

Tube

Southeast Asia



Plant and Machinery



Pipe and Tube Processing Machinery



Bending and Forming Technology



Tube Manufacturing



Tube Accessories



Profiles

19 - 21
SEP 2017
BITEC • BANGKOK

Invitation to Exhibitors

11th International Tube and Pipe
Trade Fair for Southeast Asia

VISION
INNOVATION
TECHNOLOGY

A choice trade-only platform to present the latest innovations, exchange firsthand knowledge and establish global connections in navigating the dynamic Southeast Asia markets.

BOOK YOUR SPACE NOW!
www.tube-southeastasia.com

Concurrent exhibition: Supported by:

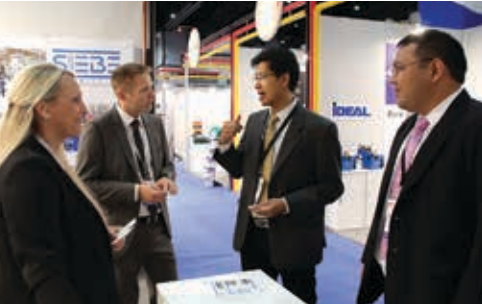
Organized by:



Messe Düsseldorf /
Organizer of:



One-Stop Gateway to Asia's Thriving Tube and Pipe Industries

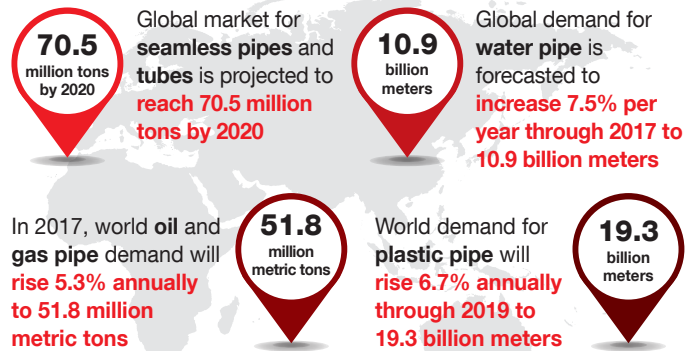


Since its inaugural staging in 1997, Tube Southeast Asia has set the bar as the specialist trade fair for the region's tube and pipe sectors. Back in Bangkok, Thailand for its 11th edition, Tube Southeast Asia 2017 will present a converging platform for international exhibitors to showcase their latest equipment, machinery, products and solutions to keen buyers across Asia.

Upholding a proven track record of 20 years, Tube Southeast Asia has connected over 3,500 leading companies with regional buyers and decision makers over its past ten editions.

**Meet New Buyers and Fulfill Demands
with Your Solutions Today!**

Global Outlook: Tubes and Pipes Market



Southeast Asia: Dynamic Growth and Emerging Trends



The Future of ASEAN's Auto Industry

- ASEAN will become 6th biggest automotive market globally by 2018.
- Car ownership in ASEAN will rise to around 55 million by 2050.

Unlocking ASEAN's Manufacturing Potential

- If AEC's integration strategy is fully implemented, ASEAN could gain US\$280 – US\$625 billion in annual GDP brought by a larger share in global manufacturing by 2030

Infrastructure Spending in Southeast Asia on the Rise

	Indonesia - To grow to US\$165 billion by 2025
	Malaysia - Will grow by around 9% a year till 2025
	Philippines - To reach a total of US\$27 billion a year by 2025
	Thailand - Will hit US\$58.5 billion by 2025
	Vietnam - Expected to top US\$56 billion by 2025



Source: Seamless pipes and tubes – A global strategic business report / Global Industry Analysts, Inc. 2014, World plastic pipe – Demand and sales forecasts, market share, market size, market leaders / Freedonia Group 2015, World water pipe to 2017 – Demand and sales forecasts, market share, market size, market leaders / Freedonia Group 2013, World oil & gas pipe – Demand and sales forecasts, market share, market size, market leaders / Freedonia Group 2013

Source: Automotives, Accelerating towards success / Invest in ASEAN 2016, Autofacts / PwC LLP 2015, Infrastructure Investment and Connectivity / ASEAN Investment Report 2015, Unlocking ASEAN's manufacturing potential / Future Ready Singapore 2015, A Summary of South East Asian Infrastructure Spending: Outlook to 2025 / PwC LLP 2014

Leverage on industry trends to grow your business.

For space booking enquiries, contact our team at:

✉ tube@mda.com.sg ☎ (65) 6332 9620

Highlights

from wire & Tube Southeast ASIA 2015

Exhibitor Facts and Figures

411 leading companies from **33 countries**

covering the entire value chain of the wire, cable, tube and pipe industries

Strong international representation by

7 national pavilions and country groups

from Austria, China, Germany, Italy, Taiwan, the UK and USA

More than **90% of exhibitors**

indicated that Thailand was the most important Southeast Asian country for their business



Visitor Facts and Figures

Record visitor numbers of **7144** from **56** countries

33% of visitors came from outside Thailand, including Bangladesh, India, Malaysia, Singapore, Taiwan, Indonesia, Myanmar and Pakistan

Positive Testimonials from 2015 Exhibitor and Visitor

“The market for the tube industries is booming in Asia, particularly so with the onset of the ASEAN Economic Committee (AEC). The timely staging of Tube Southeast ASIA 2015 **allowed me to see and experience the latest in technology, machinery and materials**, and bring such industry knowledge back to my home country.”

Nyein Aung

Myanmar Construction Entrepreneurs Association

“Through our participation at the exhibition, we had the chance to meet with clients from India, Bangladesh, Thailand and Indonesia – all of whom are valuable contacts to our market expansion plans in Asia. **We got to learn of purchasing requirements and products that are of interest to our regional clientele and gathered a better grasp of the region’s market trends**, which will be helpful for the forward planning of our business.”

Ms Wang Fei

Corporate Program Manager
China Petroleum Technology and Development Corporation

A Dedicated Specialist Trade Fair

to introduce the latest technology, machinery, tools and manufacturing innovations for the diverse tube and pipe industries in the region.

Product Range

Tube Southeast ASIA 2017 provides an ideal platform for companies with the following products, services and applications:

- **Tube and Pipe Manufacturing and Processing Machinery**
- **Tool Making and In-Plant Transport Machines**
- **Used Machinery**
- **Tools, Auxiliary Materials**
- **Iron, Steel, Stainless Steel and Non-Ferrous Tubes and Accessories**
- **Other Tubes** (including concrete, plastic, stoneware, etc.)
- **Measuring and Control Technology**
- **Test Engineering**
- **Installations for Environmental Protection**
- **Specialist Areas and Services**

Visitor Target Groups

Users, suppliers, manufacturers, processors, engineers, technicians, buyers, production managers, sales managers from the following industries:

- **Tube** (manufacturing of cast iron tubes, steel tubes, precision steel tubes, tube forms and pipe joints)
- **Automotive Supply** (components and accessories manufacturing for motor vehicles and engines)
- **Skilled Trade** (heating, oil, gas and water supply)
- **Building and Construction** (hydraulic and tunnel engineering, civil engineering)
- **Electrical**
- **Iron, Steel, Non-Ferrous Metals**
- **Oil, Gas and Chemical**
- **Energy and Water Supply**
- **Technical Specialist Retailers** (retail and wholesale for construction materials, wholesale trade with metal construction elements)
- **Services**
- **Educational Institutions**
- **Trade Associations, Government Agencies**

For more information, visit www.tube-southeastasia.com

Concurrent exhibition:



12th International Wire and Cable Trade Fair for Southeast Asia

19 – 21 Sep 2017

BITEC • Bangkok

www.wire-southeastasia.com



Cost of Participation

Option A

Space Only

- ▶ **\$S\$ 550.00** per sqm
(min 24 sqm)

Option B

Basic Shell Scheme

- ▶ **\$S\$ 635.00** per sqm
(min 12 sqm)

Option C

Enhanced Shell Scheme

- ▶ **\$S\$ 720.00** per sqm
(min 12 sqm)

Basic Shell Scheme



Enhanced Shell Scheme



*Actual layout may vary.

Electrical & Furniture Entitlement

(For Basic and Enhanced Shell Schemes only.)

Items	Area in sqm				
	12 - 17	18 - 23	24 - 29	30 - 35	36 - 40
Leather Chair	3	6	6	9	9
Lockable Cupboard	1	1	2	2	3
Discussion Table	1	1	2	2	3
Wastepaper Basket	1	1	2	2	3
Spotlight with arm	3	4	6	7	9
5amp/220V Powerpoint	1	1	2	2	3

Note: No financial credit will be given for any package item not utilized.

Important Dates

Stand Construction

16 - 18 Sep 2017

Trade Fair Period

19 - 21 Sep 2017

Dismantling

22 Sep 2017

Tube Southeast ASIA 2017

Industry Partner:



www.tube-southeastasia.com

For enquiries:

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Organized by:

