



COAL



ORE



INDUSTRIAL MINERALS



SAFETY & HEALTH

UGOL & MINING

ROSSII

24th International Trade Fair for Coal Mining Technology,
Preparation and Materials Handling

NEDRA ROSSII

3rd International Trade Fair for Exploitation, Processing and
Refining of Metals and Industrial Minerals

SAFETY & HEALTH

8th International Trade Fair for Occupational Health and Safety
in the Mining Industry



6 – 9 JUNE 2017

Novokuznetsk, Russia

www.ugol-mining.com

Be part of it!



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www.messe-duesseldorf.de



**WHAT
BRINGS YOU
SUCCESS?**

**THE TRADE
FAIR TRIO IN
NOVOKUZNETSK
FOR **EVERY ASPECT**
OF MINING!**





THE KEY FIGURES OF THE EVENT 2017 ARE CONVINCING:

Around **500 exhibitors** from 25 countries presented their services and products.

More than **4,500 exhibits** were shown on **12,000 sqm** net exhibition area.

More than **27,100 trade visitors** made use of the four trade fair days to gather information and have order talks or conclude orders.

Numerous exhibitors emphasised the **good investment climate**.

Visitors as well as exhibitors assessed the expansion to all areas of the mining industry **extremely positively**.

WHAT IS THE PROGNOSIS FOR 2017? VERY GOOD!

The clear focus of the trade fair trio on each respective key topic provides exhibitors as well as visitors with considerable added value regarding the orientation and the level of detail in the range of products:



UGOL ROSSII & MINING

with the focus on coal mining

NEDRA ROSSII

with the focus on metals and industrial minerals

SAFETY & HEALTH

for safe working conditions

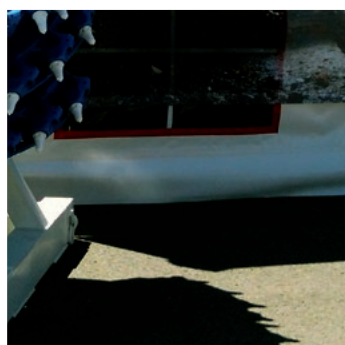
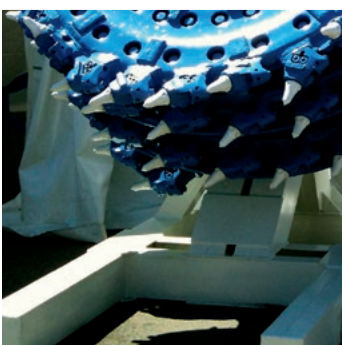
With this strong structure, the trade fair trio is taking place in Novokuznetsk in 2017 – which is the largest coal-mining area in Russia. Despite raw material prices even dropping in some cases, coal remains a significant export product and a particularly important energy source for Russia. 372 million tonnes were mined in 2015, which is the highest it has been for a long time. Two thirds come from the Kuzbass Basin, which has high-quality deposits.

The demand for machinery and systems is correspondingly high. In the first quarter of 2016 alone, Russia imported equipment and devices with a value of 14.1 billion Euros.

Latifé Minutella,
Export Manager Mining at the Prysman
Group Germany



*“UGOL ROSSII & MINING
is the only trade fair in Russia
in which we participate.
Here we meet our important
Russian customers. We are
planning on exhibiting
again in 2017.”*



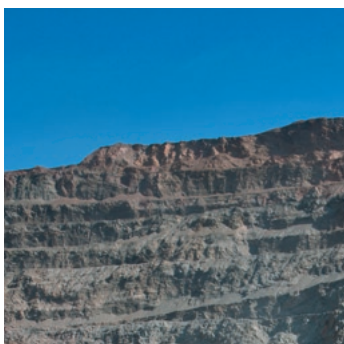


WHAT

... IS BECOMING MORE AND MORE IMPORTANT? **ORES AND INDUSTRIAL MINERALS!**

In addition to the energy resources, ores and industrial minerals are increasingly becoming more interesting. The comprehensive presentation of this area is thus a strategically important advantage for many exhibitors and visitors.

Artur Hubert,
Sales Director CIS from Hazemag & EPR,
Minerals Division



"Due to the expansion of the topics, the trade fair has become much more important. Thus, in 2017 we will emphasise the mineral sector even more."



... IS THE MARKET LIKE? **ON THE UPSWING!**

Since the G20 Summit in 2015, shares listed on the Russian Stock Exchange have increased their value by more than 16 per cent. The German export of mining machinery to Russia alone increased by nearly 70 per cent in the first quarter of 2016, compared to the year before. The effect is instantly noticeable: For example, in a survey, German exhibitors at **UGOL ROSSII & MINING** reported that they are recording clear increases in turnover since their attendance in 2016.



Jane Isaacs,
General Director of the
British Mining Association ABMEC

"Cultivating relationships is very important. JOY Global realised a business transaction at the trade fair. The joint stand participants were pleased about the large number of people who stopped by – it is an extremely effective opportunity to meet many people within a short period of time. We intend to participate again next year."

... IS THE FOCAL POINT OF THE RUSSIAN MINING INDUSTRY? **NEW TECHNOLOGIES AND HIGH QUALITY EQUIPMENT!**

Russia's mining companies have to invest greatly in advanced technology. The development strategy up until 2030 proposes a clear technological shift, in which prime costs could be lowered. A strong automation and the implementation of robotics should contribute to this – when it comes to mining gold, copper and iron ores, diamonds and coal, amongst other things. This guarantees excellent opportunities for exhibitors at the trade fair trio in Novokuznetsk. They can make their name here with their products.

REGISTER NOW
AND SECURE YOUR PLACE!
www.AplusA-online.com/2330



17 – 20 October 2017
Düsseldorf, Germany



Safety, Security
and Health at Work

International Trade Fair
with Congress

www.AplusA-online.com



... IS ESSENTIAL FOR MODERN MINING? **SAFETY & HEALTH!**

Occupational health and safety have long since been a focus of the Russian Federation and are becoming increasingly important, above all, in the modernisation strategy up until 2030. New statutory provisions are creating stricter requirements regarding occupational health and safety, and a large part of the investments for research and development flow into the improvement of mining safety. Personal protective equipment, accident prevention, emergency responses and fire protection, monitoring systems for dust control, for the safety of mines and for the protection against explosive gases, are at the heart of this.

Thus, **SAFETY & HEALTH** accompanies **NEDRA ROSSII** and **UGOL ROSSII & MINING** and presents the standards and innovations, which will improve safety at work. Due to its globally leading trade fair for occupational safety **A+A**, Messe Düsseldorf has special experience and competence in this area. **A+A** is promoting **SAFETY & HEALTH** world-wide.



WHO

CAN YOU EXPECT? THE DECISION MAKERS AND EXPERTS!

In 2016, more than 27,100 experts travelled to the three trade fairs in Novokuznetsk. Also in 2017, numerous trade visitors are expected again. They intensively inform themselves about the range of machinery, installations and supplier products as well as about innovative solutions for the challenges in mining. For the international exhibitors, these are optimal opportunities to present their range on offer, to cultivate and intensify contacts as well as to negotiate attractive transactions.

Jerzy Keller,
Sales Director Russia, White Russia,
Kazakhstan, at the KOPEX Group, Poland



"There is a great atmosphere at the trade fair. We are pleased with the annual rhythm, because we meet all of our customers during the four trade fair days. This is the reason why our participation in 2017 is already certain."

There is no longer a visa requirement for travellers from Belarus and Kazakhstan. Therefore, the journey will clearly be much easier for visitors.

Take advantage of the potential that the Russian market offers you. Now more than ever, good contacts are the best basis for stable and long-term relationships.

THE VISITORS ARE BUYERS AND USERS FROM THE FOLLOWING AREAS:

- **Energy resources:** Black coal and brown coal, crude oil, natural gas, uranium
- **Metals:** Iron ore, copper, precious metals, bauxite etc.
- **Industrial minerals:** Amongst others, potash and rock salt, diamonds, phosphate, rocks and soils



SUCCESSFUL WITH THE RIGHT PARTNERS!

The trade fair trio is organised by **Messe Düsseldorf**, Germany, and the local Russian trade fair corporation **Kuzbass Fair**. **Messe Düsseldorf** is one of the world's largest and most successful trade fair organisers.

For more than 50 years, we have been active in Russia – since 2002 with our own subsidiary, **Messe Düsseldorf Moscow**. We are well versed here and in the neighbouring countries. Our good contacts have grown over many years and are stable.

In Germany and in Russia, our employees will help you with the planning of your trade fair participation, advertising, stand construction and with all other matters.





THE TRADE FAIRGROUND EXCELLENT CONDITIONS



KUZBASS FAIR EXHIBITION CENTER

UL. AVTOTRANSPORTNAYA 51,
654038 NOVOKUZNETSK,
RUSSIA

UGOL ROSSII & MINING, NEDRA ROSSII and **SAFETY & HEALTH** take place in Novokuznetsk at the new trade fair venue Kuzbass Fair Exhibition Center. It has a total of 60,000 sqm exhibition space and an excellent infrastructure. It is located close to the city centre.



The journey to Novokuznetsk takes place by aeroplane to the international airport Spichenkovo. There are direct connections from

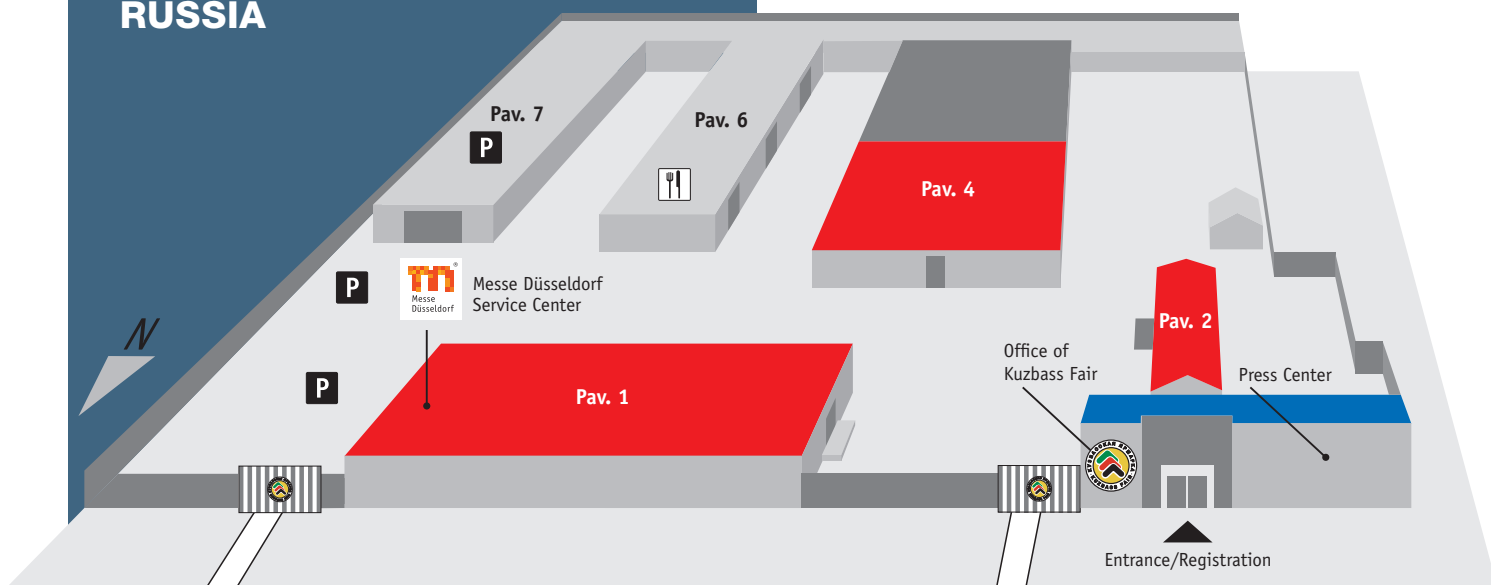
Moscow: With Aeroflot via Sheremetjowo, with S7 via Domodedovo,

Sochi: With Alrosa Airlines

Bangkok: With Azur Air

Cam Ranh, Vietnam: With Azur Air and RoyalFlight.

The Novokuznetsk railway station is a junction of regional and long distance trains.



UL. Avtotransportnaya 51, 654038 Novokuznetsk, Russia

Bus & Tram Station
"Kuzbasskaya Yarmarka"



16+47

10

OUR SERVICE STAND CONSTRUCTION

Our experienced service team covers a wide spectrum, ranging from fully customised planning and design to a basic, costoptimised stand. As an exhibitor you can choose from a wide variety of options to suit your tailormade presentation at the trade fair. Moreover, we ensure that all planning and realisation will give you the best value for money, while being right on schedule for handing over a turnkey stand to your trade fair team.

BASIC PACKAGE

Our Basic Package offers all you need to present your company at **UGOL ROSSII & MINING** at a reasonable price! Stand construction and dismantling including all ancillary costs comprising:



- Carpet covering complete stand area (grey)
- Dividing walls to the neighbouring stands, 250 cm high, system design (white)
- 1 fascia board with lettering on aisle side incl. grid frame, upper edge of stand, 33 cm high, white, with lettering (max. 20 letters free, without logo)
- 1 table 70 x 70 cm, 3 chairs, 1 waste paper bin
- 1 spotlight, 150 W, per 6 sqm of stand area, incl. power consumption and electrical connection
- 1 socket, 1 kW

CUSTOMISED STAND CONSTRUCTION

Our customised stand construction offers almost unlimited possibilities for planning the exhibition stand according to your corporate design. We will be happy to take up your ideas and share our many years of experience with you. Simply arrange a non-committal meeting with our team!

- Advice
- Rental/sales
- Planning
- Support
- Implementation
- Full service



WE OFFER

Comprehensive technical consulting and assistance in advance and in person on-site

Customised stand construction tailored to your requirements and your CD specifications

Various system stands

Cost-effective package solutions

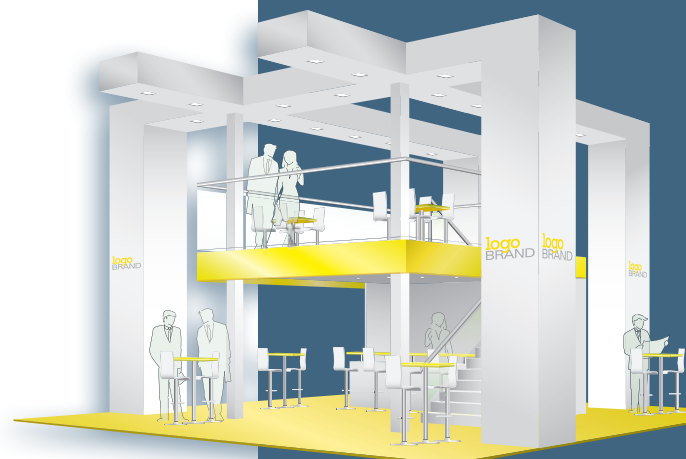
Additional equipment

Planning and realisation, incl. assembly and dismantling

Turnkey delivery

Rental furniture

Signage





REGISTRATION BEST IS IMMEDIATELY!

Do not miss out on the opportunities, which this trade fair trio offers you. Take advantage of this opportunity to optimally place yourself in a lucrative market in the medium and long term. You will find the registration documents enclosed in this brochure. If you would like more information, please get in touch directly with a contact person from our team.

WE ARE LOOKING FORWARD TO HEARING FROM YOU

IMPORTANT SUPPORTERS OF THE LAST EVENT

- Administration in the Kemerovo area and the city of Novokuznetsk
- Ministry of Industry and Energetics of the Russian Federation
- Branch of the Siberian State Industrial University
- Association of British Mining Equipment Companies
- Ministry of Industry and Trade of the Czech Republic
- Federal State of North Rhine-Westphalia within the scope of a small group promotion

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6 – 9 JUNE 2017

Be part of it!



www.ugol-mining.com

