

# 2019医疗器械创新展览会 Medical Fair China 2019

苏州国际博览中心,苏州,中国 Suzhou International Expo Centre, China 2019.09.05-07

www.medicalfair.cn

Member of (M) MEDICAlliance 全球系列展成员

## 展后报告 **POST SHOW REPORT**





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### 展会数据

## **Exhibition Facts & Figures**

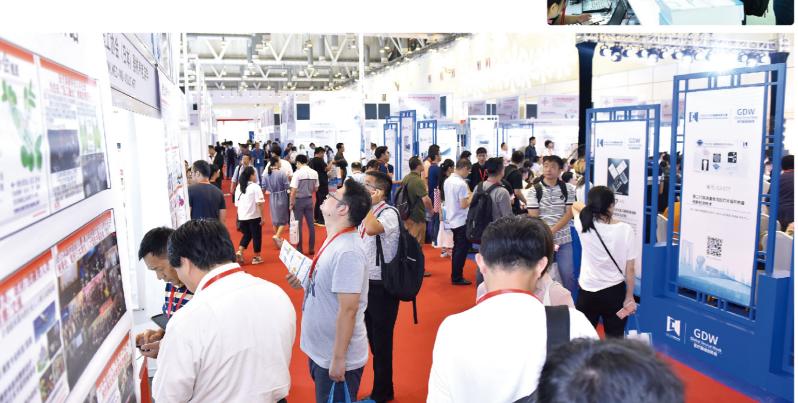
## 展商分析 **Exhibitor Analysis**

展会时间 2019年9月5-7日

> September 5-7, 2019 Date

展会地点 苏州国际博览中心

Suzhou International Expo Centre Venue



展览面积 Exhibition Space

**15,000** sqm

参展企业及品牌 **Exhibitors**  **302** 

观众 **Visitors**  **6,989** 

国家及地区 **Countries and Regions** 

33

演讲嘉宾 Speakers

**368** 

观众增长 Visitors Increase **27**%





2 个参展企业及品牌 Exhibitors

的展商对本次展会感到满意

of exhibitors were satisfied with MFC 2019

个参展国家及地区 exhibiting countries and regions

的展商愿意推荐MFC of exhibitors are willing to recommend MFC

#### 展商行业分类 **Exhibitors by Industry**

44.9%	医用耗材 Medical consumables
17.9%	康复器械及设备 Rehabilitation devices and equipment
17.9%	体外诊断产品 In vitro diagnostic products
16.8%	医疗数字影像产品 Medical digital imaging products
14.6%	智慧医疗产品 Smart medical products
14.6%	家用医疗设备 Home medical equipment
14.6%	微创器械及植介入耗材 Minimally invasive instruments/implantable and interventional medical devices
14.6%	手术室设备 Operating room equipment
13.5%	实验室设备 Laboratory equipment
12.4%	急救及护理产品 First aid and care products
11.2%	医疗器械原材料,元器件,零配件及软件产品 Medical equipment raw materials / components / accessories and software products
8.9%	创新服务 Innovative service
8.9%	光学电子产品 Optical and electronic products
<b>6.7</b> %	高校及科研机构 Universities and research institutions
<b>6.7</b> %	临床机构 Clinical institutions
16.9%	其他类别 Others

#### 主要展商来源(国家/地区) Top Exhibiting Countries / Regions



中国 China



Australia



Japan





Korea

展商声音 Voices of Exhibitors



整个展会给企业搭建了一个高效的沟通平台,在本次的创新创业大赛 上不仅看到了很多好的项目,还看到了整个行业的发展趋势,此次参 展收获很多,希望展会越办越好

The exhibition has established an efficient communication platform for enterprises. In this innovation and entrepreneurship competition, we not only saw many good projects, but also saw the development trend of the entire industry. We have gained a lot from the exhibition. I hope the exhibition only gets better as time goes by. "

#### 张鑫淼 女士

Mrs. Zhang Xinmiao

北京奥泰康集团商务市场总监

Director of Business Development and Marketing from Beijing Healtech

## 观众分析 **Visitors Analysis**

6,989 <sup>观众</sup> Visitors 27%

的观众对本次展会感到满意 of visitors were satisfied with MFC 2019

Countries and Regions



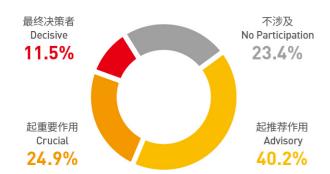
的观众愿意推荐MFC of visitors are willing to recommend MFC

#### 国内观众地域分布 Geographical Breakdown of Domestic Visitors





#### 观众决策权 **Decision Makers**





#### 主要海外观众来源(国家/地区) Top Overseas Visitor Countries / Regions

印度尼西亚 Indonesia 日本 Japan 美国 USA 马来西亚 Malaysia 加拿大 Canada 澳大利亚 Australia 埃及 Egypt 波兰 Poland 巴西 Brazil

#### 观众工作职能 Area of Responsibility

研发	R&D	19.1%
销售 / 分销 / 贸易 / 进出口	Trading	15.5%
最高管理层	Top management	11.0%
市场 / 公关	Marketing / PR	9.5%
采购	Purchasing	8.9%
工程 / 技术	Engineer / Technician	8.6%
商务洽谈(战略类)	Business development	6.9%
政府人员	Government	4.8%
制造/生产/加工/设备	Manufacturing	4.5%
人力 / 行政 / 金融	HR / Admin / Finance	4.2%
咨询	Consultancy	4.2%
设计/创意	Design / Creative	2.4%
质量控制 / 核算	Quality control / Check	1.2%
教育 / 培训	Education / Training	0.9%

#### 感兴趣的产品类别

#### **Main Products of Interest**

38.7%	医用耗材 Medical consumables
38.4%	医疗数字影像产品 Medical digital imaging products
34.0%	微创器械及植介入耗材 Minimally invasive instruments, implantable and interventional medical devices
34.0%	体外诊断产品 In vitro diagnostic products
29.9%	实验室设备 Laboratory equipment
28.5%	医疗器械原材料,元器件,零配件及软件产品 Medical equipment raw materials, components, accessories and software products
28.2%	光学电子产品 Optical and electronic products
27.0%	智慧医疗产品 Smart medical products
25.3%	康复器械及设备 Rehabilitation devices and equipment
24.1%	手术室设备 Operating room equipment
24.1%	家用医疗设备 Home medical equipment
24.1%	创新服务 Innovative service
22.1%	临床机构 Clinical institutions
21.2%	急救及护理产品 First aid and care products
18.1%	高校及科研机构 Universities and research institutions
7.6%	其他类别 Others

#### 观众行业分布 Visitor by Company Industry

33.9%	医疗器械研发机构及生产制造企业 Medical device R&D institutions and manufacturers
19.6%	医院及医疗机构 Hospitals and medical institutions
13.2%	医疗器械经销商,代理商及零售贸易商 Medical device dealers, agents and retail traders
12.6%	医疗器械原材料,元器件,零配件及软件采购及供应商 Purchasers and suppliers of medical equipment raw materials, components, accessories and software products
11.1%	投资机构 Investment organization
5.3%	政府机构及协会组织 Government agencies and associations
3.1%	大专院校及科研单位 Universities and research institutions
1.2%	其他行业 Others





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这是我第一次参观MFC医疗器械创新展览会,很高兴能看到很多优秀 的中国医疗企业参展。 透过这个展会,我更加了解中国医疗器械及医 药制品的市场,这是一个很好的经验。 这个展会非常棒,还有许多值 得参加的专业同期活动。

This is my first visit to Medical Fair China. I am very happy to see many excellent Chinese medical companies exhibiting. Through this exhibition, I now know more about the market of medical devices and pharmaceutical products in China. This is a very good experience. This exhibition is amazing, and there are many professional collocated events worth attending. "

Onizuka Junji 先生 Mr. Onizuka Junji 日本泰尔茂株式会社 Japan's Terumo Corporation

这不是我们第一次参加MFC,展会给我们留下了很好的印象。这次来 参观,我们想了解更多关于军事卫生保健和应急产品,寻找更多医疗 创新产品。

It wasn't our first time to participate in MFC, and we had a very good impression on the exhibition. This time, we wanted to learn more about military health care and emergency products and look for more innovative medical products.

Rani Handayani 先生 Mr. Rani Handayani RANAYA FAZZA UTAMA

### 精彩同期活动

#### **Concurrent Events**

### 1赛 Competition

中国医疗器械创新创业大赛
China Medical Devices Design & Entrepreneurs Competition 2019
(CMDDSC 2019)

### 4 主论坛 Main Sessions

- 第九届中国医疗器械高峰论坛 DeviceChina 2019
- 2019中国医疗器械转化医学与创新服务论坛 China Transformation Medicine and Innovation Service Forum 2019 (TMIS)
- FTR4H 数字医疗论坛(CMIF特别版) FTR4H Digital Health Forum (CMIF Special Edition)
- 首届全国医生创新创业大会暨医生创新创业实操培训
  1st China Doctor Innovation and Entrepreneurship Forum















## 多场分论坛 Sub-sessions

- 医疗器械专利与知识产权保护
  Medical Device Patent and Intellectual Property Protection
- 医用质谱创新发展论坛
  The Application of Mass Spectrum Technology
- ▲ 体外诊断投融资热点及优质企业融资信息发布会 IVD Investment and Financing Trends and High-Quality Corporate Financing Information Conference
- 血管器械创新临床需求及医工结合研讨会
  The Clinical Needs and Solutions of Vascular Device Innovation
- 中国第二届美容器械产品安全研讨会
  2nd Chinese Beauty Equipment Product Safety Workshop
- 超声设备新技术创新论坛
  The Innovation Technology in Ultrasound Imaging
- 医用机器人创新高峰论坛 Medical Robot Innovation Summit Forum
- 首届中国麻醉医疗药械创新论坛
  1st China Anesthesia Medical Device Innovation Forum

- 北戴河—国家生命健康产业创新示范区招商推介会 Investment Promotion Conference of Beidaihe-National Life and Health Industry Innovation Zone
- 2019人因设计与可用性测试国际研讨会
  Medical Device Usability and Human Factors Engineering Workshop 2019
- 第四届医疗器械创新创业生态圈建设高峰论坛 4th Medical Device Innovation Park Summit Forum
- ₩投资路演专场 Investing Road Show
- 医疗器械临床前测试和临床试验及法规讲堂
  Lectures of Medical Device Preclinical Testing, Trials and Regulatory
- ♥ 妇产科医疗器械和新技术创新论坛
  Gynecology and Obstetrics Medical Devices Innovation Forum
- 医疗器械海外市场拓展实践
  Medical Device Overseas Marketing Practices
- 医疗器械科技金融论坛(含成熟项目路演) Medical Device Technology and Finance Forum ( Road Shows Included)



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# 第三届医疗器械创新展览会 Medical Fair China 2020

苏州国际博览中心,苏州,中国 Suzhou International Expo Centre, China

2020.09.17-19

Member of MEDICAlliance 全球医疗系列展成员

## 医疗器械行业创新发展风向标! Compass of Medical Device **Industry Innovation!**







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