

**1**
**BEAUTY<sup>®</sup>**  
*exclusiv*
**Cosmetics ordering area without direct sales**

- 1.1 Skincare
- 1.2 Decorative cosmetics
- 1.3 Bodycare
- 1.4 Skin treatment apparatus, technical devices, cubicle fittings
- 1.5 Perfumes
- 1.6 Colour and style analysis
- 1.7 Organic cosmetics, natural cosmetics
- 1.8 Medical cosmetics

or

**2****Direct sales area – Cosmetics direct**

- 2.1 Skincare
- 2.2 Decorative cosmetics
- 2.3 Bodycare
- 2.4 Skin treatment apparatus, technical devices, cubicle fittings
- 2.5 Perfumes
- 2.6 Colour and style analysis
- 2.7 Organic cosmetics, natural cosmetics
- 2.8 Medical cosmetics

**3****Permanent Make-Up**

- 3.1 Permanent Make-Up

**4****Chiropody**

- 4.1 Pedicure products
- 4.2 Pedicure apparatus
- 4.3 Orthopaedic shoes

**5****Nail**

- 5.1 Nail design
- 5.2 Manicure

**6****Sun**

- 6.1 Artificial tanning devices
- 6.2 Solarium cosmetics
- 6.3 Solarium equipment

**7****Services**

- 7.1 Trade literature
- 7.2 Training courses
- 7.3 Trade associations
- 7.4 IT, EPOS systems

**8****Fittings**

- 8.1 Decoration and advertising material
- 8.2 Cubicle equipment and fittings (covers, fabrics, etc.)

**9****Wellness**

- 9.1 Store furnishings and equipment
- 9.2 Wellness and therapy equipment
- 9.3 Aqua-Wellness
- 9.4 Wellness systems, media and devices
- 9.5 Wellness services
- 9.6 Aroma treatments

**10****Spa**

- 10.1 Spa Brands
- 10.2 Spa Design
- 10.3 Spa Treatments

**11**
**SALON**  
*Accessoires*
**Sales articles for institutes**

- 11.1 Accessories (no womenswear)  
Please enclose detailed product description and stand photo
- 11.2 Costume jewellery (no womenswear)  
Please enclose detailed product description and stand photo

**12****cos made – Pre-processing**

- 12.1 Packaging
- 12.2 Manufacturing
- 12.3 Raw materials
- 12.4 Services

**13****Equipment**

- 13.1 Cosmetic accessories (brushes, pads, applicators, etc.)
- 13.2 Nutritional supplements and other remedies
- 13.3 Gift packaging
- 13.4 Salonwear (no womenswear)