

# **EXPLORE** FINESSE.

#### 10 - 12 April 2024, Tokyo Big Sight

International Trade Fair for Wines and Spirits.

#### www.prowine-tokyo.com

Supported by:

Co-Events:











東京

Organized by:

## TOKYO EDITION OF THE WORLD'S LEADING WINES & SPIRITS TRADE FAIR "PROWEIN" FINAL-LY OPENS THE DOOR IN APRIL 2024!

Over the past 28 years, ProWein – with its more than 90,000 visitors worldwide – has become the most important market place for wines, spirits and craft drinks.

"ProWine Tokyo" provides a platform as the only-one professional wines & spirits trade fiar in Japan. Succeeding "Wine & Gourmet Japan" tradition and transferring ProWein's community network, ProWine Tokyo will be a place to meet variety of new products, trends and professionals from the industry worldwide.

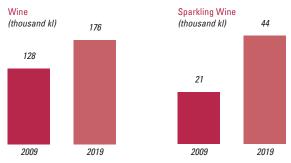
Moreover, held alongside FABEX Tokyo, ISM JAPAN and anuga SELECT Tokyo, ProWine Tokyo provides an opportunity setting to forge new industry networks across the synergistic wines and spirits, beverages and food sectors.

## MARKET OPPORTUNITIES

High quality market for high quality products. The Japanese market is well-known for its strict quality standard and is a touchstone for the wine producers and food manufacturers, who will consider the rest of the Asian market.

#### Import Volumes of Wine

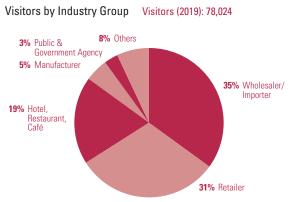
Japan is No.1 wine importer in Asia in unit value & No. 2 in volume



#### Import Volumes of Whisky

Japan is No.1 spirits importer in Asia-Pacific region (kl) 15,926 2009 2019

# **VISITOR STATISTICS**



\*Wine & Gourmet Japan and all co-events of FABEX Tokyo

## KEY BUYERS ATTEND WINE & GOURMET JAPAN

#### • Wholesalers & Importers

ENOTECA / FUJI TRADING / INABA / ITOCHU / JAPAN EUROPE TRADING / KATAOKA / KOKUBU / LERAD-OFF JAPAN/ MITSUBISHI / MITSUI / NIHON SHURUI HANBAI

and many more...



FOUR SEASONS / HANKYU-HANSHIN / HOSHINO RE-SORT / OKURA / IMPERIAL / KEIO PLAZA / MEIJI KINENKAN / NEW OTANI / ORIENTAL LAND / PRINCE / TOKYO DOME

and many more...

#### Retailers

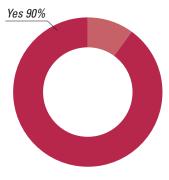
AEON / ISETAN / LAWSON / MEIDI-YA / MITSUKOSHI / HANSHIN / TOKYU / SEIBU / SEIJO ISHII / SEVEN & I / SOGO / TAKASHIMAYA

and many more ...



## EXHIBITORS' EVALUATION

Exhibitor met their relevant Customer Group





## EXHIBIT PROFILE FOR PROWINE TOKYO

- Wines
- Beers
- Spirits
- Sake & Shochu

#### Focus for 2024:

- Non- & low alcoholic
- "Craft" beers, spirits, etc.





### SUPPORTING UNIMPORTED WINES

Register your wines new to Japan! WSET diploma holders will organize on-site tasting seminar, targeting importers enthusiastic for something new (free-of-charge).

### SEMINARS

Series of seminars on trend topics will be offered to the visiting professional buyers for free. Slots for exhibitors will be also available (paid service).

### MEDIA COVERAGE

THE WINE KINGDOM covers products and company profiles by doing an interview with exhibitors during the show for its local bimonthly magazine (number of copies printed: 50,000). Maximize the performance of your participation even after the show! (paid service)

### LABEL AWARDS 2024

Appearance matters for selection! The trade visitors vote and select three best looking labels. The result will be covered in THE WINE KINGDOM Magazine and THE WINE KING-DOM facebook (free-of-charge).

# BE PART OF PROWINE TOKYO!



#### ProWine Tokyo 10 – 12 April 2024



Raw Space: JPY 49,500\* /m<sup>2</sup>

Standard Package:



Pavilion (for group organizers only): JPY 71,500\* /m<sup>2</sup>

	Raw Space	Standard	Pavilion
Minimum space	18 m²	9 m²	36 m²
Space	$\checkmark$	$\checkmark$	$\checkmark$
Booth constructionn		$\checkmark$	$\checkmark$
Basic funiture & Power supply		$\checkmark$	$\checkmark$
Country tower design			$\checkmark$

\*Consumption tax (10%) is included in the price. All rates quoted in Japanese Yen (JPY).

## TIMELINE

Application Open May 2023 Early Bird Due June 30, 2023

Final Application Due November 30, 2023 Admission (Location Notification) December 2023

## CONTACT



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Please contact our representative office in your country!



# THCKET TO THE WORL DÜSSELDORF SHANGHAI SINGPORE MUMBAI TOKYO HONG KONG SÃO PAULO

## ProWein takes you to the world's key markets.

Düsseldorf	10 – 12 March 2024
Singapore	25 – 28 April 2023
Hong Kong	10 – 12 May 2023
São Paulo	03 – 05 October 2023
Shanghai	08 – 10 November 2023
Mumbai	24 – 25 November 2023
Tokvo	10 – 12 April 2024



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