decorations for special industries and themes
- 6.4.11 Price signs
- 6.4.12 Textile decorations
- 6.4.13 Product, price and size labels
- 6.4.14 Special figures
- 6.4.15 Fabric figures
- 6.5 Outdoor advertising**
- 6.5.1 Inflatable advertising media
- 6.5.2 Digital advertising systems
- 6.5.3 Large banners, façade coverings
- 6.5.4 Poster advertising
- 6.5.5 Promotional vehicles
- 6.5.6 Transport media
- 6.5.7 Services
- 6.6 POS marketing services**
- 6.6.1 Merchandising companies
- 6.6.2 HR promotion agencies
- 6.6.3 POS marketing agencies
- 6.6.4 POS market research
- 6.7 Mobile outlets**
- 6.7.1 Sales vehicles
- 6.7.2 Sales pavilions, stands
- 6.7.3 Marquees
- 6.8 Advertising materials
- 6.8.1 Banners
- 6.8.2 Shopping bags
- 6.8.3 Promotional merchandise

List of products/exhibits

7 Retail Technology**7.1 Omnichannel/E-Commerce solutions**

- 7.1.1 Omnichannel integration
- 7.1.2 Click & collect solutions
- 7.1.3 Online shop systems/platforms
- 7.1.4 Online marketing solutions
- 7.1.5 Social media scanning
- 7.1.6 Trustmarks for online shops
- 7.1.7 Fulfilment

7.2 Analytics

- 7.2.1 Analysis tools for customer data, CRM software
- 7.2.2 Data warehousing
- 7.2.3 Big data management
- 7.2.4 Customer tracking
- 7.2.5 Price management
- 7.2.6 Auditing/financial controlling
- 7.2.7 Loss prevention
- 7.2.8 Predictive analytics

7.3 Payment systems

- 7.3.1 Card terminals, EFT terminals
- 7.3.2 Background operation, network operation, processing
- 7.3.3 Contactless payment systems, NFC solutions
- 7.3.4 Mobile payment solutions
- 7.3.5 Online payment solutions
- 7.3.6 Chip cards, chip & pin solutions
- 7.3.7 Biometric payment systems

7.4 Robotics

- 7.4.1 Service robots
- 7.4.2 Robots for stock-taking and stock management
- 7.4.3 Robots warehousing and order picking

7.5 Merchandise management (ERP)

- 7.5.1 Merchandise systems, ERP solutions
- 7.5.2 Stock management software
- 7.5.3 Merchandise planning, forecasting systems
- 7.5.4 Space management software, category management
- 7.5.5 Workflow management, document archiving

7.6 POS software

- 7.6.1 Checkout software
- 7.6.2 Self-checkout/self-scanning software
- 7.6.3 POS communication software
- 7.6.4 Software for mobile devices

7.7 POS hardware

- 7.7.1 Checkout hardware

- 7.7.2 Checkouts
- 7.7.3 Self-checkout, self-scanning systems
- 7.7.4 Cash management solutions
- 7.7.5 Touchscreens
- 7.7.6 Cash drawers, checkout drawers
- 7.7.7 Keyboards
- 7.7.8 POS printers, coupon printers
- 7.7.9 Scanners
- 7.7.10 Reverse vending systems (returns)
- 7.7.11 Retail vending systems
- 7.7.12 Display and poster printing systems
- 7.7.13 Mobile data capture devices
- 7.7.14 Smartphones/tablets

7.8 Supply Chain Management

- 7.8.1 EDI solutions
- 7.8.2 Supplier management
- 7.8.3 Web-based supplier portals, extranet systems
- 7.8.4 E-procurement solutions
- 7.8.5 Fleet management
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- 8.5.9 Wall systems, ceiling systems
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- 9.1 Market research companies**
- 9.2 Trade associations, research institutes**
- 9.3 Publishers, trade journals**
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6–8 June 2024

Hall 4, Bombay Exhibiton Center
Mumbai, India

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Conditions of participation for Group stand organisers

E1

Conditions of participation

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1 Title of event



2 Organizer

Excosa India Pvt. Ltd.
Centre Point, 7th Floor Junction of
S.V. Road & Juhu Tara Road
Santacruz (West)
Mumbai – 400 054, India

In co-operation with

Messe Düsseldorf India Pvt. Ltd.
20th Floor, Tower A, Building 5
DLF Cyber City, Phase II
Gurugram - 122 002
Haryana, India
Tel.: +91 (0)124 4544 500
E-Mail: info@md-india.com
URL: www.instoreasia.in
www.md-india.com

3 Venue/Regulations

Hall 4, Bombay Exhibition Center
Mumbai, India

(Children below 18 years of age will not be granted entrance to the exhibition hall)

4 Dates

Exhibition Date:	6 – 8 June 2024	
Exhibition Time:	6 – 7 June 2024	10:00 am-06:00 pm
	8 June 2024	10:00 am-05:00 pm
Construction of Raw Space:	3 – 5 June 2024	
Construction of Shell Scheme:	6 June 2024	
Dismantling:	8 June 2024	06:00 pm
	9 June 2024	02:59 am

5 Deadline for exhibitor registration

30th April 2024

5.1 Workers and exhibitors

For the time in which the trade fair is held, each exhibitor receives the following number of exhibitor passes free of charge:

Registered Sqm.	Passes
9 to 16	2
18 to 26	5
27 and above	10

The number of exhibitor passes are not increased for Co-exhibitors or additionally represented organization. Additional exhibitor passes are obtainable from the trade fair management and will be charged for. Exhibitor passes are intended solely for stand personnel and must not be passed on to third parties.

Workers passes for setting up and dismantling of stands are available in the numbers required. These passes are valid only during the time of setting up and dismantling and do not authorized the holder to enter the trade fair centre during the event. Workers passes must not be passed on to unauthorized third parties, i.e. to any third party not in a relationship of permanent to temporary employment with the exhibitor.

6 Registration fee / Catalogue Entry

6.1 Registration fee

A one-off registration fee of **€ 484 +** (additional taxes as applicable) is due and payable upon submission of application. The exhibitor shall be billed for such amounts. The registration fee includes a basic entry in the catalogue (max 4 lines), consisting of exhibitor's name, full address and an entry under the main area of presentation in the index of products.

6.2 Catalogue Entry

The exhibitor is forwarded separate forms in due course for catalogue entries in addition to the basic entry.

These provisions (6.1 and 6.2) also apply to co-exhibitors.

6.2.1 The catalogue is issued by Excosa India Pvt. Ltd. Exhibitors will receive in due time either from the Messe Düsseldorf India Pvt. Ltd. or an appointed

third party full details on catalogue entries and placing of advertisements. No claims can be entertained for incorrect, incomplete or omitted entries.

7 Participation fees

The costs of participation to be paid are as set forth in the participation options described under 7.1–7.7 below.

7.1 Stand space inside exhibition hall

7.1.1 Space including stand fittings

Shell Scheme Price: **€ 275 sqm***
(Minimum stand space : 12 sqm with surface price)

Basic equipment for shell scheme model

- Stand construction and dismantling, incl. all ancillary costs, comprising:
- Covering the entire floor area of the booth with carpet (grey)
- Carpet - new needle punched including plastic covering during built up time
- Stand partition walls to the neighbouring booths, 250 cm high, Octonorm system, white colour
- One fascia with lettering at the aisle, 33 cm high, white (without logo)
- 1 Table, 700 x 700mm, white & chrome legs (One per 9 sqm)
- 4 Chairs (One per 3 sqm)
- 1 Information counter (One per 9 sqm)
- 4 Spotlights, 100W (One per 3 sqm)
- 1 Power point, 15A, up to 500W (One per 9 sqm)
- 1 Waste basket (One per 9 sqm)

7.1.2 Bare Space Price **€ 250 sqm***
(Minimum Stand space: 24 sqm)

7.1.3 Surcharges

Corner Stand – 2 sides open	10% of Stand Fee
End of block – 3 sides open	15% of Stand Fee
Island site – 4 sides open	20% of Stand Fee

7.2 Registration fee **€ 410***

7.3 The Co-exhibitor fee is **€ 910***

7.4 Management fee **€ 8 sqm ***

A management fee is due and payable to the site management for stands without stand fitting.

*** All fees are exclusive of GST**

7.5 General services and facilities

- Provision of net fair space (stand area) during the official opening hours
- Pro rata charge for collectively used area (difference between gross and net area) Stand number
- Cleaning of aisles and passages in halls (exhibitors are responsible for cleaning their stands)
- General security (no individual surveillance)
- Fire protection service during assembly, event and dismantling
- Carpet in the aisles
- General illumination during assembly, event and dismantling
- Design of open-air space and halls (flags, inscriptions)
- Equipping and operating a Excosa India Pvt. Ltd. service centre (travel agency, forwarding agents, technical facilities office and organiser's office)
- Comprehensive visitor canvassing
- Information stands for visitors
- Mandatory liability insurance by local organisers.

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

Any additional technical services required, e.g. power, security elements, water, local labour etc., are provided exclusively by Excosa India Pvt. Ltd. at an extra charge and can be ordered using special order forms. Fees for additional stand assembly services supplementary to those included in the participation fee, and any orders for services shall be agreed on or charged according to Excosa India Pvt. Ltd.'s price lists valid at the time of the event.

Exhibitors shall pay additional rental fees for use of such areas outside official opening hours.

The fees published by Excosa India Pvt. Ltd. are fixed prices and are binding on the organiser both parties once the exhibitor has been admitted. In the event of any change in the initial conditions agreed between local contractual partners and Excosa India Pvt. Ltd. or any amendment to legal provisions and fees after admission, Excosa India Pvt. Ltd. shall be entitled to charge these to the exhibitor at the current rate.

7.6 Complaint

Complaints about any defects in the stands hired from Excosa India Pvt. Ltd. under clause (7.1.1 & 7.1.2) of participation fees or exhibition area, are to be made in writing to Excosa India Pvt. Ltd. immediately on occupying the exhibition area, so that Excosa India Pvt. Ltd. can remedy such defects. Later complaints will not be considered and will not give rise to claims against Excosa India Pvt. Ltd.

7.7 Taxation

The participation fees, in accordance with article 7 of the contract, are to be understood as prices per m² excluding any applicable taxes. If any taxes are triggered by the additional services, then they are due in addition to the agreed price.

The customer will effect all payments due hereunder without withholding of, deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by any governmental authority in connection with this agreement. If the customer becomes obligated by law to make such withholding or deduction at source, the customer will pay to the organiser such additional amounts as may be necessary to enable the organiser to receive on the due date a net amount equal to the full amount which it would have received if the payment had not been subject to the Taxes. The exhibitor shall promptly pay all the Taxes, deductions and withholdings and shall not later than eight Business Days after receiving the same, furnish the organiser with such certificates, receipts or other documents confirming receipt by the competent authority of such payments.

8 Application

Applications must be submitted using the enclosed form, acknowledging these Conditions of Participation. The completed application form bearing a legally binding signature and company stamp should be couriered to:

Messe Düsseldorf India Pvt. Ltd.
20th Floor, Tower A, Building 5
DLF Cyber City, Phase II
Gurugram - 122 002, Haryana, India
Tel.: (0)124 4544 500

OR

Mailed to:

SharmaN@md-india.com/BolzJ@messe-duesseldorf.de

No account shall be taken of conditions or provisions contained in applications. Requests for specific sites do not constitute a condition of participation.

The application shall be binding irrespective of admission by the organiser. Only upon receipt by the organiser shall the application be deemed to have been submitted it shall be binding pending final admission or non - admission. Particulars given shall be stored for automatic data processing and shall be made available to third parties upon implementation of the contract. Applications shall be processed in the order received. Any applications received after the registration deadline can only be considered if sufficient space is available.

Any services offered by companies having exclusive rights in the fairgrounds must be ordered through Excosa India Pvt. Ltd.

9 Admission

In principle, only those exhibitors are admitted whose product range is covered by the title and scope of the event. There is no legal right to admission.

Excosa India Pvt. Ltd. decides on the admission of exhibitors and exhibits. Any firm which has failed to meet its financial obligations as against Excosa India Pvt. Ltd. (from previous fair participations and/or under the terms of these Conditions of Participation, Item 10) may be rejected. Exhibitors will be informed of admission in writing and admission shall apply only to the exhibitor stated therein. The mailing of the notice of admission gives rise to a contract between Excosa India Pvt. Ltd. and the exhibitor. Excosa India Pvt. Ltd. shall be entitled to revoke any admission if such admission was based on a mis understanding, false information or if the preconditions for admission no longer apply.

Should Excosa India Pvt. Ltd. be compelled to relocate or change individual stands, entrances, exits or aisles at a later point in time, this shall not give rise to any claims. If through no fault on the part of Excosa India Pvt. Ltd. the space allocated is no longer available, the exhibitor shall be entitled to a refund of the participation fee. No claims for damages may be submitted.

Following admission by Excosa India Pvt. Ltd. (conclusion of the contract), the obligation to pay the participation fee shall remain legally binding even if, for example, the authorities in the exhibiting country do not approve, in whole or in part, the exhibitor's import requirements, or if exhibits fail to arrive in time or to arrive at all (e.g. owing to loss, delays in

transit or customs), or if the exhibitor or his agent is delayed or even unable to attend.

Should the exhibitor or his agent fail to take over the allocated stand area two days prior to the beginning of the event, such area may be otherwise disposed of. This shall not release the exhibitor from his contractual obligations or entitle him to a demand refund or lodge any other claims.

10 Data protection/ Copyright

The Exhibitor gives permission to the Excosa India Pvt. Ltd. to publish before, during and after the Exhibition any and all press releases, photographs, product information, and brochures sent to them for the purpose of obtaining publicity for the Exhibition and/or Exhibitor. The Exhibitor guarantees that all graphic elements, designs and photos are either:

- Original material
- Paid for by the Exhibitor or
- Already in the public domain such that the Messe Düsseldorf India Pvt. Ltd. cannot be sued for copyright violation.

11 Terms of Payment

11.1 Participation costs set forth in Item 7 shall become due upon approval of the admission. The exhibitor shall be billed for this account.

11.2 Payment of the invoices is due immediately unless other payment deadlines are stated in the invoices.

11.3 Bills for other, separately ordered services or deliveries shall be payable in advance/ at the time of performance or upon receipt of the invoice.

11.4 Remittances quoting the name of the event, customer's bill numbers, are payable to Excosa India Pvt. Ltd., New Delhi, India:

- Along with application forms : **50% of booking amount + Registration Fees**
- By 30th April 2024 : **50% balance amount**

Cheque/Demand Draft/Bank Transfer to:

Beneficiary Name: **Excosa India Pvt. Ltd.**
Name of Bank: **HDFC BANK LTD.**
Branch: **Delhi**
Bank Address: **27, West Avenue Road, Punjabi Bagh West New Delhi-110026 INDIA**
IFSC Code: **HDFC0000091**
Bank Account No.: **50200032121478**
Pan No: **AAECE3303P**
MICR Code: **110240011**
SWIFT Code: **HDFCINBBDEL**

- **Via e-mail, kindly provide the Reference details of Bank Transfer/UTR No.**
- **The details of PAN and TDS for any / all transaction made must be provided**

11.5 For all outstanding liabilities Excosa India Pvt. Ltd. may retain the stand equipment and products of the relevant exhibitors as security.

Excosa India Pvt. Ltd. shall not be liable for damage to and/or loss of goods to which a lien attaches.

11.6 If invoices are sent to a third party on the exhibitor's instructions, the latter shall still remain liable for the full payment.

11.7 In case of default, interest shall be charged at a rate of 4% above the current State Bank of India prime rate. Where payment dates are not met, Excosa India Pvt. Ltd. shall be entitled to rescind the contract or otherwise dispose of the stand area. Item 11 of the Conditions of Participation shall apply.

11.8 If exhibitors have ordered Excosa India Pvt. Ltd. services, Excosa India Pvt. Ltd. is entitled to withhold such services, including the supply of electricity, water, compressed air etc., until the exhibitor has fulfilled his/her financial obligations to Excosa India Pvt. Ltd.

12 Withdrawal or Non-Participation

The exhibitor is not entitled to cancel their participation after sending duly filled in space application form. No refund of participation fees will be paid to the exhibitor if the exhibitor decides not to participate in the said fair after sending the duly filled in space application form and is entitled to pay 100% payment as per the exhibition space booked.

13 Operation of exhibition stands

During the exhibition opening hours the stand must be manned by a sufficient number of staff of the exhibiting companies and should be accessible to the visitors. Exhibitors have no right of access to other stands outside the official opening hours, unless permission has been obtained from the respective stand exhibitor. Exhibition stands must be operated in accordance with the legal conditions and administrative guidelines.

13.1 Stand Height

The maximum construction and advertising height for stand construction is 4 mtrs. Assuming that the Technical Guidelines are observed in designing and constructing stand, drawings need to be submitted for one-storey stand construction in the halls insofar as they are built by the exhibitor. On request, Excosa India Pvt. Ltd. will check submitted stand construction plans (Submitted into two copies) for exhibitors. No Specific approval will be issued.

All other stand constructions which are higher than 3 meters, multi-storey stands, mobile stands, stands with bridges, stairs, cantilevered roofs, galleries etc. and constructions on the open-air exhibition grounds require written approval from Excosa India Pvt. Ltd. Two-storey stand construction is permitted in the halls with the approval of a top-level certified structural engineer, who is employed by the exhibitor or recommended by Excosa India Pvt. Ltd. Approval for the two-stories stand depends on the position of the stand within the hall and the area it occupies. Stand drawings containing elevations and cross-sections, cutaway view, electricity layout, static test report or static load calculation, specification of construction must be submitted in duplicate to Technical Department for approval by the deadline specified, at the latest 8 weeks before stand assembly is to start.

For two-storey structure covering more than 30 sqm. exhibitors need to install sprinkler system on the ceilings of each storey. The structure of the stand cannot hang on the structures of the hall. It has to be attached to the hall structure.

In the case of infringement of any of the conditions specified here, Excosa India Pvt. Ltd. is entitled to take action in accordance with the General Terms of Participation.

Excosa India Pvt. Ltd. will erect partition walls only upon request and at the exhibitor's expense.

Exhibitors will receive, in good time, the order form for these walls and further stand walls (height 2.5m) with the exhibitor's manual.

14 Co-exhibitors and group stands

Without the prior consent of the organiser, exhibitors are not permitted to give their allotted stand either fully or in part to a third party, whether for payment or free of charge. Products or companies other than those specified on the admission slip cannot be advertised on the stand.

Permission to accept co-exhibitors will be given only upon application in writing by the exhibitor to Excosa India Pvt. Ltd. The co exhibitor is liable to the same conditions as the main exhibitor. The co exhibitor is required to pay the co-exhibitor fee to the organiser. The main exhibitor will, however, always be liable for the payment of the co exhibitor's fee/Registration fee.

Excosa India Pvt. Ltd. reserve the right to cancel the contract with the main exhibitor if their co-exhibitors are admitted without the approval of the organiser. The exhibitor waives the rights of unwarranted interference. The exhibitor will have no right to claim damages. Co exhibitors are all exhibitors who are represented on a stand with their own staff and own exhibits alongside the main exhibitor. Companies with close economic or organisational ties are also classified as co-exhibitors. Company representatives will not be admitted as co-exhibitors. Additionally represented companies are classified as those whose exhibits are shown by the exhibitor.

Manufacturers of such equipment, machinery or other products which are necessary for the demonstration of an exhibitor's products are not regarded as co-exhibitors or as additionally represented companies. In accordance with the admissions regulations, co-exhibitors details can be entered into the catalogue with their full address provided all fees have been paid and the necessary documents have been received by the specified deadline. Excosa India Pvt. Ltd. can authorise group stands provided they are in keeping with the overall pattern of the event.

Exhibitors on group stands are subject to all regulations. If a stand is allocated to two or more companies, each company will be jointly and severally liable to the organiser. Companies on a joint stand can nominate a common representative on the application form.

15 Exhibits

Any display of inflammable or pungent exhibits or exhibits whose demonstration entails noise requires the prior written consent of Excosa

India Pvt. Ltd..

Exhibits may not be removed during the course of the event. The operation and demonstration of exhibits is only admissible within the scope of legal requirements and accepted standards. Excosa India Pvt. Ltd. is neither in charge of nor responsible for questions of legal requirements and licenses, quotas or transfers of sales proceeds.

The format of the exhibition is B2B. No sales what so ever is permitted at all times during the entire duration of the event.

16 Technical Guidelines

The Technical Guidelines and its various forms are a constituent part of these Conditions of Participation and must be adhered to. The Technical manual will be published 60 days before the exhibition & the exhibitors can submit the online forms with the payment for the furniture and services.

17 Fair Insurance and Exclusion of Liability

The exhibition will be covered by a general exhibition insurance contract covering the usual insurable risks such as fire, burglary & theft. Organizer's insurance does not cover the risk of individual exhibitor. Therefore it is advisable for exhibitors to have their participation risk covered at their own expense.

All damages incurred must be reported in writing to the police. Incidences of fire, theft and burglary must be reported to the trade fair management and the police within 24 hours. Excosa India Pvt. Ltd. is liable for financial losses and damage to property or assets only in the case of willful intent or gross negligence.

Excosa India Pvt. Ltd. accepts no duty to exercise proper care with respect to exhibits and/or stand fittings. This exclusion is in no way limited by the security measures provided or decoration services undertaken in individual cases.

The exhibitor is liable for all damages caused to third parties as a result of his exhibition participation, including damage to buildings on the fairgrounds and to the exhibition halls and/or their furniture and fittings, save where such damages are covered by a local third-party indemnity insurance.

18 Circulars

Once the stand areas have been allotted, the exhibitors will receive a circulars giving information on preparations for and the staging of the fair, 30 days prior to the exhibition. Any consequences arising from disregarding these circulars shall be borne by the exhibitor.

19 Reservations

Any rules and regulations of the host country or of the local contractual partner differing from these Conditions of Participation or imposing additional restrictions shall have precedence at all times. Organiser shall not be liable for any resulting losses or other disadvantages for the exhibitor.

The organiser shall be entitled to postpone, curtail, extend or cancel the event and to close individual or all sections of the fair either temporarily or permanently where unforeseen circumstances so dictate. Should it become necessary to postpone, curtail, extend or cancel the event, the exhibitor shall not be entitled to withdraw from the contract or to claim compensation should he/ she nevertheless waive his/her right to the stand area allocated to him/her, Item 12 of these Conditions of Participation shall apply. The organiser shall not be liable for any losses sustained or disadvantages suffered by the exhibitor as a result of a cancellation. Rather, the exhibitor shall in such case be required to bear a reasonable share of the costs incurred by the organiser in preparing for the event.

Where the exhibitor has placed orders with Excosa India Pvt. Ltd. for services supplementary to those covered by the participation fee (Item 7), he shall be billed for the contributions incurred until this point in time.

20 Final Provisions

All agreements, individual approvals and special regulations require written confirmation by the trade fair company. Where ever admission documents contain the reference that they have been drawn up by organiser by computer, even if they contain no signature, they are legally binding. If the exhibitor is already registered with Excosa India Pvt. Ltd. for the relevant event and if he/she has his/her own signature, orders/offers are also valid if they are received by Excosa India Pvt. Ltd. electronically using this procedure.

All claims by exhibitors against organiser – with the exception of liability with intent – must be made within 3 months. Claims made thereafter are invalid. The period of limitation starts at the end of the month in which

the event finished.

The place of performance and jurisdiction for all mutual obligations is India or, at the request of organiser, the jurisdiction of the exhibitor's place of business. This also applies to complaints arising from cheques or drafts. If the exhibitor loses the case, he/she bears the full costs of the legal proceedings as well as the costs of any legal representation.

The Indian law is applicable in the event of any legal proceeding. All the matter / correspondence will be in English.

The law of the republic of India applicable under the jurisdiction of High court of Delhi, India.

20.1 Indemnification

The exhibitor agrees to indemnify and keep indemnified Excosa India Pvt. Ltd., its employees and agents from and against any action, liability, penalty, prosecution, notices, fines, investigation, cost, charges, expenses, damages or claim of whatsoever nature arising out of or resulting from any act attributable to the exhibitor, co-exhibitor, its employees and agents, involving (a) any loss, damage or destruction to any property whether real or personal of Excosa India Pvt. Ltd. or any third party, (b) any injury to any person, (c) any breach of the covenants herein contained or wrongful representations and warranties made by exhibitor, co-exhibitor, its employees and agents, (c) any misconduct or negligence in performing its obligations under this agreement, and (d) any non compliance with applicable laws.

21 Salvatorian clause

In the event of any provision of this contract being or becoming wholly or partially ineffective, or should a loophole transpire in this contract such circumstances shall not affect the validity of the remaining contract. Instead of the ineffective provision and in order to close the loopholes, an appropriate provision shall apply, which in as far as legally possible, most closely approximates the objective which was, or would have been intended by the parties to the contract according to the sense and purpose of the contract, based on their consideration of the provision.

If the ineffectiveness of any provision is due to the extent of service or period (deadline or date), stated therein, it shall be replaced by the legally permitted scope which comes closest to the provision.

22 Alterations

Excosa India Pvt. Ltd. reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

23 Force Majeure

The performance of this Agreement by Management is subject to a Force Majeure event (as defined below), making the Venue, in the sole discretion of Management, unfit for occupancy or the holding of the Exhibition, or which otherwise makes impossible, illegal or commercially impracticable the performance of Management under this Application. Upon the occurrence of a Force Majeure event, Management may take such action as is reasonable under the circumstances, including termination of this Application or the postponement or relocation of the Exhibition (or any part thereof). Management shall not be responsible for delays, damage, loss, increased costs or other unfavourable conditions arising by virtue of a Force Majeure event. As used herein, a "Force Majeure event" shall mean any cause or circumstance beyond Management's control making it illegal, impossible or commercially impracticable to hold the Exhibition or which otherwise has a materially adverse effect on the ability of Management to perform its obligations under this Application, including, but not be limited to: fire; casualty; flood; epidemic; World Health Organization travel advisory or travel alert; earthquake; volcanic eruption; explosion or accident; blockade embargo; inclement weather; governmental restraints; restraints or orders of civil defence or military authorities; act of public enemy; riot or civil disturbance; act or threatened act of terrorism, strike, lockout, boycott or other labour disturbance, Venue cancellation, inability to secure sufficient labour, technical or other personnel failure; impairment or lack of adequate transportation facilities; inability to obtain condemnation, requisition or commandeering of necessary supplies or equipment; local, state or federal laws, ordinances, rules, orders, decrees or regulations whether legislative, executive or judicial, and whether constitutional or unconstitutional; or acts of God.

Messe Düsseldorf India Pvt. Ltd.

E1 Conditions of participation for Group stand organisers

Please re-enter details

Company
Post Code, City



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- 1** Excosa India Pvt. Ltd. provides the group stand organiser with the opportunity to organize a group stand at the above event. Following official admission to the exhibition, the group stand organiser also becomes an exhibitor. There is no right to a particular stand location.
- 2** The companies wishing to exhibit on a group stand must apply to Excosa India Pvt. Ltd. individually using Form B application form for group stand participant. Excosa India Pvt. Ltd. checks that they are eligible for the event and subsequently advises the group stand organiser accordingly. Only those companies which have been checked and deemed eligible may become exhibitors and be allocated space in the group by the group stand organiser. The group stand organiser must inform Excosa India Pvt. Ltd. of the size of stand allotted to each participant. This information must be provided to Excosa India Pvt. Ltd. by the specific deadline in the form of a list stating the size in square metres for each participant.
- 3** The group stand organiser as well as each group stand participant must acknowledge and adhere to the Excosa India Pvt. Ltd. regulations applicable to the event and / or to the exhibition venue itself. The regulations can also be obtained by contacting Excosa India Pvt. Ltd.
- 4** The group stand organiser is entitled to use Excosa India Pvt. Ltd. or event trade marks and titles in order to promote the participation of the exhibitors. Use for personal purposes is not permitted.
- 5** The group stand organiser is obliged to co-operate with Excosa India Pvt. Ltd. and third parties authorized by Excosa India Pvt. Ltd. in order to ensure that the organizational procedures are adhered to.
- 6** The group stand organiser is obliged to fully reveal to the individual participants the prices which Excosa India Pvt. Ltd. invoices to these participants for services supplied.
- 7** The group stand organiser is required to pay the space costs and any registration fees for group stand participants. These are payable once the participants have been officially admitted to the exhibition.
- 8** The group stand organiser will receive from Excosa India Pvt. Ltd. the appropriate number of free exhibitor passes according to the size of the stand as set out in the conditions of participation, as well as 2 further exhibitor passes for each group stand participant, and will forward these to the participants.
- 9** The costs for installation of water, electricity, compressed air and telecommunication connections for the individual stands on the group as well as the consumption costs and any other services will be invoiced separately by Excosa India Pvt. Ltd.
- 10** Group stand participants have the right to order free services from Excosa India Pvt. Ltd. independently.
- 11** The group stand organiser can select from the following methods of payment:
 - Participants can order services to a limited extent only (parking tickets etc.) – invoicing will be to the group stand participants
 - Each group stand participant agrees to pay all amounts relating to their space for the services under section 9 above. (Invoicing will be to the group stand participants)
- 12** Other invoicing methods require prior agreement from Excosa India Pvt. Ltd. and must be made in writing. In the event of the group stand organiser not being the original debtor, the group stand organiser shall be liable to Excosa India Pvt. Ltd. for all relevant fees.
- 13** In addition to the above terms, all conditions of participation will also be applicable to group stand organizer and group stand participants.

Messe Düsseldorf India Pvt. Ltd.