# **Simply. More. For you.** Messe Düsseldorf's media fee

**MEDICA** 





### Media facts: medica-tradefair.com

Make the most of the digital reach of this global trade fair brand

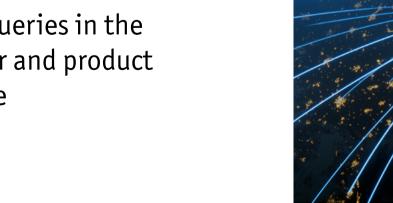
**7.4 million** page impressions

**5.8 million** visits

**1.1 million** unique users

2.7 million

search queries in the exhibitor and product database





**Source:** Google Analytics for the period from January–December 2021.

# What do you get for the media fee?

## 1 Visibility and leads for your company

- Showcase your company, including master data, in the Exhibitor and Product Database.
- Generate leads via the exhibitor contact button.
- Publish your company and product news.
- Incorporate a product or company video (DE/EN).
- Assign your company to a product category .
- Present your products and services.
- Link to your website and social media channels.

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# What do you get for the media fee?

## 2 Digital tools to help you prepare for the trade fair

 Use the translation function, comprising several languages, for all content in your exhibitor profile.



**NEW!** 

- Automatically transfer content from the previous event into your exhibitor profile.
- Automatically invite potential customers to the trade fair and qualify leads via the customer invitation tool.
- Use the "matchmaking" networking tool to generate leads.





# What do you get for the media fee?

## **3** Our communication, at your service

- We publicise your company online, in the app and on the digital information boards, along with in the print media catalogue and/or in the Visitor's Guide.
- We invest in global advertising campaigns on digital and classic channels for you.
- We communicate about the trade fair the whole year round in newsletters, on social media channels and in trade publications via PR campaigns.
- ✓ We increase our reach via continuous search engine marketing (SEO and SEA).

#### Social media channels

in 9,193 followers8,730 followers



4,060 subscribers



### Your benefits at a glance

- 1. Efficient target group marketing via presentation in a high-value B2B environment.
- 2. Qualified lead generation via the exhibitor contact button and matchmaking function.
- 3. Increased visibility for your products and services in your exhibitor profile.
- 4. Optimised processes for your trade fair preparation, with innovative tools.
- **5. More visitors and followers** thanks to links to your company website and social media channels.
- **6. International presence** is generated via the automatic translation function, which translates your content into several languages at a click.
- 7. Easy to use as content is adopted from the previous event.
- 8. Trade fair communication all year round in newsletters, via social media and via marketing and PR campaigns.



### Do you want more **reach?**

Our distribution partner **NEUREUTER FAIR MEDIA** will be happy to provide you with further information on our marketing packages.

#### Your contact partners

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