

pacprocess

PROCESSING & PACKAGING $12 \stackrel{\text{10}}{=} 14 \text{ DECEMBER } 2023$ MIDDLE EAST **AFRICA**

MEMBER OF INTERPACK ALLIANCE

EGYPT INTERNATIONAL EXHIBITION CENTER

PACPROCESS-MEA.COM











12 - 14 **DEC 2023**

EGYPT INTERNATIONAL EXHIBITION CENTER CAIRO



POST SHOW REPORT 2023



EXCEPTIONAL GOVERNMENTAL REPRESENTATION DOMINATES THE OPENING CEREMONY

The grand inauguration of Food Africa, the 8th International Trade Exhibition for Food & Beverages, and pacprocess MEA, the 4th International Exhibition for Processing & Packaging in the Middle East and Africa, occurred on 12 December 2023. The event was honored by the presence of H.E. Ali El-Moselhi, the Minister of Supply and Internal Trade, H.E. Ahmed Samir, the Minister of Trade and Industry, and H.E. Lieutenant General Kamel Al-Wazir, the Minister of Transport. This momentous occasion unfolded at the Egypt International Exhibition Center in New Cairo and was attended by ambassadors, commercial attachés, and other distinguished guests, along with media representatives.





"Food Africa and pacprocess MEA 2023 represent a significant convergence of food industries, agricultural crops, fresh fruits & vegetables, and food manufacturing and packaging technology. It serves as a crucial starting point for Egyptian products entering world markets and contributes to expanding the scope and boosting intra-trade movement among various African countries."

H.E. AHMED SAMIR
THE MINISTER OF TRADE AND INDUSTRY-EGYPT

A SKYROCKETING EXHIBITION IN THE REGION WITH SOARING RETURNS ON INVESTMENT



Increase between 2021 & 2023

69%

Increase between 2021 & 2023

70%

Increase between 2021 & 2023



Increase between 2021 & 2023









910 EXHIBITORS FROM 32 COUNTRIES

ORCHESTRATED DEALS WORTH BILLIONS OF DOLLARS

INTERNATIONAL **COUNTRY PAVILIONS**



Germany



Greece



India

Kuwait



Pakistan



Poland

Russia



Türkiye





32 PARTICIPAL COUNTRIES **PARTICIPATING**

















Azerbaijan Belarus







Brazil



China





Egypt

Hungary

Ecuador













Thailand



Tunisia













Türkiye



Ukraine

South

USA



UAF

Sri Lanka

Vietnam

86% are returning exhibitors 94% are planning to exhibit in 2024 **85%** of exhibitors were able to generate leads

HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"This marks our 7th participation at Food Africa, and each edition surpasses the previous one. This edition is especially remarkable with a significantly high influx of visitors from various countries worldwide, not limited to Africa. The event is reaching new heights, evolving into an international event."



Mohamed Hagag

Export Manager, Abu Auf Egypt



"pacprocess MEA this year is exceptionally strong. We engaged with numerous visitors from countries worldwide, including Libya, KSA, Yemen, France, Germany, and many more. This is, without a doubt, the best exhibition we've participated in, and we strongly recommend other companies to join as well."



Ahmed Othman

General Manager, Easy Pack Egypt



"Food Africa has evolved into an international exhibition; the quantity and caliber of visitors are impressive. Participating in the event allowed us to successfully achieve our goal of connecting with distributors and exporters from Africa."



Anwar Alostath

Alameed Coffee Kuwait



"A lot of people visited our stand at pacprocess MEA with requests for different type of products. We can only be really happy at the moment. This is exactly the right exhibition for our department of food. We are sure that we will join the next exhibition again."



Christian Andre Seibold

Sales, Stela Laxhuber GmbH Germany

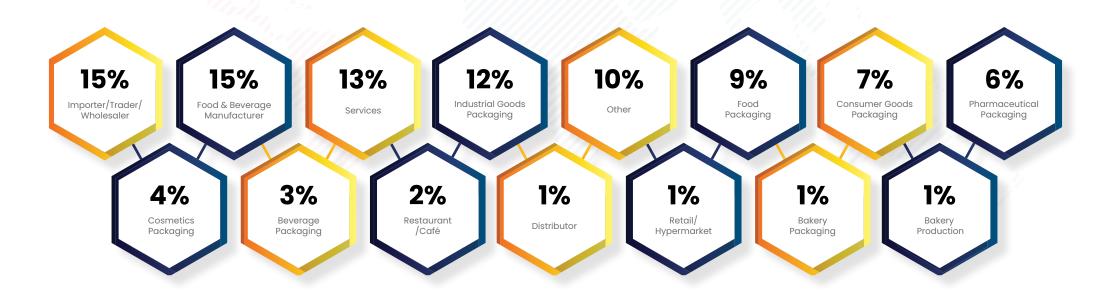
UNITING THE GLOBAL F&B, PACKAGING & PROCESSING COMMUNITIES IN A SINGULAR VENUE



FOOD AFRICA VISITOR PROFILES



PACPROCESS MEA VISITOR PROFILES



HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"Food Africa is exceptionally well-organized. The quantity and caliber of visitors are remarkable – we received visitors from all categories, ranging from farmers to owners of food and beverage companies and factories. The event provided us with excellent exposure and enabled us to network with new clients"



Mariam Emera

R&D Consultant, Mahaseel Egypt



"We are delighted to participate in pacprocess MEA, and we are truly satisfied with the quality of requests we received from visitors. We are eager to achieve market penetration in the near future, thanks to pacprocess MEA."



Alexander Abelev

Head of Export, Sigitas Pak Russia



"We are here at Food Africa for the 6th time. The event is growing year after year, and I would recommend other companies to participate, as it is the biggest show for food products in the African continent."



"We feel this exhibition is bringing us a good level of customers; the visitors have a high level of expertise in business, so, I expect that we will have successful results after this."



Agnieszka Chudzik

Chief Specialist Export
Support Department, KOWR



Dr. Ali Abd El Rehim

General Manager Commercial Technical Group (Bella Pack) Egypt



FRESH AFRICA:

THE SPECIALIZED EXHIBITION **AREA DEDICATED TO AGRICULTURAL CROPS**

60 EXHIBITORS

DATES AFRICA:

THE DEDICATED SECTION SPECIFICALLY FOCUSING ON THE WORLD OF DATES

47 EXHIBITORS











FOOD AFRICA'S CONFERENCE

SCULPTING THE FUTURE LANDSCAPE OF THE FOOD INDUSTRY

76

EXPERT SPEAKERS

5,100

PROFESSIONAL ATTENDEES

17

SESSIONS





HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"Food Africa and pacprocess MEA really met our expectations. We are very confident that we will sign some deals after this event, and we look forward to it. This is a great opportunity for us to meet many serious visitors and potential clients and we would definitely participate again."



Katerina Zachou

CEO, Armos S.A Greece



"We are among the first companies to participate in Food Africa. The event serves as a shortcut for us, allowing direct interactions with buyers and professionals, opening new horizons and markets. This year, we welcomed high-caliber visitors from Iraq, Libya, Sudan, and Africa in general."



Soha Morshed

Marketing Manager Happy Sweet for Food Industries Egypt



"The event is very well organized, and we are happy to be here. The quality of visitors is very good and genuine, and the business is going very well. I recommend everybody to participate to expand their business in the African market."



Rahul Mittal

Bhagwati Lacto Vegetarian Exports (P) Ltd. India



"We have succeeded to close two or three deals, but the most important part is connecting with people, and securing meetings that pave the way for future deals. It is great to be a partner with pacprocess MEA for success."



Waleed Abd El Gahni

Director, Sales & Marketing Track INT'L TRADE Egypt

PINNACLE PIONEERS

A Tribute To Visionaries In Egypt's Food & Beverage Industry

HOSTED BY











MR. ROBERT MANSOUR
GIVREX



MR. MOHAMED SHOUKRY
MIFAD



DR. IBRAHIM ABO ELAISHSEKEM



ENG. SALAH HEGAZY
AGROFOOD





ENG. ALI EISSA NAHDET MISR

MR. SAFWAN THABET
JUHAYNA

DR. MOUNIR MASSOUD

MISR CAFÉ

MR. SAYED EL FENDI SIMA

ENG. MOKHTAR EL RASHIDI EL RASHIDI EL MIZAN



DR. SAMIR EL NAGGAR DALTEX



MR. KHALED ABOU ISMAIL SONAC



MR. IBRAHIM EL BANNA AGREEN



MR. SHERIF BELTAGY
BELCO



ENG. TAREK ABOU BAKR FRIDAL



MR. ALAA DIAB PICO



DR. ADEL EL GHANDOUR
CENTECH



MR. AHMED EL WAKIL WAKALEX



PACPROCESS MEA CONFERENCE

DESIGNING & PACKAGING FOR IMPACT AND EFFICIENCY

60

EXPERT SPEAKERS

2,400

PROFESSIONAL ATTENDEES

12

SESSIONS



With SIG as the sustainability partner, pacprocess MEA drives sustainability in the region.





The SAVE FOOD Initiative successfully tackles food loss and waste in pacprocess MEA 2023.

HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"It's been a very successful fair with high traffic and numerous potential clients. I recommend everyone in the industry to participate in Food Africa."



knowledge, share best practices, and build partnerships for long term commitment."

Nicola Wagstyl

Sustainability Manager Middle East & Africa, SIG Combibloc MFA. Dubai



"Food Africa is impeccably organized and continuously growing. The event serves as a gateway to the Egyptian and African markets. The traffic is substantial, allowing us to reconnect with existing clients and forge connections with new ones."



"This edition of Food Africa and pacprocess MEA was perfect for us. We are meeting with many people, and we signed a new contract with a new customer. Next year we would like to participate with a big booth."



Ahmed Al-Azzazy

Sales Manager, Angel Yeast Egypt



Giuseppe Diez

MPS Packaging Evolution Italy

C*

Jwan Daoudo

International Trade Specialist, Big Brands Türkiye

HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"At Food Africa, we initiated conversations with growers, buyers, importers, and retailers in Egypt, Africa, and the Middle East at large. The organization of Food Africa is great, and we are here to create long-term business relationships which means that we will be here not only next year but for many years to come."



Fernando P. Gómez Molina

Managing Director, proexport Spain



"We are very proud to be part of Food Africa. This marks our 8th participation, and we've observed continuous improvement in the event every year. Local and international companies converge here to make deals and network."



Ahmed Fathy

Quality Director, Alamir Group Egypt



"It is our first participation at Food Africa. It is a great exhibition, and the organization is pretty good. We will attend next year."





Yutao Wu, Founder

Zhejiang Xinmei Biotechnology Co., Ltd. China



Nader Rizk

Sales Section Head, Think Big Egypt

GREEN INNOVATIONS

SAVE FOOD INITIATIVE UNVEILS EGYPT'S SUSTAINABILITY DESIGN AWARD

HOSTED BY:









Teixeira Textil

"TEIXEIRA REVERSE"
Big bags made from recycled post-consumer resin



Aluminios Mello

"MELLO CAKE PAN"
A baking tin and retail packaging in one



LANG LASER System

"LASER TECHNOLOGY FOR FLEXIBLE PACKAGING" Gentle processing of mono films for food packaging post-consumer resin



SIG Foundation

"CARTONS FOR GOOD"



TRAILBLAZING TITANS

A SALUTE TO VISIONARIES
IN THE PACKAGING
REALM

HOSTED BY





YES PAC

ENG. NADIM ELIAS
SAHARA PRINTING

ENG. MOHAMED IBRAHIM
NAHDET MASR

ENG. AHMED ALLAM
UNIBOARD

EL SAFA PRINTING



HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"We experienced high quality visitors and engaged in numerous business meetings with representatives from various countries. We are in the process of finalizing contracts with suppliers for our products, and we are genuinely pleased to have had this valuable opportunity."



Kseniya Shnitko

Key Account Manager, Levexport S.A.

Ecuador



"This edition of Food Africa has been exceptional. The event's continuous development is impressive. Our target market, comprising visitors from the Middle East, GCC, Africa, and Europe, has shown genuine interest. We've welcomed serious visitors and are currently in negotiations for distribution contracts."



Mohamed Hammad

Export Director, Juhayna Egypt



"We are very pleased with what we see here at Food Africa. We did not expect that many visitors and we have very promising leads from the exhibition. We would like to participate again next year."



all levels."



Béla Nagy

General Manager, Köröstej Ltd. Hungary



Alaa AlTahhan

Owner, AlTahhan Dates Egypt

INNOAWARD: AN OVATION TO INNOVATION IN THE WORLD OF FOOD AND PACKAGING





B2B: **BRIDGING BUSINESS OPPORTUNITIES**

500+

60

7,540

HOSTED BUYERS

COUNTRIES

SCHEDULED BUSINESS MEETINGS



HERE'S WHAT EXHIBITORS SAID ABOUT THE EVENT



"Food Africa became an international event with a huge number of visitors from around the world, including Europe and Australia. Thanks to the event, we were able to sign export contracts."



Wael M Kh Alnen,

Owner, Aldurra International Food Products Co. Ltd Egypt



"Food Africa is a very busy show, we have tons of leads to follow up on and hopefully in the next two or three weeks, we can probably find a good franchise partner who wants to help us expand into this market."



Anthony Russo,

CEO & Founder, Russo's New York Pizzeria USA



"We had the chance to connect with businesspeople from outside of Egypt. This allowed us to successfully sign some export agreements. Food Africa proves to be a valuable opportunity for investors and all companies in the food and beverage industry."



Farghaly Omar Farghaly,

Manager, GIZ Egypt Egypt



"Food Africa is an exceptionally successful event. It drew visitors from the Middle East, Africa, and Europe. The quality of visitors and the organization of the event are outstanding."



Hesham S. El Naggar,

Vice Chairman, Daltex Egypt

LIVE COOKING SHOW:

A CULINARY EXTRAVAGANZA BRINGING DISHES TO LIFE

6 Celebrity Chefs

Mouthwatering Dishes



CHEF SHERMEEN SAAD



CHEF MOUSTAFA ELREFAEY





CHEF PANEE KHANGRANG



CHEF YASSER RAMADAN



CHEF SALMA SALEH



CHEF MOHAMMAD YASRI

LIVE BARISTA COMPETITION:

SHOWCASING COFFEE ARTISTRY IN A SPECTACULAR PRESENTATION

Talented Baristas

Judges



CAMILA KHALIFÉ WORLD BARISTA CHAMPIONSHIP SENSORY JUDGE



PAOLO INNOCENTI TRAINER - BAR DESIGNER



ALEKSA NOVICIC

AMBASSADOR OF GRUPPO
CIMBALI



AHMED RAMADAN TRAINER. COFFEE SPECIALIST



MOHAMED SALE HUSSAI LOCAL JUDGE



HUSSEIN BAHGAT COFFEE CONSULTANT



BARISTA BATTLE
CHAMPIONSHIP
CHAMPION

IBRAHIM HASSAN BARISTA EG OPERATION MANAGER

FUELING ENGAGEMENT:

AMPLIFYING PRESENCE IN THE



FOOD AFRICA &

2023 COVERAGE

PACPROCESS MEA

FoodAfrica ليليا



UNDER THE AUSPICES OF

COUNTRY PARTNER - KUWAIT







FOOD AFRICA PLATINUM SPONSOR

FRESH AFRICA PLATINUM SPONSOR



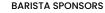






GOLD SPONSORS













INT. BUYERS LOUNGE SPONSOR







STRATEGIC PARTNERS















UNDER THE AUSPICES OF









CO - SPONSORS































STRATEGIC PARTNERS

















AN UNMISSABLE EDITION AWAITS!

SECURE YOUR SPACE NOW AT FOOD AFRICA & PACPROCESS MEA

3 - 5 DECEMBER 2024

EGYPT INTERNATIONAL EXHIBITION CENTER - EIEC

FOODAFRICA-EXPO.COM | PACPROCESS-MEA.COM



TO INQUIRE ABOUT EXHIBITING AND SPONSORING:

FOR LOCAL INQUIRIES
FOOD AFRICA

MS. DALIA KABEEL

Tel: +20 2 25245187/88 Fax: +20 2 25245199 Email: events@konzept-egypt.com

FOR LOCAL INQUIRIES PACPROCESS MEA

Tel: +20 155 1526036 Fax: +20 2 25245199 Email: info@konzept-egypt.com

FOR INTERNATIONAL INQUIRIES
FOR AFRICA, MIDDLE EAST & GCC

RAWAD RAAD

Tel: +974 4 432 9900 Email: is@ifpexpo.com

FOR INTERNATIONAL INQUIRIES
OTHER COUNTRIES (FOOD AFRICA)

MS. DENIZ KASAPOGLU

Tel: +49 211 4560417 Fax: +49 211 456087417 Email: kasapoglud@messe-duesseldorf.de

FOR INTERNATIONAL INQUIRIES
OTHER COUNTRIES (PACPROCESS MEA)

MS. KATJA TÜNNISSEN

Tel: +49 211 4560615 Fax: +49 211 456087615 Email: tuennissenk@messe-duesseldorf.de





