

### drupa 2016 - Fair Profile

May 31-June 10, 2016 www.drupa.com

Based on the results of 3,019 interviews conducted by means of the Computer Interview System



158,237

Space (net, sq.m.)

Germany 55,179 sq.m.



Other countries 103,058 sq.m.

260,165

Total number of visitors

from 183 countries



# **Top 10**

### Countries of origin

1.	India	5%
2.	Italy	4%
3.	Netherlands	4%
4.	France	4%
5.	USA	3%
6.	Great Britain	3%
7.	China	3%
8.	Belgium	3%
9.	Turkey	3%
10.	Spain	3%



Visitors: Average length of stay

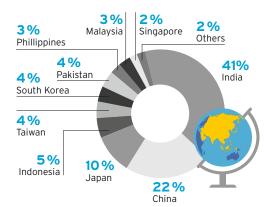
1,824
Accredited journalists

from 73 countries

### **International**



### **Asian countries**





# Area of responsibility\*

31% Business/company/plant management

19% Manufacture, production, quality control

12% Research and development, design

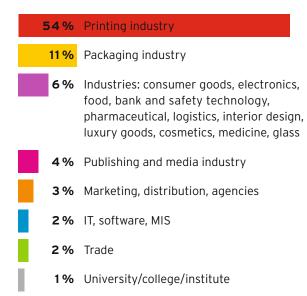
10 % Sales, distribution

6% Marketing, advertising, PR

5% Pupils, students

5% Purchasing/procurement

## Economic sector\*\*



### **Executives**

(in a decisive and/or co-decisive capacity when it comes to capital expenditure)



had concrete

investment

intentions



during drupa



placed orders

are planning to place their orders after drupa

found new suppliers

70%

### Reasons for visit

55% Innovations/trends

33% Contact to existing suppliers and business partners

30% Search for new suppliers and business partners

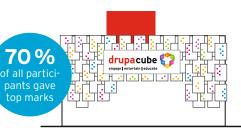
31% Purchase/order or preparation of purchase decision

22% Industry meeting/networking

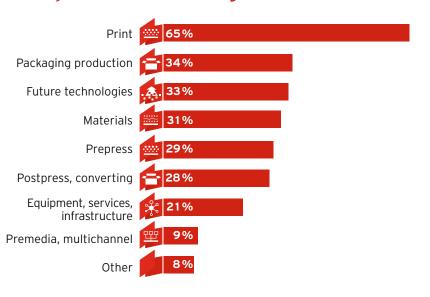
13% Special shows/highlights

## drupa

Conferences, touchpoints, special shows



# **General interest** in product ranges\*\*\*



Extract visitor survey data

- \*\* Data from visitor registration
- \*\*\* Several answers possible

### Print sector

54%	Sheet-fed offset	
52%	Digital printing (e.g. Inkjet)	
17%	Web-fed offset	
16%	Flexographic printing	
12 %	Other	
11 %	Screen printing	
9%	Gravure printing	
8 %	Letterpress printing	
6%	6 Hybrid printing	
3 %	<b>3 %</b> Pad/tampon printing	
3%	Nanotechnology	