# Sao Paulo, 3-5 October 2017

Brazil I www.wire-south-america.com



International Wire and Cable Fair





New VAT regulations have been in force since January 1<sup>st</sup>, 2011 concerning the place of performance of a trade fair service.

The place of performance is the place where the recipient of the service runs its business.

### 1. German exhibitors

Net price without VAT (according to amendment dated November 25<sup>th</sup>, 2011 § 3a(8) value added tax).

# 2. Exhibitors from other EU countries (i.e. non-German EU nationals)

Net price +19% VAT.

To prove that you are an EU exhibitor, you need to provide a valid VAT ID number for your business. As soon as we have received this number, we will send you an invoice without German VAT (reverse charges).

# 3. Exhibitors (businesses) from outside the EU

If, as an exhibitor, your status as a business person is not obvious, you need to provide documentary evidence of such status (e.g. from a professional organisation or association).

So, if you are an exhibitor (businesses) with the necessary documentary evidence of such status, you will receive an invoice without German VAT (reverse charges).

If you are not able to provide the necessary documentation, you have to pay Net price + 19% VAT.

# 1A Application

Page 1 of 2

Please send the original to:

For use by Messe Düs	seldorf only
Kunden-Nummer	
Anmeldung erfasst	
Anmeldung geprüft	



International Wire and Cable Fair

3 – 5 October 2017 Sao Paulo, Brazil

Messe Düsseldorf GmbH G2-GP9 Mr. Cem Bagci Postfach 10 10 06 40001 Düsseldorf, Germany

Company and address of the exhibitor* (contract partner/service recipient* of Messe Düsseldorf GmbH)
Company **
Street **
Post Code ** City **
To the state of th
P.O. Box ** Post Code **
Country **
Company phone ** Company fax **
Our parent company is located (country)
Website **
Company E-Mail **  □ ↑
Our contact person – first name/surname Phone
E-Mail Fax
Our Managing Director – first name/surname
Our order number
VAT ID
I herewith confirm that the company (= exhibitor) is an entrepreneur and that all future services of Messe Düsseldorf GmbH will exclusively be purchased for our business. in addition only for companies within EU: I herewith confirm that all future services of Messe Düsseldorf GmbH will be purchased under the explicit use of the VAT-ID No. above mentioned.
Legal (corporate) structure

\* after notification of admission by Messe Düsseldorf GmbH

\*\* The basic entry in the catalogue and on the Internet includes company name, address, and contact information, as well as the main area of presentation mentioned. You will receive additional catalogue and portal entry options from the respective publisher after notification of admission.

Registration deadline / Start of hall planning:

29 May 2017

Tel.: +49/(0)211/4560-478/-7760

Fax: +49/(0)211/4560-8540

Please note that product codes are not automatically listed in the catalogue!

E-Mail: BagciC@messe-duesseldorf.de LinkC@messe-duesseldorf.de

Product categories (Form B)

	Main area of p (list one only)					
3	Application for stand space					
	The following details under 3.1, 3.2, 3.3 and 3.4 can only be taken into account where feasible and cannot be regarded as a condition of participation. Minimum size: 12 $m^2$					
Area i	n m²	Width in metre			Depth in me	
		min.	max.		min.	max.
3.1	System s	stand <b>– basic v</b>	ersion			350 EUR/m²
	Space including stand fitting – Minimum size 12 m² Details for furnishing and design (form 1C)  Stand construction incl. net surfaces price					
3.2	Space without standfitting 315.— EUR/m²				315 EUR/m²	
	Raw space only – Minimum size 20 m²				Price for space only	
3.3	Registration fee per exhibitor 550.— EUI				550 EUR	
	Catalogue entry, logo b/w, entry in online-database					
	Details of mair					
3.4	Details of Mail	I EXIIIDIL				
	Height	Wid	th	L	ength	Weight
	May concer	strated load in l	ka/m²	Mac	hines in one	eration (ves/no)

Data protection regulations see www.messe-duesseldorf.de

(max. 1.2 t)

Anmeldung

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International Wire and Cable Fair

3 - 5 October 2017 Sao Paulo, Brazil

Please re-enter details  Company	Registration deadline / Start of hall planning:  Fax: +49/(0)211/4560-478/-7760  Fax: +49/(0)211/4560-8540  E-Mail: BagciC@messe-duesseldorf.de  LinkC@messe-duesseldorf.de
Post Code, City	
A No. of proposed co-exhibitors  The co-exhibitor form 1B must be signed by both the main exhibitor and the co-exhibitor with a company stamp and returned to Messe Düsseldorf. Please note: The registration fee of 550 EUR is payable for each co-exhibitor (see form 1B).  Third party authorised signatory for all legally binding actions for the exhibitor – after being approved as an exhibitor (incl. authority to accept legal documents)  Third party authorized signatory cannot however be considered as the exhibitor.  To be completed only if different from company address above.	Electronic invoicing:  We would like to receive Messe Düsseldorf GmbH invoices electronically via e-mail as PDF attachments. For VAT regulatory reasons invoices will always be issued to the exhibitor listed under item 1.  The exhibitor guarantees proper invoice processing by the recipient. Please send the electronic invoice to us at the following e-mail address:  via e-mail to  or  Invoicing by mail:  We prefer receiving the invoice by mail. For VAT regulatory reasons invoices will always be issued to the exhibitor listed under item 1.  to the address of the exhibitor listed under item 1  to the following billing address
Street  Post Code City	Street Post Code City
Country	Country
Phone Fax	
E-Mail  Data protection regulations see www.messe-duesseldorf.de	7 Comments
The process regulations see with meast education the	
By signing this application we accept as binding the Conditions of Participation and the Terms of Business as issued by Messe Düsseldorf GmbH, Düsseldorf.  The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to actions under the Bills	Place, Date
of Exchange/Checques Act.	Legally binding signature and company stamp of the exhibitor listed under 1

# **1B** Application as Co-exhibitor

Please send the original to:

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Kunden-Nummer	
Anmeldung erfasst	
Anmeldung geprüft	



Registration deadline /

Start of hall planning:

29 May 2017

Name\*

Email \*)

Place, Date

Co-exhibitor

Tel.:

Fax:

International Wire and Cable Fair

Sao Paulo, Brazil

+49/(0)211/4560-478/-7760

LinkC@messe-duesseldorf.de

+49/(0)211/4560-8540

E-Mail: BagciC@messe-duesseldorf.de

Messe Düsseldorf GmbH G2 - GP9 Postfach 10 10 06 40001 Düsseldorf, Germany

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is automatically listed in

By signing this application we accept as binding the Conditions of Participation and the Terms of Business as issued by Messe Düsseldorf GmbH, Düsseldorf.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to actions under the Bills of Exchange/Cheques Act.

Company		
Address		
Post Code, City		
P.O. Box	Post Code, City	
Country		
	stration number (VAT Reg No) ention to the Note on VAT on page 2.	
Phone *)		
Fax *)		
Fax *) Email *)		
Email *)		

Phone \*)

550.- EUR

We are aware that as a co-exhibitor we are required

to pay the following fee

\*) Data protection regulations see www.messe-duesseldorf.de.

Permission for use for promotional purposes can be withdrawn at any time.

Legally binding signature  $\underline{\text{and}}$  company stamp of the  $\underline{\text{co-exhibitor}}$ 

Registration fee

**1C** 

# 7.1.1 Package price

(incl. net surface price)

for shell scheme booth, one side open



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# Services included in the package price

Stand assembly and dismantling including all ancillary expenses

- Covering the entire floor area of the booth with grey carpet
- Stand partition walls to the neighbouring booths,
   246 cm high, Maxima system 40/40 mm
- One glass signboard, 100 x 35 cm incl. lettering

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee.

### Equipment

Area items in sqm	12-17	18-23	24-29	30-35	36
Chair	3	4	6	9	9
Sideboard, lockable	0	0	1	1	1
Square table, Ø 100 cm	1	1	2	2	3
Wastepaper basket	1	1	2	2	3
Spot :	l per 4 n	1 <sup>2</sup>			
Socket	1	1	1	1	1

WASTEPAPER BASKET TABLE CHAIR CHAIR

Messe Düsseldorf GmbH

Messeplatz \_ Stockumer Kirchstr. 61 \_ 40474 Düsseldorf

Postfach 10 10 06 \_ 40001 Düsseldorf \_ Germany

Phone +49(0)211/45 60-478/-77 60 \_ Fax +49(0)211/45 60-85 40

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www.messe-duesseldorf.de

# Messe Düsseldorf

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Company	
Main area of presentation (list one only)	

01	Wire manufacturing and finishing machinery
□ <b>01.01</b>	Casting
□ 01.01.01	Standard casting
□ 01.01.02	Continuous casting
□ 01.01.03	Continuous Cast Rod Process (CCR-Process)
□ <b>01.02</b>	Rolling, pressing, forming
☐ 01.02.01	Hot rolling
□ 01.02.02	Cold rolling
☐ 01.02.03	Extruding presses
□ 01.02.03.01	Metal extrusion technology
□ 01.02.04	Single-stage presses
<u> </u>	Multi-stage presses
<u> </u>	Hammering machines
01.02.07	Chipless forming
01.02.08	Forging
<u> </u>	Reduction rolling
□ 01.02.10	Warm forming
□ 01.03	Drawing
□ 01.03.01	Wire drawing machines (dry, fine, multi)
☐ 01.03.02	Continuous drawing machines
□ 01.04	Surface and heat treatment
01.04.01	Drying and baking ovens
<u> </u>	Annealing without inert gas (furnaces)
<u> </u>	Annealing with inert gas (furnaces)
<u> </u>	Vacuum annealing (furnaces)
<u>  01.04.05</u>	Induction annealing
01.04.06	Salt bath furnaces
01.04.07	Burnishing and phosphating installations
☐ 01.04.08	Metal coating (chemical, electroplating etc.)
□ 01.04.09	Hardening, tempering
□ 01.04.10	Shot peening
□ 01.04.10 □ 01.04.11	Continuous resistance annealer
l	

01.05	Wire cleaning, machining, forming and coating
01.05.01	Pickling, blasting, scale removal by bending, cleaning, scale removal
01.05.02	Coating
01.05.03	Turning, milling, grinding, spinning
01.05.04	Enamelling
01.05.05	Deburring, peeling, upsetting
01.05.06	Spark erosion
01.05.07	Grinding, pointing, lapping
01.05.08	Blanking and stamping
01.05.09	Heat exchangers/acid heating
01.05.10	Chemical pumps
01.06	Machinery for wire and cable handling
01.06.01	Coiling, winding
01.06.02	De-coiling, unwinding
01.06.03	Spooling
01.06.04	Dividing
01.06.05	Cutting
01.06.06	Straightening
01.06.07	Bending
01.06.08	Counting, weighing, sorting
01.06.09	Size reduction, granulation
01.06.10	Auxiliaries (guides, discharge tables)
01.06.11	Feed devices, handling equipment
01.06.12	Packaging (coil forming, storing)
01.06.13	Material Handling
01.06.14	Wire connection of coils
01.06.15	Spooling and unspooling of flat wire
01.06.16	Automatic reel swap
<b>01.07</b>	Fastener machinery (bolts, nuts, rivets, nails)
01.07.01	Bending, forming
01.07.02	Hot upsetting
01.07.03	Cold upsetting, forging
01.07.04	Soldering
01.07.05	Welding
01.07.06	Separating

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□ 01.07.07	Pressing
□ 01.07.08	Twisting
□ 01.07.09	Cutting (threads etc.)
□ 01.07.10	Rolling (threads)
□ 01.07.11	Heat treatment
□ 01.08	Spring manufacturing machinery
□ 01.08.01	Simple spring manufacturing machines (for bed, curtain, mattress springs)
□ 01.08.02	Coil springs
□ 01.08.03	Tension spring machines
□ 01.08.04	Leaf and flat spiral springs
□ 01.08.05	Leg and shaped spring machines
□ 01.08.06	Spring and grinding machines
□ 01.09	Cable and stranding machines
☐ 01.09.01	Cable filling
☐ 01.09.02	Cable sheathing and insulating
☐ 01.09.03	Stranding
☐ 01.09.04	Twisting, bunching
☐ 01.09.05	Cable cutting machines
☐ 01.09.06	Cable marking machines/printing machines
☐ 01.09.07	Cable extrusion machines
01.09.08	Insulation strippers for cables
☐ 01.09.09	Powder applicators
□ 01.09.10	Tape Application machinery, with/without auto-splicing
□ 01.09.11	fibre glass cables manufacturing machinery
□ 01.10	Wire product manufacturing machinery
01.10.01	Wire rope machines
<u> </u>	Reinforcing mesh machines
☐ 01.10.03	Wire fence machines
☐ 01.10.04	Plaiting and weaving machines
☐ 01.10.05	Ring, hook and eye wire machines
□ 01.10.06	Hairclip and paperclip machines (office accessories)
□ 01.10.07	Chain making machines (industrial chains and jewellery)
□ 01.10.08	Steel and knitting needle machines

□ 01.14	Spare parts for wire and cable machines			
□ <b>01.13</b>	Used, rebuilt and reconditioned machinery (all machines from 01.01 to 01.12)			
□ 01.12.13	Prepartion/processing of cable compounds			
□ 01.12.12	Crosslinking equipment			
□ 01.12.11	Cable Termination Equipment and Tooling			
□ 01.12.10	Fiber colouring systems/plants			
O1.12.09	Lubricant application equipment			
□ 01.12.08	Laser processing and microdrilling of draw dies			
<pre>01.12.07</pre>	Airwipes			
□ 01.12.06	Fibre optic manufacturing machinery			
□ 01.12.05	Cleaning facilities (incl. shot-blasting equipment)			
□ 01.12.04	Filtering equipment			
□ 01.12.03	Reprocessing drawing oils			
<pre>01.12.02</pre>	Polishing drawing dies			
□ 01.12.01	Drawing dies - repairing and machining			
□ 01.12	Special machinery and equipment			
O1.11.06	Cold pressure welding			
<pre>01.11.05</pre>	Lead wire and solder wire production plant			
<pre>01.11.04</pre>	Electrode manufacturing machines			
<pre>01.11.03</pre>	Special-purpose welding machines			
O1.11.02	Mesh welding machines			
□ 01.11.01	Wire and rope welding machines			
□ <b>01.11</b>	Welding and electrode manufacturing machinery			
U1.10.14	Machinery for the manufacture of bowden cables			
☐ 01.10.13 ☐ 01.10.14	Wire knitting/weaving machines			
_	Machinery and equipment for the manufacture of cables connections			
□ 01.10.12	fasteners, drawing pins, clothes hangers, can openers, buckles, lead shot etc.)			
□ 01.10.11	Special-purpose machines (bag ties, belt			
□ 01.10.10	Transformer wire winding			

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02	Process technology tools			
□ 02.01	for casting			
□ 02.02	for extruding			
□ 02.02.01	Extrusion dies			
☐ 02.02.02	Extrusion heads			
□ 02.03	for drawing			
□ 02.03.01	Diamond drawing dies			
□ 02.03.02	Hard metal drawing dies			
□ 02.03.03	Ceramic drawing dies			
□ 02.03.04	Polycrystalline drawing dies			
□ 02.03.05	Enamelled drawing dies			
□ 02.03.06	Adjustable drawing dies			
☐ 02.03.07	Cleaning, repairing and polishing drawing dies			
□ 02.03.08	Cold upsetting and blanking drawing dies			
□ 02.03.09	Tube and rod drawing dies			
☐ 02.03.10	Pulling in dogs			
□ <b>02.04</b>	for rolling			
<ul><li>□ 02.04</li><li>□ 02.05</li></ul>	for rolling  for power transmission purposes (cones, rings, guide and bearing pulleys)			
	for power transmission purposes (cones,			
□ 02.05	for power transmission purposes (cones, rings, guide and bearing pulleys)			
□ <b>02.05</b> □ 02.05.01	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated			
□ <b>02.05</b> □ 02.05.01 □ 02.05.02	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel			
□ <b>02.05</b> □ 02.05.01 □ 02.05.02 □ 02.05.03	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced			
□ <b>02.05</b> □ 02.05.01 □ 02.05.02 □ 02.05.03 □ 02.05.04	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated			
□ 02.05 □ 02.05.01 □ 02.05.02 □ 02.05.03 □ 02.05.04 □ 02.05.05	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics			
□ 02.05 □ 02.05.01 □ 02.05.02 □ 02.05.03 □ 02.05.04 □ 02.05.05 □ 02.05.06	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials			
□ 02.05 □ 02.05.01 □ 02.05.02 □ 02.05.03 □ 02.05.04 □ 02.05.05 □ 02.05.06 □ 02.06	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials for rolling			
□ 02.05 □ 02.05.01 □ 02.05.02 □ 02.05.03 □ 02.05.04 □ 02.05.05 □ 02.05.06 □ 02.06.01	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials for rolling Steel			
□ 02.05         □ 02.05.01         □ 02.05.02         □ 02.05.03         □ 02.05.04         □ 02.05.05         □ 02.05.06         □ 02.06.01         □ 02.06.02	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials for rolling Steel Hard metal, hard-faced			
□ 02.05         □ 02.05.01         □ 02.05.02         □ 02.05.03         □ 02.05.04         □ 02.05.05         □ 02.05.06         □ 02.06.01         □ 02.06.02         □ 02.06.03	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials for rolling Steel Hard metal, hard-faced Ceramics, ceramic-coated			
□ 02.05         □ 02.05.01         □ 02.05.02         □ 02.05.03         □ 02.05.04         □ 02.05.05         □ 02.05.06         □ 02.06         □ 02.06.01         □ 02.06.02         □ 02.06.03         □ 02.06.04	for power transmission purposes (cones, rings, guide and bearing pulleys)  Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials  for rolling Steel Hard metal, hard-faced Ceramics, ceramic-coated Turks head rolls			
□ 02.05         □ 02.05.01         □ 02.05.02         □ 02.05.03         □ 02.05.04         □ 02.05.05         □ 02.05.06         □ 02.06.01         □ 02.06.02         □ 02.06.03         □ 02.06.04         □ 02.06.05	for power transmission purposes (cones, rings, guide and bearing pulleys) Steel/cast, chrome-plated Stainless steel Hard metal, hard-faced Ceramics, ceramic-coated Plastics Other materials for rolling Steel Hard metal, hard-faced Ceramics, ceramic-coated Turks head rolls Plain rolls			

<b>02.07</b>	for cable manufacturing and processing
☐ 02.07.01	Flat cores
☐ 02.07.02	Round cores
□ 02.08	for spring manufacturing
□ 02.09	Other
☐ 02.09.01	Complete welding wire lines
□ 02.10	for chipless shaping
03	Auxiliary process technology materials
03.01	Lubricants
☐ 03.01.01	Oils, greases, lubricants
☐ 03.01.02	Auxiliary drawing materials
☐ 03.01.03	Process lubricants
□ 03.02	Cleaning and wetting agents
03.02.01	Pickling chemicals, acids
<u> </u>	Degreasing and wetting
☐ 03.02.03	Bleaching
□ 03.03	Dyes
□ 03.03.01	Masterbatches
□ 03.04	Auxiliary hardening materials
□ 03.05	Grinding and lapping materials
□ 03.06	Adhesives and packaging
□ 03.07	Auxiliary galvanizing materials
□ 03.08	Coiling, uncoiling and rewinding spools and reels
□ 03.08.01	Metal/steel coils
□ 03.08.02	Wooden coils
□ 03.08.03	Plastic coils
□ 03.08.04	Cable drums
□ 03.08.05	Other special coils, spools and reels
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□ 03.09	Auxiliary welding materials				
□ 03.10	Other chemicals				
□ 03.10.01	Binding agents				
□ 03.10.02	Acid protection agents				
□ 03.10.03	Protective agents				
□ 03.11	Conductive auxiliary materials				
04	Materials, special wires and cables				
□ 04 <b>.</b> 01	Raw iron and steelbased products				
□ 04.01.01	Carbon content (low)				
□ 04.01.02	Carbon content (high)				
□ 04.01.03	Stainless steel				
□ 04.01.04	Special alloys				
□ 04.02	Processed iron and steelbased products				
□ 04.02.01	Non-coated (bright)				
☐ 04.02.02	With metallic coatings (zinc, tin, copper, bronze etc.)				
☐ 04.02.03	With non-metallic coatings (paint, plastic, bitumen etc.)				
☐ 04.02.04	Annealed				
□ 04.02.05	Tempered				
□ 04.02.06	Strain hardened				
□ 04 <b>.</b> 03	Non-ferrous-based				
□ 04.03.01	Aluminium				
☐ 04.03.02	Nickel				
□ 04.03.03	Copper				
□ 04.03.04	Brass, bronze				
□ 04.03.05	Zinc				
☐ 04.03.06	Tin				
□ 04.04	Speciality wires made from				
☐ 04.04.01	Beryllium				
☐ 04.04.02	Gold, platinum, silver				
☐ 04.04.03	Molybdenum				
04.04.04	Niobium				
☐ 04.04.05	Tantalum				

O4.04.06	Titanium
<pre>04.04.07</pre>	Tungsten
□ 04.04.08	Zirconium
□ 04.04.09	Glass
□ 04.04.10	Stainless steel
□ 04.04.11	Special steels
☐ 04.04 <b>.</b> 12	Magnesium
□ 04.05	Application-specific speciality wires for
□ 04.05.01	Bolts, rivets, cold extruded parts
□ 04.05.02	Springs
□ 04.05.03	Wire ropes, wire strands, cables
□ 04.05.04	Wire intermediaries (rubber, plastic, fabric)
☐ 04.05.05	Reinforcements (construction industry)
□ 04.05.06	Wire mesh, wire grating
☐ 04.05.06.01	Woven wire mesh cloth (S.S. + P.B.)
☐ 04.05.06.02	Disc filters, candle filters, test sieves, shale shaker screen
□ 04.05.07	Wire cloth, strainers, filters
□ 04.05.08	Auxiliary welding materials
□ 04.05.09	Wire bending products, small parts
☐ 04.05.10	Other (medical purposes, music, packaging)
☐ 04.05.11	Chain steels
☐ 04.05.12	Wire products for use in the automotive and aircraft industries
☐ 04 <b>.</b> 05 <b>.</b> 13	Machining steel
☐ 04 <b>.</b> 05 <b>.</b> 14	Hardening and tempering steel
☐ 04 <b>.</b> 05.15	Cold drawn steel
☐ 04.05.16	Profiled wire
☐ 04 <b>.</b> 05.17	Rolled wire
☐ 04.05 <b>.</b> 18	Safety wire, barbed wire
□ 04.06	Cables
<u> </u>	High-voltage cables
<u> </u>	Low-voltage cables
<u> </u>	Communication cables
□ 04 <b>.</b> 06 <b>.</b> 04	Computer and control cables
☐ 04.06.05	Plastic and paper-insulated cables Marine cables

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☐ 04.06.07 Fibre glass cables	
☐ 04.06.08 Special and adated cables	
☐ 04.07 Plastic materials for cable shear insulating	thing and
☐ 04.07.01 Thermoplastic materials	
04.07.01.01 Flameretardant, halogenfree therm materials	noplastic
☐ 04.07.02 Crosslinked plastics	
☐ 04.07.03 Permanently flexible plastics	
☐ 04.07.04 Dyestuffs and pigments	
☐ 04.08 Yarns for cables/wire ropes	
$\square$ 04.08.01 Armouring and filler yarns for cab	les
☐ 04.08.01.01 Waterswellable yarns	
04.08.02 Yarns for steel ropes	
☐ 04.09 Shielding materials	
☐ 04.09 Shielding materials ☐ 04.09.01 Film, film/foil, laminates	
04.09.01 Film, film/foil, laminates	
☐ 04.09.01 Film, film/foil, laminates ☐ 04.09.01.01 Shielding nonwoven tapes	
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<ul> <li>□ 04.09.01 Film, film/foil, laminates</li> <li>□ 04.09.01.01 Shielding nonwoven tapes</li> <li>□ 04.10 Strengthening materials</li> <li>□ 04.10.01 FRP strength elements</li> <li>□ 04.10.02 Aramid rod strength elements</li> <li>□ 04.10.03 Flexible FRP strength elements</li> <li>□ 04.11 Wire ropes</li> <li>□ 04.11.01 Galvanized and stainless steel wire</li> <li>□ 04.11.02 Ready-made wire ropes</li> <li>□ 04.11.03 Accessories for wire ropes</li> <li>□ 04.12 Insulation materials, film, strip paper</li> <li>□ 04.12.01 Stuffer and armouring yarns</li> <li>□ 04.12.02 Paper, tissue and fleece band</li> <li>□ 04.12.03 Insulating, separating and special</li> <li>□ 04.12.03.01 Waterblocking tapes</li> <li>□ 04.12.04 Plastic foils/film/sheet</li> </ul>	<b>s, fibre,</b> tapes
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Rubber
Plastics
Fibre glass
Other
Enamels/resins for wire insulation
Flame protection strips
Flame retardant tapes
Printed films
Other wrapping materials
Cable filling compound
Measuring and control technology
Batching and mixing installations
Counters
Temperature measuring and control equipment
Torsion control equipment
Tension measuring equipment
Equipment for measuring the diameter, wall thickness, width, height and length
Capacity measuring systems
Drive and control technology
Process monitoring systems
Quality assurance systems (incl. factory data acquisition)
Analysers
Laser measuring equipment
Measuring systems for electric cables

List of Product Groups
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International
Wire and Cable Fair

3 - 5 October 2017
Sao Paulo, Brazil

06	Test engineering				
☐ <b>06.01</b>	Materials				
□ 06.01.01	Destructive material testing				
□ 06.01.02	Non-destructive material testing				
□ 06.02	Wire manufacturing machines				
□ 06.03	Finished product testing				
☐ 06.03.01	Wire products and supplies				
☐ 06.03.02	Springs				
06.03.03	Optical Fibre Cables				
06.03.04	Insulated Wire Cables				
06.03.05	Bare wire, rod and wire ropes				
06.03.06	Fasteners				
<u> </u>	Tools				
□ 06.03.08	Hardness tester				
□ 06.04	Auxiliary materials				
□ 06.05	Laboratory test equipment				
□ 06.06	<b>Other</b>				
07	Specialist areas				
□ 07.01	plant engineering and construction				
□ 07 <b>.</b> 02	Logistics				
□ 07.02.01	Packaging				
□ 07.02.01.01	Plant and Machinery				
□ 07.02.01.02	Materials				
07.02.01.03	Counting, weighing, sorting				
□ 07.02.02	Stock automation				
07 02 02 01					
U 07.02.02.01	Control and monitoring installations				
07.02.02.01	Control and monitoring installations Racking systems				
	_				
☐ 07.02.02.02	Racking systems Storing (automatic, mechanical) Transport automation				
☐ 07.02.02.02 ☐ 07.02.02.03	Racking systems Storing (automatic, mechanical)				

☐ 07.02.03.03 ☐ 07.02.03.04 ☐ 07.02.04	Conveying systems Coiling and decoiling Industrial identification, Labels
☐ <b>07.03</b> ☐ 07.03.01 ☐ 07.03.02	Safety technology Acid protection Safety equipment
□ <b>07.04</b> □ 07.04.01 □ 07.04.02	<b>Environmental protection</b> Recycling Acid degradation
□ 07.05	Cross linking agents
□ 07.06	Data technology/Production control
□ <b>07.07</b> □ 07.07.01	<b>Consulting and services</b> Galvanizing
□ 07.08	Research and training
□ 07.09	Trade literature/Publishers
□ <b>07.10</b>	Associations

Application form for participants on group stands

For use by Messe Düsseldorf only			
Kunden-Nummer			
Anmeldung erfasst			
Anmeldung geprüft			

International Wire and Cable Fair

3 - 5 October 2017 Sao Paulo, Brazil

Please send the original to:

Messe Düsseldorf GmbH G2-GP9 Mr. Cem Bagci Postfach 10 10 06 40001 Düsseldorf, Germany

	e and address of the group stand parto tner/service recipient* of Messe Düsseldorf G	
Company **		
Street **		
Post Code **	City **	
P.O. Box **	Post Code **	
Country **		
Company phone **	Company fax **	
Our parent company is loc	cated (country)	
Website **		
Company E-Mail **		——— □ †
Our contact person – first	t name/surname Phone	
E-Mail	Fax	<b>^</b>
Our Managing Director – f	first name/surname	
Our order number		
services of Messe Düsseld in addition only for comp	he company (= exhibitor) is an entrepreneur and that all fut dorf GmbH will exclusively be purchased for our business. Danies within EU: I herewith confirm that all future services purchased under the explicit use of the VAT-ID No. above me	of Messe
Legal (corporate) structu	re	

- \* after notification of admission by Messe Düsseldorf GmbH
- \*\* The basic entry in the catalogue and on the Internet includes company name, address, and contact information, as well as the main area of presentation mentioned. You will receive additional catalogue and portal entry options from the respective publisher after notification of admission.

Registration deadline / Tel.: +49/(0)211/4560-478/-7760 Start of hall planning: Fax: +49/(0)211/4560-8540

29 M	ay 2017	E-Mail: BagciC@messe-duesseldorf.de LinkC@messe-duesseldorf.de				
2	Group star	nd organiser				
Compa	any **					
Post C	ode **	City **				
in Hal	ll No.	Sta	ind No.			
3		tegories (Fo	•	matically lis	ted in the catalogue!	_
	Main area of pro (list one only):	esentation**				
3	Applicatio	n for stand s	pace			_
3.1	_	ee per exhibitor logo b/w, entry in o	online-data	abase	550 EUR	
3.2	Details of main	exhibit				
	Height	Width		Length	Weight	
		trated load in kg/m² ax. 1.2 t)	Mad	chines in op	eration (yes/no)	
					ions of Participation F GmbH, Düsseldorf	
Düssel exhibi	ldorf or, at th	e request of Mes business. This a	se Düsse	eldorf, the	tual obligations i jurisdiction of tho ons under the Bill	e

Place, Date



# **Conditions of participation**

1	Title of event
2	Organizer
3	Venue
4	Dates
5	Deadline for Registration
6	Registration fee/Catalogue Entry
7	Participation fees
8	Application
9	Admission
10	Terms of Payment
11	Withdrawal or Non-Participation
12	Operation of exhibition stands
13	Co-Exhibitors and group stands
14	Exhibits
15	Technical Guidelines
16	Fair Insurance and Exclusion of Liability
17	Circulars
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19	Final Provisions
20	Salvatorian clause
1	

### **Organizer**

Cipa Fiera Milano Publicações e Eventos Ltda. Avenida Angélica, n° 2491, Conjunto 203/204, Bairro Consolação - São Paulo

São Paulo - CEP 01227-200.

CIPA FIERA MILANO

Phone: +55 11 5585-4355 / +55 11 3159.1010 info@fieramilano.com.br

### in co-operation with:

Messe Düsseldorf GmbH Postfach 10 10 06, 40001 Düsseldorf Messeplatz, 40474 Düsseldorf

Germany

Phone: +49(0)211/45 60 - 478 +49(0)211/45 60 - 85 40 Fax: Email: BagciC@messe-duesseldorf.de Internet:



Düsseldorf

www.messe-duesseldorf.de

### 3 Venue

SAO PAULO EXPO - Exhibition & Convention Center Rodovia dos Imigrantes, km 1,5 - Sao Paulo - SP, Brazil

4 Dates

**Construction:** 29 Sept. - 02 Oct. 2017 8:00 a.m. - 8:00 p.m.

Duration/

Opening times: 03 - 05 October 2017 11:00 a.m. - 7:00 p.m. Dismantling: 06 October 2017 7:00 pm. - 12:00 p.m. 07 October 2017 8:00 a.m. - 12:00 a.m.

The exhibition will be opened on Tuesday, 03 October 2017.

### Deadline for Registration

29 May 2017

### 6 Registration fee / Catalogue Entry

### 6.1 Catalogue Entry

The exhibitor is forwarded separate forms in due course for catalogue entries in addition to the 6.1 entry. These provisions (6.1 and 6.2) also apply to co-exhibitors.

6.1.1 The catalogue is issued by Cipa Fiera Milano. Exhibitors will receive in due time either from Messe Düsseldorf or an appointed third party full details on catalogue entries and placing of advertisements. No claims can be entertained for incorrect. incomplete or omitted entries.

### 7 Participation fees

The costs of participation to be paid are as set forth in the participation options described under 7.1-7.4 below.

### 7.1 Stand space inside exhibition hall

7.1.1 (Minimum Stand space: 12 sqm) Package price: (with surface price) EUR 350.-/sqm

Basic equipment for shell scheme model

Stand construction and dismantling, incl. all ancillary costs,

- · Covering the entire floor area of the booth with grey carpet
- Stand partition walls to the neighbouring booths, 246 cm high, Maxima system 40/40 mm
- One glass signboard, 100 x 35 cm, incl. lettering

### Equipment

Area items in sqm	12-17	18-23	24-29	30-35	36
Chair	3	4	6	9	9
Sideboard, lockable	0	0	1	1	1
Round table, Ø 100 cm	1	1	2	2	3
Wastepaper basket	1	1	2	2	3
Spot 1 per 4m <sup>2</sup>					
Socket	1	1	1	1	1

### 7.1.2 Price for raw stand: space only (Minimum stand space: 20 sqm)

EUR 315.-/sqm

### 7.1.3Two-storey stands: 50% surcharge on raw-space price per sqm (for the fitted area)

### 7.1.4Co-exhibitor fee

EUR 550.-

### 7.2 Stand construction approval/procedure The fees for the stand construction approval/procedure by the

fairground owners/organisers can be found in the technical guidelines (see also point 14).

### 7.3 General services and facilities

- Provision of net fair space (stand area) during the official opening hours
- Pro rata charge for collectively used area (difference between gross and net area)
- Stand number
- Cleaning of aisles and passages in halls (exhibitors are responsible for cleaning stands)
- General security (no individual surveillance)
- Fire protection service during assembly, event and dismantling
- Carpet in the aisles
- General illumination
- Design of open-air space and halls (flags, inscriptions)
- Equipping and operating a MD service centre (telephone and telefax exchange, technical facilities office and organiser's
- Comprehensive visitor canvassing
- Mandatory liability insurance by local organisers

Any waiver of individual company-specific or general services shall constitute no claim to reduction of the participation fee. All fees are net, without value added tax, which may have to be paid separately. Any additional technical services required, e.g. power, security elements, water, local labour etc., are provided exclusively by Messe Düsseldorf at an extra charge and can be ordered using special order forms.

Fees for additional stand assembly services supplementary to those included in the participation fee, and any orders for services shall be agreed on or charged according to Messe Düsseldorf's price lists valid at the time of the event.

Exhibitors shall pay additional rental fees for use of such areas outside official opening hours.

The fees published by Messe Düsseldorf are fixed prices and are binding on both parties once the exhibitor has been admitted. In the event of any change in the initial conditions agreed between local contractual partners and Messe Düsseldorf or any amendment to legal provisions and fees after admission, Messe Düsseldorf shall be entitled to charge these to the exhibitor at the current rate.

### 7.4 Taxation

The participation fees, in accordance with article 7 of the contract, are to be understood as net prices, plus any value added tax and/ or usage, or rather, service provision tax required by law. If such taxes are triggered by the services, then they are due in addition to the agreed price.

The customer will effect all payments due hereunder without withholding of, deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature imposed or levied by any governmental authority in connection with this Agreement. If the customer becomes obligated by law to make such withholding or deduction at source, the customer will pay to the Messe Düsseldorf GmbH such additional amounts as may be necessary to enable the Messe Düsseldorf GmbH to receive on the due date a net amount equal to the full amount which it would have received the payment had not been subject to the Taxes. The customer shall promptly pay all of the Taxes, deductions and withholdings and shall not later than eight Business Days after receiving the same, furnish the Messe Düsseldorf GmbH with such certificates, receipts or other documents confirming receipt by the competent authority of such payments.

### Application

Applications must be submitted using the enclosed form, acknowledging these Conditions of Participation. The completed application form bearing a legally binding signature should be mailed to:

Messe Düsseldorf GmbH

G2-GP9

P.O. Box 101006 40001 Düsseldorf

Germany

No account shall be taken of conditions or provisos contained in applications. Requests for specific sites do not constitute a condition of participation.

The application shall be binding irrespective of admission by Messe Düsseldorf.

Only upon receipt by Messe Düsseldorf shall the application be deemed to have been submitted; it shall be binding pending final admission or non-admission. Particulars given shall be stored for automatic data processing and shall be made available to third parties upon implementation of the contract. Applications shall be processed in the order received. Any applications received after the registration deadline can only be considered if sufficient space is available. Any services offered by companies having exclusive rights in the fair grounds must be ordered through Messe Düsseldorf.

### 9 Admission

In principle, only those exhibitors are admitted whose product range is covered by the title and remit of the event. There is no legal right to admission.

Messe Düsseldorf decides on the admission of exhibitors and exhibits. Any firm which has failed to meet its financial obligations as against Messe Düsseldorf (from previous fair participations and/or under the terms of these Conditions of Participation, Item 10) may be rejected.

Exhibitors will be informed of admission in writing and admission shall apply only to the exhibitor stated therein. The mailing of the notice of admission gives rise to a contract between Messe Düsseldorf and the exhibitor. Messe Düsseldorf shall be entitled to revoke any admission if such admission was based on a misunderstanding, false information or if the preconditions for admission no longer apply.

Should Messe Düsseldorf be compelled to relocate or change individual stands, entrances, exits or aisles at a later point in time, this shall not give rise to any claims. If through no fault on the part of Messe Düsseldorf the space allocated is no longer available, the exhibitor shall be entitled to a refund of the participation fee. No claims for damages may be submitted. Following admission by Messe Düsseldorf (conclusion of the contract), the obligation to pay the participation fee shall remain legally binding even if, for example, the authorities in the exhibiting country do not approve, in whole or in part, the exhibitor's import requirements, or if exhibits fail to arrive in time or to arrive at all (e.g. owing to loss, delays in transit or customs), or if the exhibitor or his agent is delayed or even unable to attend. Should the exhibitor or his agent fail to take over the allocated stand area two days prior to the beginning of the event, such area may be otherwise disposed of. This shall not release the exhibitor from his contractual obligations or entitle him to a demand refund or lodge any other claims.

### 10 Terms of Payment

- **10.1** Participation costs set forth in Item 7 shall become due upon approval of the admission. The exhibitor shall be billed for this account.
- **10.2** Bills for other, separately ordered services or deliveries shall be payable at the time of performance or on the date of the bill at the latest.
- 10.3 From 1 January 2006, a European Payments Council resolution requires all European banks to process all cross-border euro payments, received within the European Union and the European Economic Area (EEA), with mandatory BIC (Bank Identifier Code colloquially known as the SWIFT code) and IBAN (International Bank Account Number) information. Remittances quoting the name of the event, customer's and bill numbers, are payable into any of the following accounts of Messe Düsseldorf, Düsseldorf:

### Deutsche Bank AG Düsseldorf

BLZ: 300 700 10 Konto-No: 1641 414 00 Swift-Code: DEUTDEDD

IBAN: DE66 30070010 0164141400

BIC-Code: DEUTDEDDXXX
Commerzbank AG Düsseldorf
BLZ: 300 800 00
Konto-No: 211 279 600
Swift-Code: DRESDEFF300

IBAN: DE05 30080000 0211279600

BIC-Code: DRESDEFF300
Stadt-Sparkasse Düsseldorf
BLZ: 300 501 10
Konto-No: 10 117 950
Swift-Code: DUSSDEDD

IBAN: DE94 30050110 0010117950

BIC-Code: DUSSDEDDXXX

10.4 For all outstanding liabilities Messe Düsseldorf may retain the stand equipment and products of the relevant exhibitor as security.

Sec. 562a, sent. 2 of Germany's Civil Code (BGB) shall not apply. Messe Düsseldorf shall not be liable for damage to and/or loss of goods to which a lien attaches.

- **10.5** If invoices are sent to a third party on the exhibitor's instructions, the latter shall still remain debtor.
- 10.6 In case of default, interest shall be charged at a rate 8% above the current base rate according to Sec. 247 of Germany's Civil Code (BGB). Where payment dates are not met, Messe Düsseldorf shall be entitled to rescind the contract or otherwise dispose of the stand area. Item 11 of the Conditions of Participation shall apply.
- 10.7 Should the exhibitor request an amendment of its company name or of the address specified in the invoice obtained, Messe Düsseldorf may charge EUR 50.00 for the reissuance and resubmission of the invoice, provided that the request for said amendment is not based on an erroneous entry in the invoice, which is due to a data transmission fault committed by Messe Düsseldorf, i.e. if the entries in the invoice differ from the specifications on the application form.

### Withdrawal or Non-Participation

The exhibitor is entitled to withdraw his application prior to admission. Should an exhibitor withdraw his application after the date of deadline for registration but prior to admission, he shall forfeit any advance payment made.

Following admission, the exhibitor is no longer entitled to withdraw his application or reduce the exhibition space. Both the participation fee and any other costs actually incurred must be paid. Where the exhibitor fails to occupy the stand area allocated to him and where such area can be otherwise rented by Messe Düsseldorf (except by way of exchange), the exhibitor shall pay 40% of the participation fee as well as any other costs actually incurred. The exhibitor reserves the right to furnish evidence that the costs demanded of him are excessive.

Withdrawal by the exhibitor or any waiver of the allocated stand area shall only become effective upon receipt by Messe Düsseldorf of a written declaration to that effect.

Messe Düsseldorf is entitled to rescind the contract in the event of an application for insolvency proceedings in respect of the exhibitor's assets or where such an application is rejected on the grounds of insufficient assets. The exhibitor shall inform Messe Düsseldorf thereof at once.

### 12 Operation of exhibition stands

During the exhibition opening hours the stand must be manned by a sufficient number of staff and should be accessible to visitors. Exhibitors have no right of access to other stands outside the official opening hours, unless permission has been obtained from the stand exhibitors. Exhibition stands must be operated in accordance with the legal conditions and administrative guidelines.

### Co-exhibitors and group stands

Without the prior consent of Messe Düsseldorf, exhibitors are not permitted to give their allotted stand either fully or in part to a third party, whether for payment or free of charge. Products or companies other than those specified on the admission slip cannot be advertised on the stand.

Permission to accept co-exhibitors will be given only upon application in writing by the exhibitor to Messe Düsseldorf. The co-exhibitor is liable to the same conditions as the main exhibitor. The co-exhibitor is required to pay the co-exhibitor fee to Messe Düsseldorf. The main exhibitor will, however, always be liable for the payment of the co-exhibitor's fee/Registration fee. If a co-exhibitor is admitted without the consent of Messe Düsseldorf, Messe Düsseldorf will have the right to cancel the contract with the main exhibitor without further notice and to clear the stand at the exhibitor's cost. The exhibitor waives the rights of unwarranted interference. The exhibitor will have no right to claim damages. Co-exhibitors are all exhibitors who are represented on a stand with their own staff and own exhibits alongside the main exhibitor. Companies with close economic or organisational ties are also classified as co-exhibitors. Company representatives will not be admitted as co-exhibitors. Additionally represented companies are classified as those whose exhibits are shown by

Manufacturers of such equipment, machinery or other products which are necessary for the demonstration of an exhibitor's products are not regarded as co-exhibitors or as additionally represented companies. In accordance with the admissions regulations co-exhibitors can be entered into the catalogue with their full address provided all fees have been paid and the necessary documents have been received by the specified deadline.

Messe Düsseldorf can authorise group stands provided they are in keeping with the overall pattern of the event. Exhibitors on group stands are subject to all regulations. If a stand is allocated to two or more companies, each company will be jointly and severally liable to Messe Düsseldorf. Companies on a joint stand should nominate a common representative on the application form.

### 14 Exhibits

All exhibits must be listed individually on the application form giving an exact description. Any display of inflammable or pungent exhibits or exhibits whose demonstration entails noise requires the prior written consent of Messe Düsseldorf.

Exhibits may not be removed during the course of the event. The operation and demonstration of exhibits is only admissible within the scope of legal requirements and accepted standards. Messe Düsseldorf is neither in charge of nor responsible for questions of legal requirements and licenses, quotas or transfers of sales proceeds.

### 15 Technical Guidelines

The Technical Guidelines are a constituent part of these Conditions of Participation and must be adhered to. The Technical Guidelines shall be handed over to the exhibitor at the latest with the order form for services.

### 16 Fair Insurance and Exclusion of Liability

Messe Düsseldorf has concluded a general exhibiton insurance contract covering the usual insurable risks such as fire, burglary, theft, breakage, leakage and water damage, including the risks of transportation to and from the fairgrounds. On application each exhibitor can have his participation risk covered at his own expense under this general insurance contract. On request a corresponding form will be sent to the exhibitor under separate cover together with the service package offer.

Exhibitors who do not avail themselves of the insurance cover offered by this general insurance contract or do not do so in time acknowledge in respect of the exhibiton company that they waive all right to asserting any claims for damages which would have been covered, had they taken out the insurance protection offered. All damages incurred must be reported in writing to the police and to the insurance broker (also by telex or telefax). Incidences of fire, theft and burglary must be reported to the trade fair management and the police within 24 hours. Messe Düsseldorf is liable for financial losses and damage to property or assets only in the case of wilful intent or gross negligence.

Messe Düssedorf accepts no duty to excercise proper care with respect to exhibits and/or stand fittings. This exclusion is in no way limited by the security measures provided or decoration services undertaken in individual cases.

The exhibitor is liable for all damages caused to third parties as a result of his exhibiton participation, including damage to buildings on the fairgrounds and to the exhibition halls and/or their furniture and fittings, save where such damages are covered by a local third-party indemnity insurance.

### 17 Circulars

Once the stand areas have been allocated, the exhibitors receive circulars giving information on preparations for and the staging of the fair. Any consequences arising from disregarding these circulars shall be borne by the exhibitor.

### 18 Reservations

Any rules and regulations of the host country or of the local contractual partner differing from these Conditions of Participation or imposing additional restrictions shall have precedence at all times. Messe Düsseldorf shall not be liable for any resulting losses or other disadvantages for the exhibitor.

Messe Düsseldorf shall be entitled to postpone, curtail, extend or cancel the event and to close individual or all sections of the fair either temporarily or permanently where unforeseen circumstances so dictate. Should it become necessary to postpone, curtail, extend or cancel the event, the exhibitor shall not be entitled to withdraw from the contract or to claim compensation; should he nevertheless waive his right to the stand area allocated to him, Item 11 of these Conditions of Participation shall apply. Messe Düsseldorf shall not be liable for any losses sustained or disadvantages suffered by the exhibitor as a result of a cancellation. Rather, the exhibitor shall in such case be required to bear a reasonable share of the costs incurred by Messe Düsseldorf in preparing for the event.

Where the exhibitor has placed orders with Messe Düsseldorf for services supplementary to those covered by the participation fee (Item 7), he shall be billed for the contributions incurred until this point in time.

### 19 Final Provisions

All agreements, individual approvals and special regulations require written confirmation by the trade fair company. Whereever admission documents contain the reference that they haven been drawn up by Messe Düsseldorf GmbH by computer, even if they contain no signature, they are legally binding. If the exhibitor is already registered with Messe Düsseldorf for the relevant event and if he/she has his/her own signature, orders/offers are also valid if they are received by Messe Düsseldorf electronically using this procedure.

All claims by exhibitors against Messe Düsseldorf – with the exception of liability with intent – must be made within 6 months. Claims made thereafter are invalid. The period of limitation starts at the end of the month in which the event finished.

The place of performance and jurisdiction for all mutual obligations is Düsseldorf or, at the request of Messe Düsseldorf, the jurisdiction of the exhibitor's place of business. This also applies to complaints arising from cheques or drafts. If the exhibitor loses the case, he/she bears the costs of the legal proceedings as well as the costs of any legal representation.

In the event of any provision of this contract being or becoming wholly or partially ineffective, or should a loophole transpire in this contract, such circumstances shall not affect the validity of the remaining contract. Instead of the ineffective provision and in order to close the loopholes, an appropriate provision shall apply, which in as far as legally possible, most closely approximates the objective which was, or would have been intended by the parties to the contract according to the sense and purpose of the contract, based on their consideration of the provision.

If the ineffectiveness of any provision is due to the extent of service or period (deadline or date), stated therein, it shall be replaced by the legally permitted scope which comes closest to the provision.

### 20 Salvatorian clause

In the event of any provision of this contract being or becoming wholly or partially ineffective, or should a loophole transpire in this contract, such circumstances shall not affect the validity of the remaining contract. Instead of the ineffective provision and in order to close the loopholes, an appropriate provision shall apply, which in as far as legally possible, most closely approximates the objective which was, or would have been intended by the parties to the contract according to the sense and purpose of the contract, based on their consideration of the provision.

If the ineffectiveness of any provision is due to the extent of service or period (deadline or date), stated therein, it shall be replaced by the legally permitted scope which comes closest to the provision.

The law of the Federal Republic of Germany is applicable. The German text is binding.

Messe Düsseldorf GmbH

December 2016