



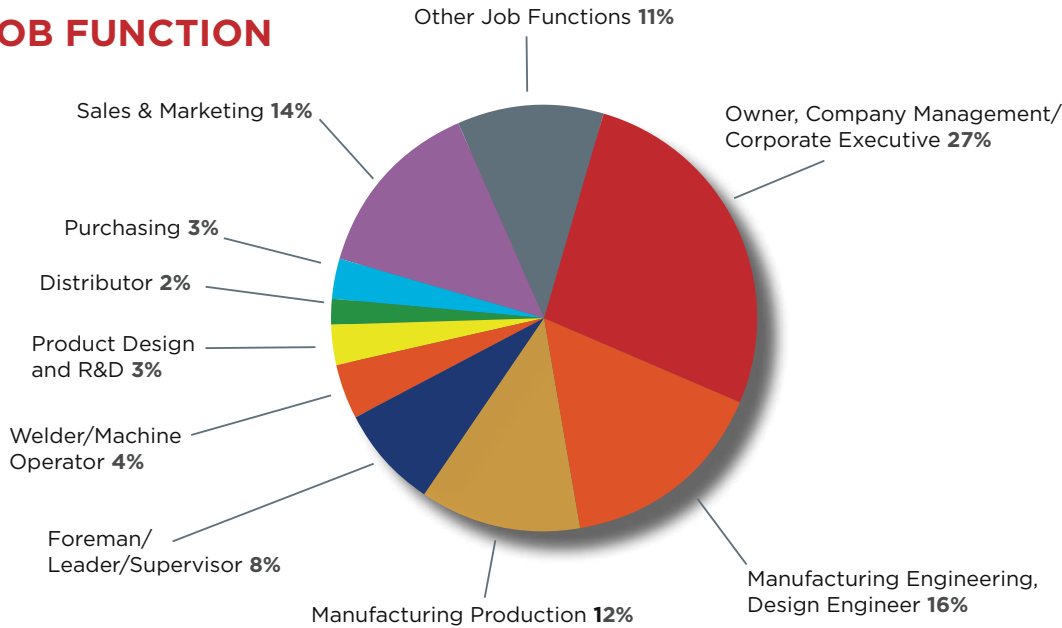
NOVEMBER 9-12, 2015
 MCCORMICK PLACE | CHICAGO, IL
 fabtechexpo.com



POST SHOW REPORT

NORTH AMERICA'S LARGEST METAL FORMING, FABRICATING, WELDING AND FINISHING EVENT

JOB FUNCTION



TOTAL ATTENDANCE
43,836

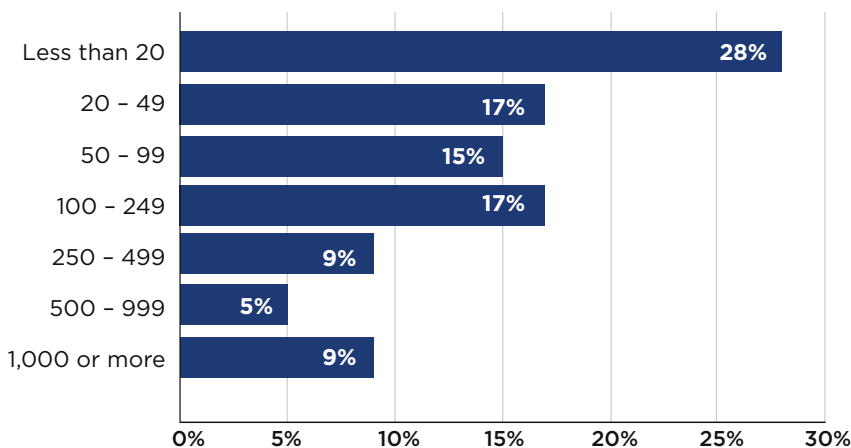
EXHIBITORS
1,702

SIZE
732,345 sq. ft.

TOTAL LEADS COLLECTED
122,310

NUMBER OF COUNTRIES IN ATTENDANCE
88

COMPANY SIZE # of Employees



TYPE OF COMPANY

Job Shop/Contract Manufacturer	39%
OEM	23%
Supplier	13%
Dealer/Distributor	10%
Non-Manufacturer	6%
Other	9%

BUDGET

Up to \$50,000	37%
\$50,001 - \$200,000	20%
\$200,001 - \$500,000	14%
\$500,001 - \$1,000,000	12%
\$1,000,001 - \$5,000,000	11%
Over \$5,000,000	6%

“FABTECH is an excellent way to connect with other metal fabricators. It gives us a chance to showcase our innovative solutions to a wide range of markets and generate sales opportunities.”

— Cathy Powell,
 FANUC America Corp.



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91% of exhibitors were satisfied or very satisfied with the FABTECH show overall.

80% of exhibitors expect to derive a positive ROI from FABTECH.

Source: 2015 FABTECH Exhibitor Survey

PRIMARY INDUSTRY SERVED

- | | | |
|--------------|-------------------|----------------------|
| Aerospace | Energy | Military/Defense |
| Agriculture | Heavy Equipment | Oil & Gas |
| Automotive | Mining/Utilities/ | Other Transportation |
| Construction | Power Generation | |

PRODUCT INTEREST

Cutting41%	Plate & Structural Fabricating.....22%
Welding Machines.....41%	Tool & Die.....22%
Bending & Forming40%	Maintenance & Repair.....22%
Lasers.....39%	Fastening & Joining.....22%
Arc Welding36%	Saws20%
Robotics.....34%	Waterjet.....20%
Press Brakes.....31%	Safety & Environmental.....19%
Material Handling31%	Inspection & Testing.....19%
Assembly.....29%	Stamping18%
Welding Consumables29%	Software, Machine Controls.....17%
Punching.....26%	Brazing & Soldering14%
Tooling.....26%	Finishing/Plating14%
Tube & Pipe Fabricating24%	Tube & Pipe Producing13%
Finishing/Paint & Powder Coating...24%	Coil Processing.....12%
Additive Manufacturing22%	Gases & Gas Equipment.....12%
Metal Suppliers22%	

TOP 3 REASONS VISITORS ATTEND FABTECH

1. See/evaluate new products and technology
2. Compare products side-by-side
3. Keep up with industry trends

47% attended FABTECH for the first time.

57% attend no other show.

78% influence or approve purchase decisions in their companies.

51% of attendees spent 2 or more days on the show floor.

2016 SHOW DATES

FABTECH Canada
 March 22-24

FABTECH Mexico
 May 4-6

FABTECH Las Vegas
 November 16-18

“We have been one of the longest participants in FABTECH and it’s always been a very important venue to show our latest technology to the market place. In North America, it is the most important tradeshow of the year.”

—John Quigley, LVD Strippit

