



16-18 MARCH 2018

INDIA'S 24th INTERNATIONAL
EXHIBITION AND CONFERENCE

BOMBAY CONVENTION &
EXHIBITION CENTRE, MUMBAI

www.medicalfair-india.com

INDIA'S NO. 1 TRADE FAIR

FOR HOSPITALS, HEALTH CENTRES AND CLINICS

BE PART OF IT!



APPLICATION

Closing date

31 October 2017

Messe Düsseldorf GmbH
P.O. Box 10 10 06 _ 40001 Düsseldorf _ Germany
Phone +49 (0) 2 11/45 60-165 _ Fax +49 (0) 2 11/45 60-87165
wom@messe-duesseldorf.de

www.messe-duesseldorf.de



Note on VAT



MEDICAL FAIR INDIA 2018
Indias's 24th International
Exhibition and Conference
Bombay Convention &
Exhibition Centre, Mumbai
16 – 18 March 2018

New VAT regulations have been in force since January 1st, 2011 concerning the place of performance of a trade fair service.

The place of performance is the place where the recipient of the service runs its business.

1. German exhibitors

Net price without VAT (according to amendment dated November 25th, 2011 § 3a(8) value added tax).

2. Exhibitors from other EU countries (i.e. non-German EU nationals)

Net price +19% VAT.

To prove that you are an EU exhibitor, you need to provide a valid VAT ID number for your business. As soon as we have received this number, we will send you an invoice without German VAT (reverse charges).

3. Exhibitors (businesses) from outside the EU

If, as an exhibitor, your status as a business person is not obvious, you need to provide documentary evidence of such status (e.g. from a professional organisation or association).

So, if you are an exhibitor (businesses) with the necessary documentary evidence of such status, you will receive an invoice without German VAT (reverse charges).

If you are not able to provide the necessary documentation, you have to pay Net price + 19% VAT.

Application

Page 1 of 2

Please send the original to:

For use by Messe Düsseldorf only	
Kunden-Nummer	<input type="text"/>
Anmeldung erfasst	<input type="text"/>
Anmeldung geprüft	<input type="text"/>

Messe Düsseldorf GmbH
 Dept. G2-GP3
 Mr. Paolo Bonvecchio/ Ms. Isabel Hosters
 Postfach 10 10 06
 40001 Düsseldorf, Germany



MEDICAL FAIR INDIA 2018
 Indias's 24th International
 Exhibition and Conference
 Bombay Convention &
 Exhibition Centre, Mumbai
 16 – 18 March 2018

Registration deadline: **31 October 2017** Phone: +49/(0)211/4560 - 483/ -165
 Start of hall planning: **31 October 2017** Fax: +49/(0)211/4560 - 87483/ -87165
 E-Mail: wom@messe-duesseldorf.de
 Website: www.medicalfair-india.com

1 Company and address of the exhibitor* (contract partner/service recipient* of Messe Düsseldorf GmbH)	
Company **	
Street **	
Post Code **	City **
P.O. Box **	Post Code **
Country **	
Company phone **	Company fax **
Our parent company is located (country)	
Website **	
Company E-Mail **	<input type="checkbox"/>
Our contact person – first name/surname	Phone <input type="checkbox"/>
E-Mail	Fax <input type="checkbox"/>
Our Managing Director – first name/surname	
Our order number	
VAT ID	
I herewith confirm that the company (= exhibitor) is an entrepreneur and that all future services of Messe Düsseldorf GmbH will exclusively be purchased for our business. In addition only for companies within EU: I herewith confirm that all future services of Messe Düsseldorf GmbH will be purchased under the explicit use of the VAT-ID No. above mentioned.	
Legal (corporate) structure	

* after notification of admission by Messe Düsseldorf GmbH

** The basic entry in the catalogue and on the Internet includes company name, address, and contact information, as well as the main area of presentation mentioned. You will receive additional catalogue and portal entry options from the respective publisher after notification of admission.

2 Product categories (Form B)																										
Please note that product codes are not automatically listed in the catalogue!																										
<table border="1"> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> </table>																										
Main area of presentation** (list one only): <input type="text"/>																										
3 Application for stand space																										
The following details under 3.1 and 3.2 can only be taken into account where feasible and cannot be regarded as a condition of participation.																										
Registration fee	410,- EUR																									
3.1 Minimum size: 9 m ²																										
Area in m ²	Width in meters		Depth in meters																							
	min.	max.	min.	max.																						
3.2		<input type="checkbox"/> Space without standfitting Raw space only – Minimum size 36 m ²	290,- EUR/m ² Price for space only																							
<input type="checkbox"/> System stand – basic version Space including stand fitting – Minimum size 9 m ² Details for furnishing and design (form D)	300,- EUR/m ² Stand construction incl. net surfaces price																									
Surcharges		<input type="checkbox"/> Corner stand – 2 sides open	10,- EUR/m ²																							
<input type="checkbox"/> End of block – 3 sides open	15,- EUR/m ²	<input type="checkbox"/> Island site – 4 sides open	20,- EUR/m ²																							
<input type="checkbox"/> We request a customised stand construction proposal instead of standard construction																										
3.3 Management fee		All contractors other than the official contractors will be required to pay a management fee of 6,- EUR/sqm for on-site co-ordination, design approval and construction debris disposal (further details can be obtained from the technical manual).																								
We exhibited at the last show	Stand No.	<input type="text"/>																								

In the absence of any statutory ruling to the contrary, all prices are to be understood as subject to German turnover tax at the statutory rate.

Data protection regulations see www.messe-duesseldorf.de



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Please re-enter details

Company
Post Code, City

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 Start of hall planning: **31 October 2017** Fax: +49/(0)211/4560 - 87165
 E-Mail: wom@messe-duesseldorf.de
 Website: www.medicalfair-india.com

4 No. of proposed co-exhibitors

The registration of co-exhibiting companies (form B) must also obligatorily be submitted for each co-exhibitor. The exhibitor will receive in due time via email further information about the online invitation/registration. **Please note:** the co-exhibitor fee is payable for each co-exhibitor.

5 We are

■ interested/active in the following exhibitions:

- MEDICA, Düsseldorf
- MEDICAL FAIR ASIA, Singapore
- MEDICAL FAIR CHINA, Suzhou / China
- MEDICAL FAIR INDIA, New Delhi / India
- MEDICAL FAIR THAILAND, Bangkok / Thailand
- MEDICAL WORLD AMERICAS, Houston, TX, U.S.A.
- MEDIZ SPB – MEDICAL FAIR, St. Petersburg / Russia
- others _____

7 Alternative address for invoices

Company

Name

Address

Post Code City

P.O. Box Post Code City

Country

Phone*

Fax*

E-Mail*

6 Third party authorised signatory for all legally binding actions for the exhibitor – after being approved as an exhibitor (incl. authority to accept legal documents)

Third party authorized signatory cannot however be considered as the exhibitor. To be completed only if different from company address above.

Company
Name – first name/surname
Street
Post Code City
Country
Phone Fax
E-Mail

8 Comments

By signing this application we accept as binding the Conditions of Participation and the Terms of Business as issued by Messe Düsseldorf GmbH, Düsseldorf.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to actions under the Bills of Exchange/Cheques Act.

Data protection regulations see www.messe-duesseldorf.de

Place, Date

Legally binding signature and company stamp of the participant listed under 1

please do not forget your binding signature

Survey to improve visitor marketing



MEDICAL FAIR INDIA 2018
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You are

- Manufacturer
- Distributor/Dealer/Representative
- Service Providers

From the following exhibit product display group

- Medical & Diagnostic Equipment's
- Clinical & Surgical Products
- Laboratory & Analytical Equipment's
- Pharmacy, Dispensary & Rehabilitation Products
- Hospital Infrastructure Equipment's & Solutions
- Medical Components & Medical Consumables
- Healthcare IT Products & Solutions
- Others (please specify)

The preferred job type function of your main focal target group (tick top 3 only) :

- Medical Directors
- Chief Medical Officers
- HODs from Hospitals
- Medical Superintendants & Hospital Administrators
- CEOs/COO/Executive Directors
- General Managers/ Heads of Purchase Department
- Others (please specify)

From the sectors below (tick top 3 only)

- Large Private Hospitals
- Public/Government Hospitals
- Medical Centres
- Clinics & Dispensaries
- Pathological Labs
- Medical Distributors/Dealers

E Application as Co-exhibitor

Page 1 of 2

Please send the original to:

For use by Messe Düsseldorf only	
Kundennummer (ZUMI)	<input type="text"/>
Auftragsnummer	<input type="text"/>
Kundennummer (ZUAU)	<input type="text"/>
Auftragsnummer	<input type="text"/>
Anmeldung geprüft	<input type="text"/>

Messe Düsseldorf GmbH
 Dept. G2-GP3
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 E-Mail: wom@messe-duesseldorf.de
 Website: www.medicalfair-india.com

1 Company and address of the co-exhibitor* (contract partner/service recipient* of Messe Düsseldorf GmbH)	
Company **	
Street **	
Post Code **	City **
P.O. Box **	Post Code **
Country **	
Company phone **	Company fax **
Our parent company is located (country)	
Website **	
Company E-Mail ** <input type="checkbox"/>	
Our contact person – first name/surname	Phone <input type="checkbox"/>
E-Mail	Fax <input type="checkbox"/>
Our Managing Director – first name/surname	
Our order number	
VAT ID	
I herewith confirm that the company (= co-exhibitor) is an entrepreneur and that all future services of Messe Düsseldorf GmbH will exclusively be purchased for our business. In addition only for companies within EU: I herewith confirm that all future services of Messe Düsseldorf GmbH will be purchased under the explicit use of the VAT-ID No. above mentioned.	
Legal (corporate) structure	

* after notification of admission by Messe Düsseldorf GmbH

** The basic entry in the catalogue and on the Internet includes company name, address, and contact information, as well as the main area of presentation mentioned. You will receive additional catalogue and portal entry options from the respective publisher after notification of admission.

2 Company and address of the main exhibitor: The main exhibitor takes care of passing on this registration to Messe Düsseldorf GmbH	
Company	
Street	
Post Code	City
Country	
Place	
Legally binding signature and company stamp of the main exhibitor	
3 Product categories (Form B)	
Please note that product codes are not automatically listed in the catalogue!	
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Main area of presentation** (list one only): <input type="text"/>	
4 We are aware that as a co-exhibitor we are required to pay the following fee	
■ Registration fee	410,- EUR
■ Co-exhibitor fee	500,- EUR
This registration fee includes the basic entry in the catalogue. The basic entry consists:	
<ul style="list-style-type: none"> • in the Medical Categories (Company's name, country, booth-no.) form A • in the alphabetical listing (company's name, full contact details, booth-no.) = form A • in the Produkt-Index (Company's name, country, booth-no.) = form B 	

In the absence of any statutory ruling to the contrary, all prices are to be understood as subject to German turnover tax at the statutory rate.

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E Application as Co-exhibitor

Page 2 of 2



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Please re-enter details

Company
Post Code, City

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■ interested/active in the following exhibitions:

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- MEDICAL FAIR INDIA, New Delhi / India
- MEDICAL FAIR THAILAND, Bangkok / Thailand
- MEDICAL WORLD AMERICAS, Houston, TX, U.S.A.
- MEDIZ SPB – MEDICAL FAIR, St. Petersburg / Russia
- others _____

6 Billing address

Main exhibitor Co-exhibitor

Data protection regulations see www.messe-duesseldorf.de

7 Alternative address for invoices

Company
Name
Address
Post Code City
P.O. Box Post Code City
Country
Phone*
Fax*
E-Mail*

8 Comments

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The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to actions under the Bills of Exchange/Checkques Act.

Place, Date

Legally binding signature and company stamp of the participant listed under 1

please do not forget your binding signature

F Application form for participants on group stands

Page 1

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 E-Mail: wom@messe-duesseldorf.de
 Website: www.medicalfair-india.com

1 Company and address of the group stand participant* (contract partner/service recipient* of Messe Düsseldorf GmbH)	
Company **	
Street **	
Post Code **	City **
P.O. Box **	Post Code **
Country **	
Company phone **	Company fax **
Our parent company is located (country)	
Website **	
Company E-Mail ** <input type="checkbox"/>	
Our contact person – first name/surname	Phone <input type="checkbox"/>
E-Mail	Fax <input type="checkbox"/>
Our Managing Director – first name/surname	
Our order number	
VAT ID I herewith confirm that the company (= participant) is an entrepreneur and that all future services of Messe Düsseldorf GmbH will exclusively be purchased for our business. In addition only for companies within EU: I herewith confirm that all future services of Messe Düsseldorf GmbH will be purchased under the explicit use of the VAT-ID No. above mentioned.	
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2 Group stand organiser:	
Company	
Post Code	City
in Hall No. <input type="text"/>	Stand No. <input type="text"/>
3 Product categories (Form B)	
Please note that product codes are not automatically listed in the catalogue!	
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Main area of presentation** (list one only): <input type="text"/>	
4 Registration fee	
will be invoiced to the official sponsor/organiser	410,- EUR
We exhibited at the last show	Stand No. <input type="text"/>
5 We are	
<input checked="" type="checkbox"/> interested/active in the following exhibitions: <ul style="list-style-type: none"> <input type="checkbox"/> MEDICA, Düsseldorf <input type="checkbox"/> MEDICAL FAIR ASIA, Singapore <input type="checkbox"/> MEDICAL FAIR CHINA, Suzhou / China <input type="checkbox"/> MEDICAL FAIR INDIA, New Delhi / India <input type="checkbox"/> MEDICAL FAIR THAILAND, Bangkok / Thailand <input type="checkbox"/> MEDICAL WORLD AMERICAS, Houston, TX, U.S.A. <input type="checkbox"/> MEDIZ SPB – MEDICAL FAIR, St. Petersburg / Russia <input type="checkbox"/> others _____ 	

Place, Date

Legally binding signature and company stamp of the participant listed under 1

please do not forget your binding signature



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Messe Düsseldorf GmbH
 U1-IFM
 Mr. Dimitri Peters
 Postfach 10 10 06
 40001 Düsseldorf, Germany

Registration deadline **Phone: +49/(0)211/4560 - 7713**
Fax: +49/(0)211/4560 - 877713
E-Mail: PetersD@messe-duesseldorf.de
Website: www.medicalfair-india.com

31 October 2017

Basic package price included services

- Covering the entire floor area of the booth with carpet (grey)
- Stand partition walls to the neighbouring booths, 250 cm high, Octanorm system, white
- One fascia with lettering at the aisle, 26 cm high, white (without logo)

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

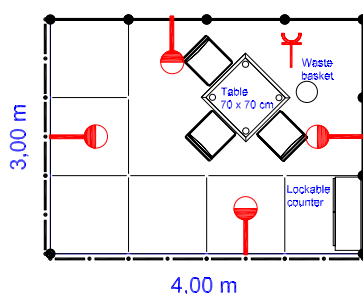


300,- €/m²

incl. net surface price, min. size 9 m²

Stand assembly and dismantling including all ancillary expenses

Example of a 12 sqm stall



Equipment for stalls of:

	9 to 15 sqm	16 to 24 sqm
Chairs	3	4
Locable sideboard	1	1
Table, 70 x 70 cm	1	2
Waste basket	1	1
Spotlights, 1 Spotlight 3 sqm	3 - 5	6 - 8
Power points, 15 A/ 220 V	1	2
2-Tier information counter	0	1

B List of Product Groups



MEDICAL FAIR INDIA 2018
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Company	
Main area of presentation	<input type="text"/>

Mandatory: Please select at least two product sub-categories!
 Please note that these product codes **will not** automatically
 be listed in the catalogue.

1 MEDICAL TECHNOLOGY FOR

- 1.1 Medical Equipment
 - 1.1.1 Diagnostic equipment
 - 1.1.2 Therapeutic equipment
 - 1.1.3 Life support equipment
 - 1.1.4 Medical Monitoring
- 1.2 Alternative medicine
- 1.3 Biomedicine
- 1.4 Health Care / Preventive Health Care
- 1.5 Rescue and emergency equipment, medical services
- 1.6 Radiobiology
- 1.7 Brain science
- 1.8 Pathology / Forensic medicine
- 1.9 Physiotherapy / Orthopaedic technology
- 1.10 Equipment and Devices for Dentistry branches
- 1.11 Equipment and Devices for Veterinary Medicine
- 1.12 Packaging / aseptic packaging
- 1.13 Neurosurgery / Spine Surgery

2 HOSPITALS / HEALTH CENTRES / CLINICS EQUIPMENT AND PRODUCTS

- 2.1 Medical consumables / Medical disposables
- 2.2 Furniture, Assemblies and Fabrics
- 2.3 Communication and information technology
- 2.4 Facility Management
- 2.5 Waste Management
- 2.6 Hospital and clinical utilities
- 2.7 Surgical Instruments / Suction Equipment
- 2.8 Surgical Room Equipment
- 2.9 Air Purifier

3 LABORATORY AND ANALYTICAL EQUIPMENT AND PRODUCTS

- 3.1 Laboratory Technology and Equipment
 - 3.1.1 Laboratory equipment

- 3.1.2 Thermal equipment
- 3.1.3 Mechanical equipment
- 3.1.4 Isolating technology
- 3.1.5 Reaction equipment
- 3.1.6 Dosing systems
- 3.1.7 Accessories
- 3.1.8 Gas technology
- 3.1.9 Safety technology
- 3.1.10 Pumps, conveyors and connectors
- 3.1.11 Cleaning equipment
- 3.1.12 Drying equipment
- 3.1.13 Supplies and consumables
- 3.1.14 Vendor products
- 3.1.15 Laboratory services, miscellaneous

3.2 ANALYTICAL EQUIPMENT

- 3.2.1 Chromatographs
- 3.2.2 Spectroscopes
- 3.2.3 Microscopes and imaging
- 3.2.4 Analytica instrumentation and systems
- 3.2.5 Instruments for physical and chemical analysis

3.3 LIFE SCIENCES, BIOTECHNOLOGY AND DIAGNOSTICS

- 3.3.1 Bio analysis
- 3.3.2 Biochemical
- 3.3.3 Bioinformatics
- 3.3.4 Equipment for biotechnology
- 3.3.5 Medicine and
- 3.3.6 Diagnostics kits
- 3.4 Measuring and Testing
 - 3.4.1 Testing and measuring instruments
 - 3.4.2 Quality control services
 - 3.4.3 Material testing
 - 3.4.4 Temperature Tracking

B List of Product Groups



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Company	
Main area of presentation	<input type="text"/>

Mandatory: Please select at least two product sub-categories!
 Please note that these product codes **will not** automatically
 be listed in the catalogue.

4 PHARMACY AND DISPENSARY EQUIPMENT AND FURNITURE

- 4.1 Pharmaceutical Products
- 4.2 Equipment for Chemists shops, Dispensaries and Pharmacies
- 4.3 Facilities for Chemists shops, Dispensaries and Pharmacies

5 REHABILITATION

- 5.1 Daily living aids
- 5.2 Household and nutrition
- 5.3 Physical care and hygiene
- 5.4 Mobility
- 5.5 Communication
- 5.6 Building and living
- 5.7 Safety and monitoring systems
- 5.8 Pedagogy, education and further training
- 5.9 Workplace and occupation
- 5.10 Physical training, physio- and ergotherapy
- 5.11 Orthopaedic aids
- 5.12 Nursing and medical care
- 5.13 Clothing, protective equipment
- 5.14 Leisure, sports and recreation
- 5.15 Travel
- 5.16 Associations, institutions, organisations
- 5.17 Aids for children

6 COMPONENTS

- 6.1 Production / Manufacturing
- 6.2 Materials / Substance
- 6.3 Micro- / Nanotechnology
- 6.4 Testing
- 6.5 Components for medical technology
- 6.6 Furniture / Castor wheels
- 6.7 Fixtures
- 6.8 Fittings

- 6.9 Medical Lighting
- 6.10 Software

7 SERVICE PROVIDER

- 7.1 Consulting Services
- 7.2 TQM
- 7.3 Education / Training
- 7.4 Specialists literature
- 7.5 Institutes / Academies / Associations / Services
- 7.6 Wireless Health / Mobile Health

8 HOSPITAL INFRASTRUCTURE

- 8.1 HVAC & Medical Gas
- 8.2 OT & Clean Room Partitions
- 8.3 Building Materials & Drywalls
- 8.4 Flooring, Ceiling, Roofing, Doors
- 8.5 Construction & Engineering
- 8.6 Patient Safety & Nurse Call Systems
- 8.7 Special Paints
- 8.8 Catering Equipment & Services
- 8.9 Architecture, Planners & Consultants
- 8.10 Lighting / Electrical fittings
- 8.11 Emergency Medical Care & Transportation
- 8.12 Building Automation Systems
- 8.13 Storage Solutions
- 8.14 Others



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1	Title of event
2	Organizer
3	Venue
4	Dates
5	Deadline for Registration
6	Registration fee/Catalogue Entry
7	Participation fees
8	Application
9	Admission
10	Terms of Payment
11	Withdrawal or Non-Participation
12	Operation of exhibition stands
13	Co-exhibitors and group stands
14	Exhibits
15	Technical Guidelines
16	Fair Insurance and Exclusion of Liability
17	Circulars
18	Reservations
19	Final Provisions
20	Salvatorian clause



MEDICAL FAIR INDIA 2018
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 Exhibition and Conference
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16 – 18 March 2018

1	Title of event MEDICAL FAIR INDIA 2018 24 th International Exhibition and Conference
2	Organizer Messe Düsseldorf GmbH P.O. Box 10 10 06, 40001 Düsseldorf Messeplatz, 40474 Düsseldorf Germany Phone +49/211/45 60-01 Fax +49/211/45 60-85 76 www.messe-duesseldorf.de www.medicalfair-india.com in co-operation with Messe Düsseldorf India Pvt. Ltd. 302-302A, 3rd Floor, Salcon Aurum Plot No. 4, Jasola District Centre Near Apollo Hospital, Jasola New Delhi – 110 025, India Tel.: +91 (0)11 4855 0000 Fax: +91 (0)11 4855 0099 E-Mail: info@md-india.com URL: www.md-india.com www.medicalfair-india.com
3	Venue Bombay Convention & Exhibition Centre, Mumbai hall 1
4	Dates Construction: 13 - 15 March 2018 All the primary designing (i.g. cutting, sawing, welding, ...) should be completed on March 15, 2018 before 12 p.m. Duration: 16 - 18 March 2018 Opening times: 16 - 17 March 2018 10 a.m. - 06 p.m. 18 March 2018 10 a.m. - 05 p.m. Dismantling: 18 March 2018, from 06 p.m.
5	Deadline for Registration 31 October 2017
6	Catalogue Entry 6.1 Catalogue Entry A one-off registration fee of 410.– EUR is due and payable upon submission of application. The exhibitor shall be billed for such amounts. The registration fee includes a basic entry in the catalogue, consisting of exhibitor's name (in Latin) and the full address and two basic entries in the index of products. 6.2 Catalogue Entry The exhibitor is forwarded separate forms in due course for catalogue entries in addition to the 6.1 entry.

This provisions (6.1 and 6.2) also apply to co-exhibitors.

6.3 The catalogue is issued by Messe Düsseldorf India. Exhibitors will receive in plenty of time either from Messe Düsseldorf India Pvt. Ltd. or an appointed third party full details on catalogue entries and placing of advertisements. No claims can be entertained for incorrect, incomplete or omitted entries.

7 Participation fees

The costs of participation to be paid are as set forth in the participation options described under 7.1–7.4 below.

7.1 Stand space inside exhibition hall

7.1.1 Package price: 300.– EUR/sqm

(Minimum Stand space: 9 sqm, with surface price)

Basic equipment for shell scheme model Stand construction and dismantling, incl. all ancillary costs, comprising:

- Covering the entire floor area of the booth with carpet (grey)
- Stand partition walls to the neighbouring booths, 250 cm high, Octanorm system, white
- 1 fascia with lettering at the aisle, 26 cm high, white (without Logo) Equipment

Area items in sqm	9 – 15	16 – 24
Chairs	3	4
Lockable sideboard	1	1
Table, 70 x 70 cm	1	2
Waste basket	1	1
Spotlights, 1 Spotlight/3 sqm, 100 W	3 – 5	6 – 8
Power point, 15 A/220 V	1	2
2-Tier information counter	0	1

7.1.2 Price for space only Minimum stand space 36 sqm 290.– EUR/sqm

7.1.3 Surcharge for Corner stand: 2 sides open 10.– EUR/sqm

7.1.4 Surcharge for End of block: 3 sides open 15.– EUR/sqm

7.1.5 Surcharge for Island site: 4 sides open 20.– EUR/sqm

7.2 The co-exhibitor fee is 500.– EUR

7.3 General services and facilities

Provision of net fair space (stand area) during the official opening hours

- Pro rata charge for collectively used area (difference between gross and net area)
- Stand number
- Cleaning of aisles and passages in halls (exhibitors are responsible for cleaning stands)



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- General security (no individual surveillance)
- Fire and protection service during assembly, event and dismantling
- Carpet in the aisles
- General illumination during assembly, event and dismantling
- Design of open-air space and halls (flags, inscriptions)
- Equipping and operating a MD service centre (telephone and telefax exchange, travel agency, forwarding agents, technical facilities office and organiser's office)
- Comprehensive visitor canvassing
- Information stands for visitors
- Mandatory liability insurance by local organisers

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

All fees are net, without value added tax, which may have to be paid separately.

Any additional technical services required, e.g. power, security elements, water, local labour etc., are provided exclusively by Messe Düsseldorf at an extra charge and can be ordered using special order forms. Fees for additional stand assembly services supplementary to those included in the participation fee, and any orders for services shall be agreed on or charged according to Messe Düsseldorf's price lists valid at the time of the event.

Exhibitors shall pay additional rental fees for use of such areas outside official opening hours.

The fees published by Messe Düsseldorf are fixed prices and are binding on both parties once the exhibitor has been admitted. In the event of any change in the initial conditions agreed between local contractual partners and Messe Düsseldorf or any amendment to legal provisions and fees after admission, Messe Düsseldorf shall be entitled to charge these to the exhibitor at the current rate.

7.5 Taxation

The participation fees, in accordance with article 7 of the contract, are to be understood as net prices, plus any value added tax and/or usage, or rather, service provision tax required by law. If such taxes are triggered by the services, then they are due in addition to the agreed price.

The customer will effect all payments due hereunder without withholding of, deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by any governmental authority in connection with this Agreement. If the customer becomes obligated by law to make such withholding or deduction at source, the customer will pay to the Messe Düsseldorf GmbH such additional amounts as may be necessary to enable the Messe Düsseldorf GmbH to receive on the due date a net amount equal to the full amount which it would have received the payment had not been subject to the Taxes. The customer shall promptly pay all of the Taxes, deductions and withholdings and shall not later than eight Business Days after receiving the same, furnish the Messe Düsseldorf GmbH with such certificates, receipts or other documents confirming receipt by the competent authority of such payments.

8 Application

Applications must be submitted using the enclosed form, acknowledging these Conditions of Participation. The completed application

form bearing a legally binding signature should be mailed to:

Messe Düsseldorf GmbH

Dept. GP-3

P. O. Box 10 10 06

40001 Düsseldorf Germany

No account shall be taken of conditions or provisos contained in applications. Requests for specific sites do not constitute a condition of participation.

The application shall be binding irrespective of admission by Messe Düsseldorf. Only upon receipt by Messe Düsseldorf shall the application be deemed to have been submitted; it shall be binding pending final admission or non-admission. Particulars given shall be stored for automatic data processing and shall be made available to third parties upon implementation of the contract. Applications shall be processed in the order received. Any applications received after the registration deadline can only be considered if sufficient space is available. Any services offered by companies having exclusive rights in the fair grounds must be ordered through Messe Düsseldorf.

9 Admission

In principle, only those exhibitors are admitted whose product range is covered by the title and remit of the event. There is no legal right to admission.

Messe Düsseldorf decides on the admission of exhibitors and exhibits. Any firm which has failed to meet its financial obligations as against Messe Düsseldorf (from previous fair participations and/or under the terms of these Conditions of Participation, Item 10) may be rejected.

Exhibitors will be informed of admission in writing and admission shall apply only to the exhibitor stated therein. The mailing of the notice of admission gives rise to a contract between Messe Düsseldorf and the exhibitor. Messe Düsseldorf shall be entitled to revoke any admission if such admission was based on a misunderstanding, false information or if the preconditions for admission no longer apply. Should Messe Düsseldorf be compelled to relocate or change individual stands, entrances, exits or aisles at a later point in time, this shall not give rise to any claims. If through no fault on the part of Messe Düsseldorf the space allocated is no longer available, the exhibitor shall be entitled to a refund of the participation fee. No claims for damages may be submitted.

Following admission by Messe Düsseldorf (conclusion of the contract), the obligation to pay the participation fee shall remain legally binding even if, for example, the authorities in the exhibiting country do not approve, in whole or in part, the exhibitor's import requirements, or if exhibits fail to arrive in time or to arrive at all (e.g. owing to loss, delays in transit or customs), or if the exhibitor or his agent is delayed or even unable to attend.

Should the exhibitor or his agent fail to take over the allocated stand area two days prior to the beginning of the event, such area may be otherwise disposed of. This shall not release the exhibitor from his contractual obligations or entitle him to a demand refund or lodge any other claims.



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10 Terms of Payment

10.1 Participation costs set forth in Item 7 shall become due upon approval of the admission. The exhibitor shall be billed for this account.

10.2 Bills for other, separately ordered services or deliveries shall be payable at the time of performance or on the date of the bill at the latest.

10.3 From 1 January 2006, a European Payments Council resolution requires all European banks to process all cross-border euro payments, received within the European Union and the European Economic Area (EEA), with mandatory BIC (Bank Identifier Code – colloquially known as the SWIFT code) and IBAN (International Bank Account Number) information.

Remittances quoting the name of the event, customer's and bill numbers, are payable into any of the following accounts of Messe Düsseldorf, Düsseldorf:

Deutsche Bank AG Düsseldorf
 BLZ: 300 700 10
 Konto-No: 1641 414 00
 Swift-Code: DEUTDEDD
 IBAN: DE66 3007001010164141400
 BIC-Code: DEUTDEDDXXX

Commerzbank AG Düsseldorf
 BLZ: 300 800 00
 Konto-No: 211 279 600
 Swift-Code: DRESDEFF300
 IBAN: DE05 30080000 0211279600
 BIC-Code: DRESDEFF300

Stadt-Sparkasse Düsseldorf
 BLZ: 300 501 10
 Konto-No: 10 117 950
 Swift-Code: DUSSDEDD
 IBAN: DE94 300501100010117950
 BIC-Code: DUSSDEDDXXX

10.4 For all outstanding liabilities Messe Düsseldorf may retain the stand equipment and products of the relevant exhibitor as security.

Sec. 562a, sent. 2 of Germany's Civil Code (BGB) shall not apply. Messe Düsseldorf shall not be liable for damage to and/or loss of goods to which a lien attaches.

10.5 If invoices are sent to a third party on the exhibitor's instructions, the latter shall still remain debtor.

10.6 In case of default, interest shall be charged at a rate 8% above the current base rate according to Sec. 247 of Germany's Civil Code (BGB). Where payment dates are not met, Messe Düsseldorf shall be entitled to rescind the contract or otherwise dispose of the stand area. Item 11 of the Conditions of Participation shall apply.

10.7 Should the exhibitor request an amendment of its company name or of the address specified in the invoice obtained, Messe Düsseldorf may charge EUR 25,-- for the reissuance and resubmission of the invoice, provided that the request for said amendment is not based on an erroneous entry in the invoice, which is due to a data transmission fault committed by Messe Düsseldorf, i.e. if the entries in the invoice differ from the specifications on the application form.

11 Withdrawal or Non-Participation

The exhibitor is entitled to withdraw his application prior to admission. Following admission, the exhibitor is no longer entitled to withdraw his application or reduce the exhibition space. Both the participation fee and any other costs actually incurred must be paid. Where the exhibitor fails to occupy the stand area allocated to him and where such area can be otherwise rented by Messe Düsseldorf (except by way of exchange), the exhibitor shall pay 40% of the participation fee as well as any other costs actually incurred. The exhibitor reserves the right to furnish evidence that the costs demanded of him are excessive.

Withdrawal by the exhibitor or any waiver of the allocated stand area shall only become effective upon receipt by Messe Düsseldorf of a written declaration to that effect.

Messe Düsseldorf is entitled to rescind the contract in the event of an application for insolvency proceedings in respect of the exhibitor's assets or where such an application is rejected on the grounds of insufficient assets. The exhibitor shall inform Messe Düsseldorf thereof at once.

12 Operation of exhibition stands

During the exhibition opening hours the stand must be manned by a sufficient number of staff and should be accessible to visitors. Exhibitors have no right of access to other stands outside the official opening hours, unless permission has been obtained from the stand exhibitors. Exhibition stands must be operated in accordance with the legal conditions and administrative guidelines.

13 Co-exhibitors and group stands

Without the prior consent of Messe Düsseldorf, exhibitors are not permitted to give their allotted stand either fully or in part to a third party, whether for payment or free of charge. Products or companies other than those specified on the admission slip cannot be advertised on the stand.

Permission to accept co-exhibitors will be given only upon application in writing by the exhibitor to Messe Düsseldorf. The co-exhibitor is liable to the same conditions as the main exhibitor. The co-exhibitor is required to pay the co-exhibitor fee to Messe Düsseldorf. The main exhibitor will, however, always be liable for the payment of the co-exhibitor's fee/Registration fee. If a co-exhibitor is admitted without the consent of Messe Düsseldorf, Messe Düsseldorf will have the right to cancel the contract with the main exhibitor without further notice and to clear the stand at the exhibitor's cost. The exhibitor waives the rights of unwarranted interference. The exhibitor will have no right to claim damages.



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Co-exhibitors are all exhibitors who are represented on a stand with their own staff and own exhibits alongside the main exhibitor. Companies with close economic or organisational ties are also classified as co-exhibitors. Company representatives will not be admitted as co-exhibitors. Additionally represented companies are classified as those whose exhibits are shown by the exhibitor.

Manufacturers of such equipment, machinery or other products which are necessary for the demonstration of an exhibitor's products are not regarded as co-exhibitors or as additionally represented companies. In accordance with the admissions regulations co-exhibitors can be entered into the catalogue with their full address provided all fees have been paid and the necessary documents have been received by the specified deadline.

Messe Düsseldorf can authorise group stands provided they are in keeping with the overall pattern of the event. Exhibitors on group stands are subject to all regulations. If a stand is allocated to two or more companies, each company will be jointly and severally liable to Messe Düsseldorf. Companies on a joint stand should nominate a common representative on the application form.

14 Exhibits

All exhibits must be listed individually on the application form giving an exact description. Any display of inflammable or pungent exhibits or exhibits whose demonstration entails noise requires the prior written consent of Messe Düsseldorf.

Exhibits may not be removed during the course of the event. The operation and demonstration of exhibits is only admissible within the scope of legal requirements and accepted standards. Messe Düsseldorf is neither in charge of nor responsible for questions of legal requirements and licenses, quotas or transfers of sales proceeds.

15 Technical Guidelines

The Technical Guidelines are a constituent part of these Conditions of Participation and must be adhered to. The Technical Guidelines shall be handed over to the exhibitor at the latest with the order form for services.

16 Fair Insurance and Exclusion of Liability

Messe Düsseldorf has concluded a general exhibitor insurance contract covering the usual insurable risks such as fire, burglary, theft, breakage, leakage and water damage, including the risks of transportation to and from the fairgrounds. On application each exhibitor can have his participation risk covered at his own expense under this general insurance contract. On request a corresponding form will be sent to the exhibitor under separate cover together with the service package offer.

Exhibitors who do not avail themselves of the insurance cover offered by this general insurance contract or do not do so in time acknowledge in respect of the exhibitor company that they waive all right to asserting any claims for damages which would have been covered, had they taken out the insurance protection offered.

All damages incurred must be reported in writing to the police and

to the insurance broker (also by telex or telefax). Incidences of fire, theft and burglary must be reported to the trade fair management and the police within 24 hours. Messe Düsseldorf is liable for financial losses and damage to property or assets only in the case of wilful intent or gross negligence. Messe Düsseldorf accepts no duty to exercise proper care with respect to exhibits and/or stand fittings. This exclusion is in no way limited by the security measures provided or decoration services undertaken in individual cases. The exhibitor is liable for all damages caused to third parties as a result of his exhibition participation, including damage to buildings on the fairgrounds and to the exhibition halls and/or their furniture and fittings, save where such damages are covered by a local third-party indemnity insurance.

17 Circulars

Once the stand areas have been allocated, the exhibitors receive circulars giving information on preparations for and the staging of the fair. Any consequences arising from disregarding these circulars shall be borne by the exhibitor.

18 Reservations

Any rules and regulations of the host country or of the local contractual partner differing from these Conditions of Participation or imposing additional restrictions shall have precedence at all times. Messe Düsseldorf shall not be liable for any resulting losses or other disadvantages for the exhibitor.

Messe Düsseldorf shall be entitled to postpone, curtail, extend or cancel the event and to close individual or all sections of the fair either temporarily or permanently where unforeseen circumstances so dictate. Should it become necessary to postpone, curtail, extend or cancel the event, the exhibitor shall not be entitled to withdraw from the contract or to claim compensation; should he nevertheless waive his right to the stand area allocated to him, Item 11 of these Conditions of Participation shall apply. Messe Düsseldorf shall not be liable for any losses sustained or disadvantages suffered by the exhibitor as a result of a cancellation. Rather, the exhibitor shall in such case be required to bear a reasonable share of the costs incurred by Messe Düsseldorf in preparing for the event.

Where the exhibitor has placed orders with Messe Düsseldorf for services supplementary to those covered by the participation fee (Item 7), he shall be billed for the contributions incurred until this point in time.

19 Final Provisions

All agreements, individual approvals and special regulations require written confirmation by the trade fair company. Wherever admission documents contain the reference that they have been drawn up by Messe Düsseldorf GmbH by computer, even if they contain no signature, they are legally binding. If the exhibitor is already registered with Messe Düsseldorf for the relevant event and if he/she has his/her own signature, orders/offers are also valid if they are received by Messe Düsseldorf electronically using this procedure.



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All claims by exhibitors against Messe Düsseldorf – with the exception of liability with intent – must be made within 6 months. Claims made thereafter are invalid. The period of limitation starts at the end of the month in which the event finished.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to complaints arising from cheques or drafts. If the exhibitor loses the case, he/she bears the costs of the legal proceedings as well as the costs of any legal representation.

20 **Salvatorian clause**

In the event of any provision of this contract being or becoming wholly or partially ineffective, or should a loophole transpire in this contract, such circumstances shall not affect the validity of the remaining contract. Instead of the ineffective provision and in order to close the loopholes, an appropriate provision shall apply, which in as far as legally possible, most closely approximates the objective which was, or would have been intended by the parties to the contract according to the sense and purpose of the contract, based on their consideration of the provision.

If the ineffectiveness of any provision is due to the extent of service or period (deadline or date), stated therein, it shall be replaced by the legally permitted scope which comes closest to the provision.

The law of the Federal Republic of Germany is applicable.
 The German text is binding.

Messe Düsseldorf GmbH

June, 2017