

## India's Premier Exhibition for the Glass Industry.



# VISITOR STRUCTURE

### NUMBER OF VISITORS

Total number	3,222
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### COUNTRY OF ORIGIN

India	95%
Other countries	5%

### TO WHICH ECONOMIC SECTOR DOES YOUR COMPANY BELONG?\*

Glass industry	55%
Machinery and plant engineering	5%
Other industry	14%
Import and Export	6%
Architect, construction engineer, consultant	3%
Glaziers' trade	2%
Agents and distributors	2%
Skilled trade	1%
Services, Advertising	1%
Research Institute	1%
Press/Media	1%
Public authority	1%
Universities and technical college	1%
Other sector	7%

### TO WHAT BRANCH OF INDUSTRY DOES YOUR COMPANY BELONG?\*

Flat glass producers	38%
Hollow glass producers	36%
Suppliers of the glass industry	5%
Finished processed glass producers	5%
Other glass producers	16%

### WHICH POSITION DO YOU HOLD?\*

Entrepreneur, partner, self-employed	45%
Top management, managing director	18%
Middle management, department head	26%
Other employee / skilled worker	6%
Other position	5%

### INFLUENCE ON PURCHASING AND PROCUREMENT DECISION\*

Decisive/Co-decisive	47%
Advisory function	38%
Not involved	15%

### AREAS OF INTEREST\*

Glass Production/Production technology	43%
Glass Processing and finishing	29%
Glass Products and applications	22%
Measurement, testing & control Technology	14%
Tools, replacements and spare parts, auxiliary equipments and fitting	12%
Contracting, consulting, engineering	9%
Research and teaching, trade literature, trade association and organizations	6%
Others	18%

\* several answers possible

