

MEDICAL FAIR ASIA, Singapore



International Exhibition on Hospital, Diagnostic, Pharmaceutical, Medical & Rehabilitation Equipment & Supplies

General information

Established	1997	
Organiser	Messe Düsseldorf Asia Pte. Ltd.	
Project management	Daphne Yeo	
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Venue	The Sands Expo & Convention Centre, Marina Bay Sands, Singapore	
Website	www.medicalfair-asia.com	

Main product groups

 Accident and emergency equipment 	 Fabrics/laundry 	
Building technology and services	Laboratory equipment	
Catering and kitchen equipment	Medical furniture and equipment	
 Communication and information technology 	Medical consumables	
Dental equipment and supplies	Ophthalmic supplies	
• Diagnostics	Pharmaceutical supplies	
Disinfection and disposal systems	Rehabilitation equipment/orthopaedic supplies	
Electromedical equipment/medical technology	Services and publications	

Visitor	target	groups

 Health ministry officials 	 Dispensing chemists, pharmacists 		
 Hospital managers and employees 	Physiotherapists		
 Doctors (surgeries and hospital) 	 Rehabilitation organizations, nursing homes 		
Nursing officers	 Organizations for the disabled 		
Hospital technicians	 Care services and self-help groups 		
 Biologists, biochemists, technicians 	 Visitors from industry and commerce 		

Statistics	2012	2014	2016
Total exhibitors	528	694	827
Domestic	66	106	93
Foreign	462	588	734
Countries	31	39	40
Total net exhibition area (m²)	10,600	13,000	16,500
Total visitors	8,821	10,780	12,000

Key economic data 2015 to 2017*

Real change in % in comparison with previous year 1 *2016: Estimate, 2017: Forecast



Outline data	Value (year)	
Number of inhabitants (million)	5.4 (2013)	
Population increase (% p.a.)	1.6 (2013)	
Average life expectancy at birth (years)	82.5 (2013)	
Proportion of health expenditure to GDP (%)	6.7 (2013)	
Doctors/100,000 inhabitants	203 (2013)	
Hospital beds/100,000 inhabitants	223 (2013)	

Future prospects for "Medical Technology"

According to estimates from suppliers of consumer goods and small instruments, the highly developed and mostly saturated market for medical technology in Singapore is estimated to have grown by around 10 per cent in the year 2015. Sales of large-scale equipment, which depend strongly on hospital projects, in contrast, are likely to be lower to slightly negative. However, a recovery is expected in 2017 due to new projects. Medical tourism is developing less strongly, in contrast. Fewer patients are travelling to Singapore due to increased costs and competition by neighbouring countries. Medical technology which is made in Singapore is limited to smaller niche products but is experiencing double-digit growth. Due to increasing exports, the production of medical technology increased by 33 per cent in the fourth quarter of 2015 and 11 per cent in the first quarter of 2016.

Germany Trade & Invest, www.gtai.com Further information: www.smfederation.org.sg



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