





Shanghai's International Trade Fair for Solutions and Trends all about Retail

上海国际零售业设计与设备展

2020.09.02-04

Shanghai New International Expo Centre (SNIEC) www.c-star-expo.com





12,000







































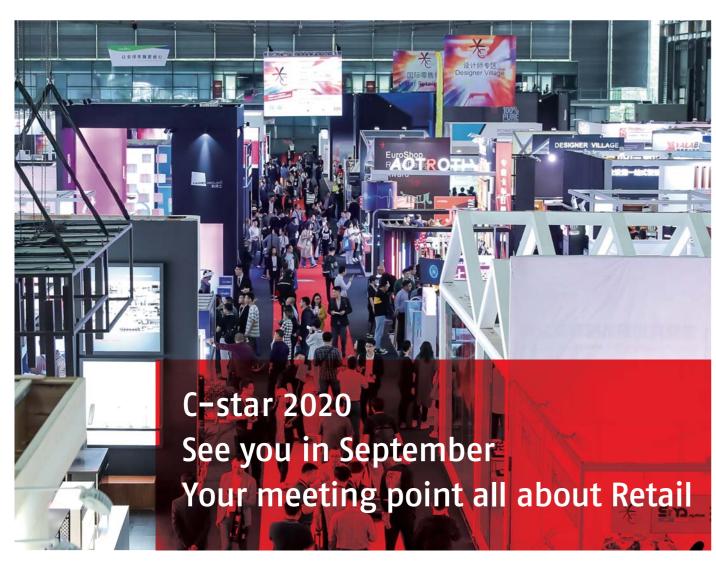




Show Background

C-star 2020

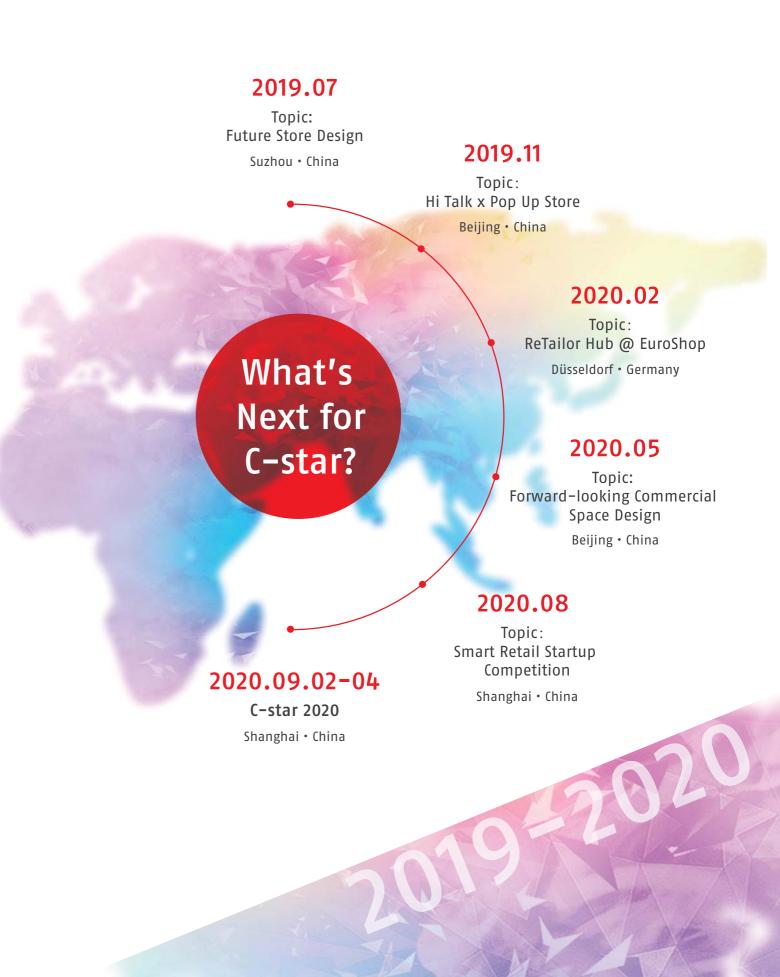
Be with Us



See you in September

As the most professional and international retail trade show in China, C-star - Shanghai's International Trade Fair for Solutions and Trends all about Retail has been successfully held for five editions since its debut in 2015. As the official satellite event of EuroShop - The World's No. 1 Retail Industry Trade Fair, the 6th C-star will be held in September, bringing more retail design concept and smart retail technology solutions for industry professionals in autumn.

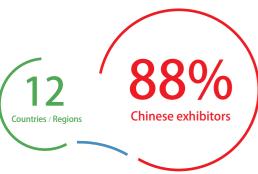
From September 2 to 4, 2020, C-star is set to write another successful chapter in retail history, featuring the inspiring and new solutions in Shopfittings and Shop Furnishing, Store Design and Visual Merchandising, Smart Retail Technology, Lighting, Catering, Hospitality Equipment and Refrigeration System, building up a great business platform for retail solution providers and retailers across the globe.



C-star 2019 Review

Exhibitor Analysis

Exhibitors by Origin



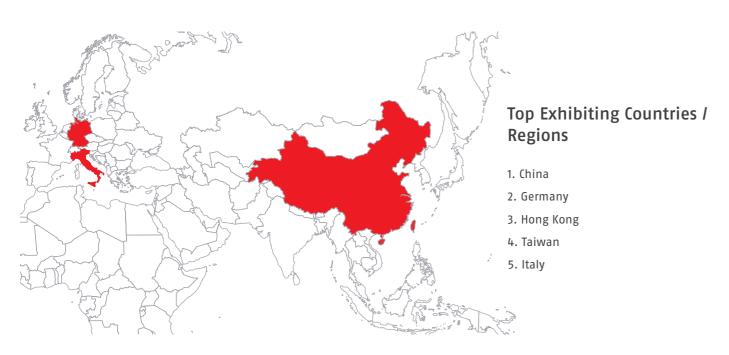
12%

Overseas exhibitors

Exhibitors by Industry

Shopfitting and shop furnishing	33%
Store design & visual merchandising	33%
Smart retail technology	20%
Lighting	8%
Catering, hospitality equipment and refrigeration system	4%
Stand construction & live marketing	2%





C-star 2019 Review

Exhibitor Voice



It is very important for us to participate in C-star. C-star attracts professional visitors from retail industry. Through this platform, we have established contact with many brands and commercial space designers. Moreover, exhibitors at the C-star showcased the latest retail solutions and applications, from which we have greatly benefited.

Ms. Ding Ruoming, Product Manager of Epson China

66

was very impressed by C-star, I think the quality of this exhibition is quite high from both exhibitors and visitors. During the exhibition, we also meet with many high-profile brands that are interested in our partnership model.

Ms. Coco Chen, Marketing Supervisor of Zhejiang Shanyoung Commercial Equipment Co., Itd.



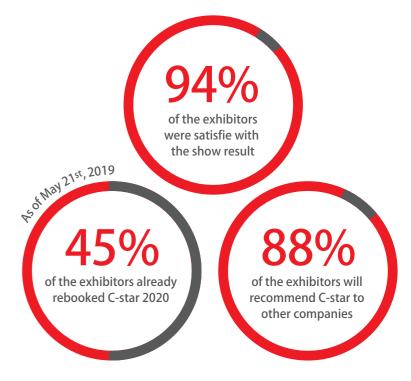


There are a lot of on-site activities. C-star is a highly influential exhibition in China. Through this platform, we can understand the development trend of the industry, and get in contact with well-known retail brands. It enables us to join the entire industry for the future development of China's retail market.

Ms. Anne Qin, CEO of Shenzhen Onewedesign Co., Ltd.

Purpose for Exhibiting

To acquire latest market trends <i>I</i> product information	89%
To initiate new business relation in Asian / Chinese market	89%
To learn, exchange and network	85%
To consolidate existing business contacts	81%
To present new products / technologies	84%
To enhance image & brand of the company	74%
To seek for sales agent / distributor	81%
To attain conclusion of sale at the fair	87%
To compare with competitors	83%
To recruit new staffs	70%



C-star 2019 Review

Visitors Analysis

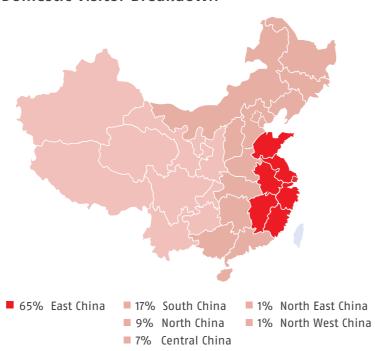
C-star 2019 Review

Visitors Analysis

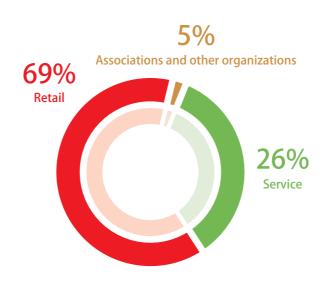
Visitor by Origin



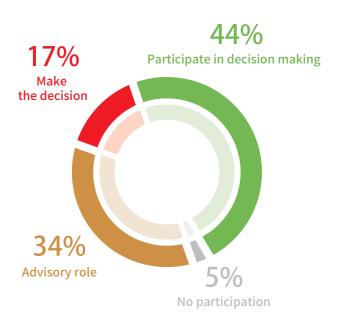
Domestic Visitor Breakdown



Visitor by Business Sector



Decision Makers



Trade visitors source the latest retail equipment and high quality solutions



Top Overseas Visitor Countries / Regions

1.	Japan	6.	India
2.	Germany	7.	France
3.	South Korea	8.	Russia
4.	Hong Kong	9.	Malaysia
5.	Singapore	10.	Australia

Visitor by Occupational Position

Department Head / Project Director	27%
General Manager	14%
Designer	11%
Purchasing Manager	10%
Entrepreneur / Partner / Self-employed	9%
Engineer	7%
Deputy General Manager	6%
Consultant	4%
Vice President	2%
President	2%
Chairman / Executive President	2%
Lecturer / Teacher/ Scientific Assistant	2%
Others	4%

Main Areas of Interest

Shopfittings and Shop Furnishings	31%
Smart Retail Technology	23%
Lighting	20%
Store Design & Visual Merchandising	19%
Stand Construction & Live Marketing	5%
Building Service Engineering and Energy Management	3%
Catering and Refrigeration System	2%
General Service	1%

Product Catagories

Five Dimensions

Shopfittings and Shop Furnishings display stands fitting room sealing shelf systems surface and decorative materials

Store Design & Visual Merchandising

store planning mannequins decoration and visual merchandising shop architecture pop marketing window displays

Smart Retail Technology

customer flow analysis omnichannel artificial intelligence big data payment solutions interactive screens electronic price tag

Lighting

lights lighting planning and lighting systems lighting control systems lamps

Catering, Hospitality **Equipment and** Refrigeration System

refrigeration cabinets food service equipment

Why You Should Exhibit!

- C-star: the most professional retail trade show in shop design and shop fitting in China
- Over 15,000 professional visitors from design agencies, fashion & apparel, specialized stores, online retail, food retail, supermarkets, shopping malls and F&B
- The leading retail solution providers present the latest products
- High-quality forum with leading industry experts and key opinion leaders
- Dedicated one-on-one business matchmaking







Our Customers -Leading Retail Brands Visited Previous Editions (Excerpt)















PIAGET



Meters bonwe 美特斯·邦威













Mark ® Fairwhale 马克华菲











































































H!Tech Hub

Special Zone for Exhibitor

Designer Village

Special Zone for Exhibitor



Special Benefits for Exhibitors

- Free onstie demonstration in ReTailor Hub (In agreement with organizer)
- One-on-one matchmaking meetings with brands/ key buyers
- Speaking session in H!Tech Stage
- Free beverage
- Complementary internet access

Renowned exhibitors over the past editions





Your Ideal Presentation Platform for Retail Architecture and Design

The C-star Designer Village has to do with interior design with high-profile retail concepts. A perfect stage for architect offices and design studios to showcase the high-end projects in spacious lounge area.

Are you looking forward to meeting with over 15,000 visitors? Join our Designer Village and make your successful trip at C-star 2020!

Special Benefits for Exhibitors

- Speaking session in C-star Retail Forum
- logo and company name on special "Designer Village" catalogue page
- Free beverage

Renowned exhibitors over the past editions











































Contact us: Ms. Juliet Zhu

Tel: +86 21 6169 8331
juliet.zhu@mds.cn

Supporting Programme

Supporting Programme



C-star Retail Forum

C-star 2019 Retail Forum themed as 'Dynamic Future of Retail Ecosystem', inviting retailers, experts, commercial propertites, technology companies from Bosideng, TAYOHYA, Shiseido Group China, SHIMO, discussing the future development trend of retail industry.

Keynote **Speakers**



Prof.Dr. Helmut Merkel Chairman Eurasia Global Limited



Professor of Shanghai Business School / Advisory Board Director of Linkshop



Tiffany Cui Chief Brand Officer TAYOHYA



Wang Chenhua Vice President Bosideng



Shao Deguan Partner & Vice President Linggingxuan



Angela Chung Founder Display Community



Ulrich Spaan Vice President EHI Retail Institute



Wang Wei China Strategic Consultant Azurium, Australia (KPMG Retail Property)



Mark Rauschen Lengermann & Trieschmann, Osnabrueck



Xiao Tao Director of Shimao Commercial & **Entertainment Innovation** Department/ SHIMO



Chen Ye Marketing Manager



Noah Herschman Senior Retail Industry Architect Microsoft

ReTailor Hub in 2019: Smart Retail Life Zone



Participant: Elf Sack (Clothes)

Elf Sack is an apparel brand which insists on the strategic positioning of women's clothing as the core with omnichannel strategy. They are promoting the integration of online and offline stores. The sponsors of Elf Sack are the store design and equipment suppliers, presenting face recognition technology, intelligent customer flow analyzer, LED display, interactive smart shopping guide screens, virtual fitting system, shelf and display stands.



Exhibitors



YR 远润科技



ZKDNG

晶泓科技

Participant: Fox Fairy (Cosmetics)

Fox Fairy is China's leading imported cosmetics chain stores brand playing the world of beauty, selling internationally renowned brands such as GUCCI, CHANEL, SK-II, LANCOME, Versace, Estee Lauder and more.



Exhibitors









Participant: Rio Fresh (Beverages)

Rio Fresh, a side brand of Rio Cocktail, had brought a brand-new robotic drinks bar at ReTailor Hub. The robotic bartender provided precise feeding operation and stimulated the actions of the bartender's shaking motions, which created more acceptable and public bar service for younger customers. It showcased robot smart wine bar, self-service liquor maker, high volume liquor dispenser onsite.



Participant: Jian 24 (Unmanned Convenience Store)

Jian 24 is an unmanned convenience store providing the cutting-edge Al technology such as computer vision recognition, composite sensors and deep learning, which designed to provide customers with a "take away" shopping experience.



How exhibitors engaged play in ReTailor Hub

Zero-distance docking with the brand, directly show your excellent designs, products and technologies to the brand, paving the way for the cooperation of the later stores. Combining the brand effect and build a 3 days pop up store at the exhibition to achieve an efficient business match.

- Presenting your products in all directions to maximize your exposure at C-star and bring you a more efficient and meaningful show experience. There is no extra charge, just the products that the brand needs.
- You will be the official sponsor of C-star and appear in all publicity of the exhibition (press release, on-site background board, exhibition manual, official website, etc.)
- C-star will together with the parent exhibition EuroShop, carry out multi-form and multi-channel promotion before and after the exhibition, covering the website, EDM, public number, Euroshop. Mag, etc. on a global scale.









Lighting Solution Sponsor



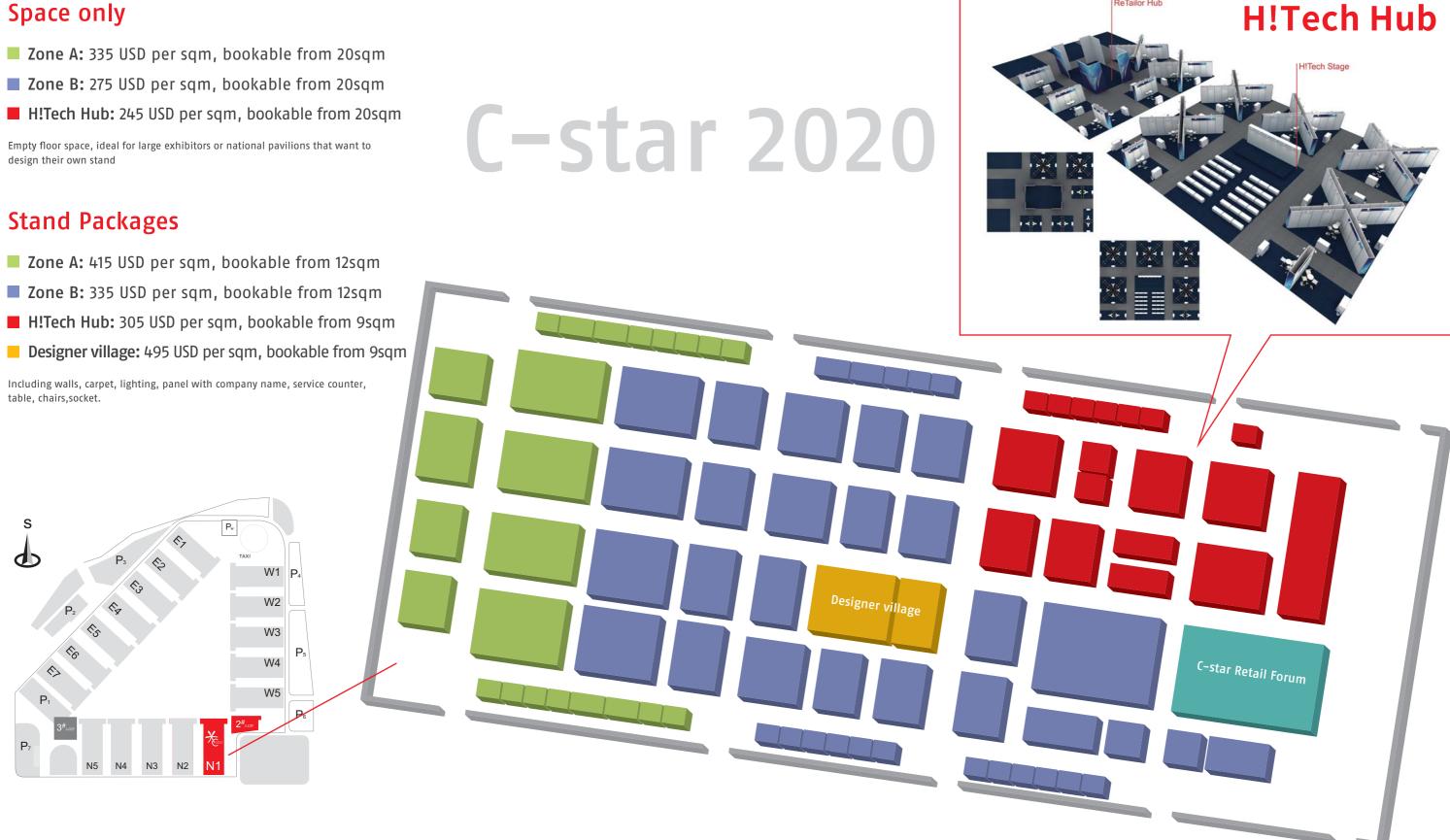


Booth Packages

Booth Packages

Space only

Empty floor space, ideal for large exhibitors or national pavilions that want to







Make sure to book your space, Now!

Your contact

Ms. Juliet Zhu Tel.: +86 21 6169 8331 juliet.zhu@mds.cn

Ms. Sweety Fan Tel.: +86 21 6169 8367 sweety.fan@mds.cn







